



NOVA MERCHANT BANK LIMITED
NEW THINKING. NEW OPPORTUNITIES



GROWING FORWARD

2020 ANNUAL REPORT & ACCOUNT

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NOTICE OF THE 4TH ANNUAL GENERAL MEETING (AGM) OF NOVA MERCHANT BANK LIMITED

NOTICE IS HEREBY GIVEN that the 4th Annual General Meeting of Nova Merchant Bank Limited (the "Bank") will hold at the Board Room, 23. Kofo Abayomi Street, Victoria Island, Lagos State on 30th June, 2021 by 10.00am to transact the following business:

A. ORDINARY BUSINESS

1. To receive the Audited Accounts for the year ended December 31st, 2020 and the reports of the Directors, Auditors and Audit Committee thereon.
2. To declare a final dividend.
3. To re-elect the following Directors retiring by rotation:
 - I. Phillips Oduoza
 - II. Shams Butt
4. To approve the appointment of Nath Ude as Managing Director/Chief Executive Officer of the Bank, in place of Anyalechi Duroha, whose resignation took effect from October 3rd, 2020.
5. To approve the appointment of Funke Okoya as a Director in place of Ayodeji Adigun whose retirement took effect from June 30th, 2020.
6. To approve the appointment of Emmanuel Onokpasa as a Director of the Bank subject to the approval of the Central Bank of Nigeria.
7. To appoint Messrs. PWC as External Auditors of the Bank.
8. To authorize the Board of Directors to fix the remuneration of the Auditors.

B. SPECIAL BUSINESS

To consider, and if thought fit, pass the following resolutions as Ordinary Resolutions of the Bank:

9. To adopt the report of the Board Evaluation for the year ended December 31st, 2020.
10. To ratify the Bank's donation of 579,828,392.86 consisting of (i) contribution of 79,828,392.86 towards the Police Stations Renovation Initiative of the Body of Bank's CEOs and (ii) contribution of 500,000,000 towards the Police Equipment Fund.

NOTES

1. Proxy

A member entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote in his/her stead. A Proxy need not be a member. A proxy form is attached to this Notice and it is valid for the meeting. All instruments of proxy should be duly stamped. It must be completed and deposited at the office of the Company Secretary at 23. Kofo Abayomi Street, Victoria Island Lagos not later than 48 hours prior to the time of the meeting.

2. Profile of Directors

The profile of Directors retiring by rotation are available for viewing on the Bank's website, www.novambl.com.

DATED THIS 7th DAY OF JUNE 2021

BY ORDER OF THE BOARD

Nnadozie Ohaji

Company Secretary

FRC/2020/004/00000020376

EXPLANATORY NOTES TO THE PROPOSED RESOLUTIONS

The Notes below provide explanation to the proposed resolutions.

Resolutions 1-10 are being proposed as ordinary resolutions. This means that for each resolution to be passed, a simple majority of votes in favour of the resolution is required.

Please note that if you abstain from voting you will not be counted in the calculation of the proportion of votes 'for' or 'against' a resolution.

Resolution 1: Annual Report and Accounts

The Directors are required under Section 388(1) of the Companies and Allied Matters Act 2020 to lay before the Company in the General Meeting for each financial year copies of the financial statements of the Company made up to a date not exceeding nine months prior to the date of the meeting. This provides the shareholders the opportunity to ask Questions on the content of the Annual Report and Financial Statements

Resolution 2: Declaration of Final Dividend

By Section 426 of the Companies and Allied Matters Act 2020, the General Meeting has the power to approve or reduce the final dividend recommended by the Directors but cannot increase the amount. If the final dividend per ordinary share recommended by the Directors is approved, the final dividend net of withholding tax will be payable to those shareholders registered on the Company's register of shareholders as of December 31st, 2020.

Resolution 3: Re-election of Director

The Companies and Allied Matters Act requires one third of all Directors to stand for re-election every year (depending on their tenure on the Board) together with directors appointed by the Board since the last Annual General Meeting ("AGM"). In keeping with the requirement, Mr. Phillips Oduoza and Mr. Shams Butt will retire at this AGM and being eligible for re-election will submit themselves for re-election. It is hereby confirmed that following a formal evaluation the directors continue to demonstrate



NOTICE OF THE 4TH ANNUAL GENERAL MEETING (AGM) OF NOVA MERCHANT BANK LIMITED

commitment to their role as Non-Executive Directors.

The Board considers all the directors submitting themselves for re-election as highly experienced and having good understanding of the financial services industry. Given their experience and background the Board believes that they will continue to add value to the Bank.

The brief profiles of the directors standing for re-election are available on the Bank's website at www.novambl.com. The Board recommends that these directors should be re-elected to maintain the needed balance of skill, knowledge, and experience on the Board.

The interest of Directors standing for re-election in the ordinary shares of the Bank as of December 31st, 2020 are as shown below:

Name of Director	Name of Director
Phillips Oduoza	Shams Butt
Direct Holding Shares	Direct Holding Shares
6,962,160,000	Nil
Direct Holding %	Direct Holding %
43.51	Nil
Indirect Holding Shares	Indirect Holding Shares
1,116,840,000	Nil
Indirect Holding %	Indirect Holding %
6.98%	Nil

Resolution 4-6: Appointment of Directors

The power to appoint and remove directors of a company is vested in the shareholders of the company at an annual general meeting. According to section 274 of the Companies and Allied Matters Act 2020, where there is a Casual Vacancy, i.e. as a result of the Death, Retirement, Resignation or Removal of a director (in-between two annual general meetings), the Board of directors may appoint a new director(s) to fill in such vacancy, but such appointment is subject to approval by the members of the company at the next annual general meeting and if not approved such director shall cease to hold office as a director in accordance with the sections 274(2).

Following the resignation of Mr. Anyalechi Duroha as Managing Director/Chief Executive Officer of the Bank, and the retirement of Mr. Ayodeji Adigun upon attaining the statutory age of retirement, the Board of directors approved the appointment of Mr. Nath Ude as Managing Director/Chief Executive Officer of the Bank, while Mrs. Funke Okoya and Mr. Emmanuel Onokpasa were appointed as Executive Directors. Please note that Mr. Onokpasa's appointment is subject to the approval of the Central Bank of Nigeria.

The Board is confident about the skills and experience of the newly appointed Executive Directors and hereby recommends that their appointment be ratified by the Shareholders. The profiles of the Executive Directors are provided in the Annual Report.

Resolutions 7-8: Approval of Appointment of Auditor/Auditor's Remuneration

Section 401(1) of the Companies and Allied Matters Act 2020 provides that every company shall at each general meeting appoint an auditor to audit the financial statements of the company and to hold office from the conclusion of that AGM until the conclusion of the next AGM.

PricewaterhouseCoopers was appointed as the statutory auditor of the Bank by the ordinary resolution of shareholders passed at the 1st Annual General Meeting held on the 6th of December 2018. The Board Audit Committee has recommended the re-appointment of PricewaterhouseCoopers as the Bank's External Auditors and the Auditors have indicated their willingness to so act for the next one year.

Section 408(1)(b) of the Companies and Allied Matters Act 2020 provides that the remuneration of the auditors of a company shall subject to Section 408(1)(a) be fixed by the company in its general meeting or in such manner as the company in its general meeting may determine. Pursuant to this provision, the shareholders will be required to authorize the Directors to fix the remuneration of the auditors for the financial year ending December 31st, 2021.

Resolutions 9: Adoption of 2020 Annual Board Performance Appraisal

By virtue of Section 2.8.3. of the Central Bank of Nigeria Code of Corporate Governance for Banks and Discount Houses, the Bank is required to appoint a Consultant to conduct annual Board and Directors' review/appraisal covering all aspects of the Board's structure and composition, responsibilities, processes, and relationships, as well as individual members' competencies and respective roles in the Board's performance. The outcome of the review is expected to be presented to shareholders at the Annual General Meeting.

Following the completion of the evaluation exercise, the appraisal report for the year ended December 31st, 2020 has been presented to shareholders at this AGM.

Resolutions 10: Ratification of Donation towards Police Stations Renovation Initiative and the Police Equipment Fund

Following the resolution of all CEOs of Banks at a meeting of the Body of Banks' CEOs' (BBCEOs) and at the Bankers' Committee Meeting held on December 11, 2020, it was resolved that the BBCEO would engage in a social responsibility project aimed at renovating certain identified police stations across the country which were vandalized during the ENDSARS protests.

On the strength of this resolution, the BBCEOs circulated a schedule of the estimated cost of renovating the 44 identified police stations and same was shared amongst all the banks in Nigeria using a predetermined sharing formula by the Central Bank of Nigeria and the Chartered Institute of Bankers of Nigeria. Consequently, the Bank donated towards the aforesaid: "Police Stations Renovation Initiative".

In addition to the above, the Bank also donated towards the Banking Industry "Support to the Police Equipment Fund"; a fund managed by the Central Bank of Nigeria and dedicated towards rebuilding police stations and buildings destroyed during the ENDSARS protests that rocked the whole country in the year 2020.

COMPANY INFORMATION

OUR DIRECTORS

This is the list of Directors that served in the entity during the year under consideration and up to the date of this report.

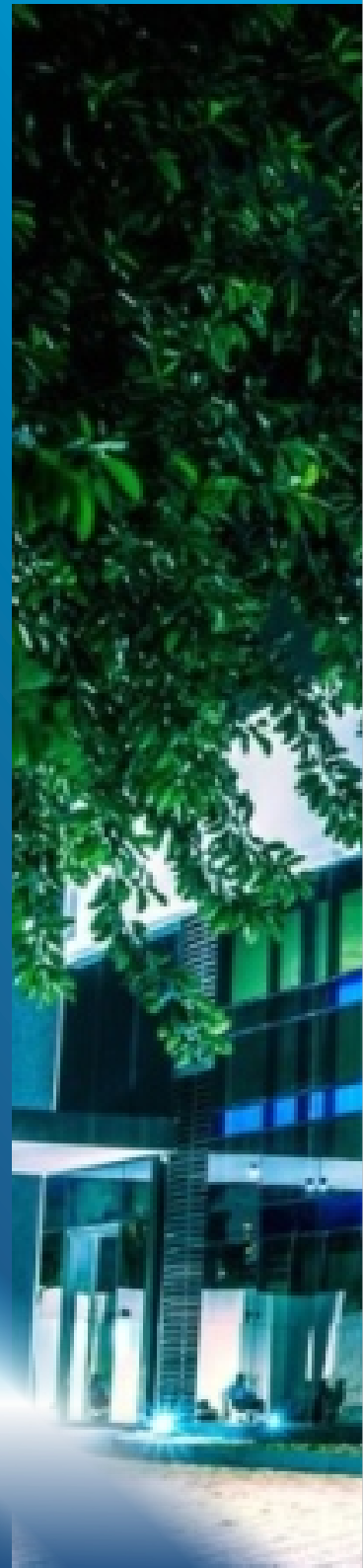
Mr. Phillips Oduoza	Chairman	
Chief Malachy Nwaiwu	Non-Executive Director	
Mr. Emmanuel Ijewere	Non-Executive Director	
Mrs. Habiba Wakil	Non-Executive Director	
Mr. Shams Butt	Non-Executive Director	
Ms. Bolanle Onagoruwa	Non-Executive Director	
Mr. Anya Duroha	Managing Director/CEO	Resigned 3rd October, 2020
Mr. Ayodeji Adigun	Executive Director	Retired 30th June 2020
Mr. Nath Ude	Managing Director/CEO	Appointed 8th July, 2020
Mrs. Funke Okoya	Executive Director	Appointed 9th, November 2020

REGISTERED OFFICE

23 Kofo Abayomi Street, Victoria Island
Lagos, Nigeria
info@novambl.com
+234 1 280 400
www.novambl.com

AUDITORS

PriceWaterhouseCoopers
(Chartered Accountants)
Landmark Towers
5B Water Corporation Road
Victoria Island
Lagos





ABOUT US

NOVA Merchant Bank Limited is a licensed merchant bank in Nigeria with a focus on wholesale and investment banking. It is privately owned by Nigerian and foreign institutional investors who have distinguished themselves in areas such as financial services and the real sector over several decades.

Our products and services cover Corporate Banking, Investment Banking, Advisory Services, Securities, Wealth & Asset Management. We target private and public sector clients in addition to private individuals. Specifically, we focus on the Oil & Gas sector, Commodity & Agricultural business, Utility & Infrastructure, Fast Moving Consumer Goods, Trade & Services and Financial Institutions.

We have a team of talented professionals who actively drive the next wave of banking revolution in financial services. We wish to re-establish merchant banking as a key economic driver by providing long-term funds and advisory services.

Our customers are at the heart of everything we do and our insight-data driven approach offers new perspectives to enable them win in the marketplace. We continuously create sustainable value for all our stakeholders and are focused on building a lasting legacy for future generations.

OUR RATING

Agusto&Co.
Research, Credit Ratings, Credit Risk Management

Bbb
RATING ASSIGNED

GCR GLOBAL CREDIT RATING CO.
Local Expertise • Global Presence

BBB
RATING ASSIGNED

CORPORATE PHILOSOPHY

At NOVA Merchant Bank, we are driven by our aspiration to transform the African financial services landscape with fresh thinking and **inNOVActive** solutions.

We believe in Africa's promise and possess a deep conviction this will only be achieved with an appropriate blend of international best practices and a deep knowledge of the peculiarities of the African operating environment

OUR VISION

"To be Africa's preferred financial solutions provider" is the culmination of this belief. We pride ourselves in our ability to work with our customers to co-create products and offer tailored solutions modelled on their needs.



OUR MISSION

"Creating superior value in the markets we serve" is our mission at NOVA. We are an Impact-driven organisation committed to delivering tangible results to all stakeholders. We are guided in the execution of our mission by our overarching philosophy of "New Thinking. New Opportunities".



OUR CORE VALUES

Our core values represented by the acronym "UPLIFT" i.e.

UNIQUENESS

Discerning, Insightful, Distinctive

PASSION

Drive, Enthusiastic, Customer-Focused

LEADERSHIP

Innovative, Connected, Result-Oriented

INTEGRITY

Ethical, Reliable and Trust-Worthy

FAIRNESS

Objective, Humble, Transparent

TEAMWORK

Collaborative, Supportive, Empathetic



OUR PROMISE

Our clients are at the heart of everything we do at NOVA and this is enshrined in our promise to our customers

OUR OFFERING

End-to-end Financial Services
Tailor-made solutions to suit peculiarities
Winning advantage from industry insights
Cost-effective, simple and value-adding

RELATIONSHIP & PEOPLE

Partnership with customers
Experienced and committed team
Continuous Leverage on industry's insights
Dedicated Relationship Managers

CUSTOMER EXPERIENCE

Straight-through Products & Services
Ease of Transaction with compliance
Recognition of customers' uniqueness



2020 INTERNATIONAL WOMEN'S DAY @ NOVA MERCHANT BANK LIMITED



www.novambl.com



NEW OPPORTUNITIES

Today's financial terrain is laden with unpredictability. At NOVA, while we are fully aware of the risks, we will help you see what others don't see. Our confidence stems from our world class team of experienced bankers who use research focused processes to harness powerful business insights and foresight. This results in bespoke solutions which make business easier and ultimately more rewarding for you.

Come to Nova, together let's chart new frontiers of success

NEW THINKING. NEW OPPORTUNITIES.



NOVA MERCHANT BANK LTD

UNIQUENESS ■ PASSION ■ LEADERSHIP ■ INTEGRITY ■ FAIRNESS ■ TEAMWORK

Nova Merchant Bank Limited (RC: 1413910), 23 Kofo Abayomi Street Victoria Island, Lagos, Nigeria, provides wholesale and investment banking services



Phillips
Oduoza
CHAIRMAN

CHAIRMAN'S STATEMENT

Distinguished Shareholders and Board Directors, I am pleased to welcome you to the 4th Annual General Meeting (AGM) of NOVA Merchant Bank Limited and present details of our operating environment in addition to our financial performance for the year ended 31st of December 2020.

2020 proved to be a unique year as we simultaneously experienced an unprecedented health crisis, economic challenges and global downturn occasioned by the COVID-19 pandemic. The fact the Bank was able to successfully navigate such a challenging period relatively unscathed is a testament to the resilient nature of the Bank's business model and its employees.

2020 MACRO-ECONOMIC DEVELOPMENTS

The COVID-19 pandemic had a profound effect on the global economy. The World Bank stated global Gross Domestic Product (GDP) contracted by an unprecedented 4.3%. Nigeria

inflation ended the year at 15.75% well above the 2019 average of 11.39%. The Naira also weakened significantly closing the year at N410.25 / \$1 in the I&E window and N470/\$1 at the parallel market. This had an impact on foreign reserves which stood at \$35.4bn at the end of the year representing a depletion of \$3.3billion from \$38.7bn in 2019 as stated by the Central Bank of Nigeria.

The Federal Government also proposed a budget for 2021 with a total expenditure of N13.59 trillion. However, the effects of the macroeconomic headwinds is projected to make this very difficult to execute fully.

PERFORMANCE OVERVIEW

The Bank was able to achieve major growth across all parameters though below the budgeted figures. The Bank declared a profit after tax of N3.49bn in 2020 compared to N1.65bn in 2019 which represents a 112% increase. All key financial parameters recorded major

The Bank declared a profit after tax of N3.49bn in 2020 compared to N1.65bn in 2019 which represents a 112% increase. All key financial parameters recorded major improvement over the prior year's performance. Gross Earnings showed a quantum leap of 130% growth over 2019 and Profit Before Tax at N3.52bn recorded a 135% growth over the 2019 figure of N1.5bn.

also slipped into recession in 2020 with GDP declining by 1.8%, according to the International Monetary Fund (IMF), from growth of 2.2% in 2019 as the effects of the pandemic was felt across the economy.

The oil price dropped significantly during the year as economic activity halted in response to lockdowns implemented across the world. According to the IMF, it averaged \$41.29pb in 2020 against \$66.52pb in 2019. As the federal government's revenues are heavily dependent on oil, this had a profound impact on macro-economic stability.

The National Bureau of Statistics (NBS) stated

improvement over the prior year's performance. Gross Earnings showed a quantum leap of 130% growth over 2019 and Profit Before Tax at N3.52bn recorded a 135% growth over the 2019 figure of N1.5bn.

On a similar note, the Bank recorded a decline in the Cost to Income Ratio from 55% in 2019 to 44% in 2020. Customer deposits stood at N89.6bn in 2020 compared to N40.5bn in 2019 while loans to customers grew by 71% to N50bn in 2020 compared to N29.3bn in 2019.

BOARD DEVELOPMENTS

The composition of the board witnessed changes

CHAIRMAN'S STATEMENT

during the year following the resignation of Mr. Anya Duroha, the former Managing Director / Chief Executive Officer, and retirement of Mr. Ayodeji Adigun, the previous Executive Director / Chief Operating Officer, upon the attainment of the mandatory retirement age of 60 years. The Bank expresses its gratitude to them for their service since its inception and wishes them all the best in their future endeavours.

The Board appointed Mr Nath Ude as its new Managing Director/Chief Executive Officer. Mr. Ude is a seasoned Banker whose experience cuts across three continents in world class financial institutions. He has held several senior banking positions internationally and in Nigeria including Executive Director First City Monument Bank (FCMB) and recently Executive Director Union Bank from where he joined NOVA. He started his banking career over 28 years ago with Citibank. Mr. Ude has a BSc in Finance, Masters in Business Administration, numerous professional qualifications and attended various leadership programs at globally renowned institutions.

In the same vein, the Bank also appointed Mrs Funke Okoya as its Executive Director, Business Development. Before her appointment, she worked as the bank's Head of Corporate Bank. Her banking career, which commenced over 22 years ago with Ecobank Nigeria, cuts across customer services, banking operations, liability management, commercial banking, corporate and investment banking. She has held senior positions in United Bank for Africa Plc, Access Bank, Coronation Merchant Bank and Emerging Africa Capital Group.

Recently, the Bank appointed Mr. Emmanuel Onokpasa as the Executive Director Wholesale Banking / Treasury to strengthen the management team. He comes with an impressive CV having served as the Group Treasurer and Head Structured Trade & Global Financial Institutions at the United Bank for Africa Plc. Prior to UBA Plc, Mr. Onokpasa was the Group Treasurer & Head of Structured Finance at

FinBank Plc and the Head of Treasury and Correspondent Banking at Diamond Bank Plc. He comes to NOVA with about 30 years hands on and leadership experience in audit and banking. He is a Fellow of the Institute of Chartered Accountants of Nigeria, Member of the Chartered Institute for Securities and Investment UK (MCSI), Fellow of the Institute of Credit Administration, Member of the Chartered Institute of Taxation of Nigeria and Honorary Senior Member of the Chartered Institute of Bankers (HCIB). He is also an alumnus of the Harvard Business School, the Lagos Business School and Member, Institute of Directors UK (MIoD).

All these appointments have been approved by the Central Bank of Nigeria.

BOND OFFERING

Despite the significant level of uncertainty due to the COVID-19 pandemic and the resultant lockdown, our N10 billion 7-Year Subordinated Unsecured Bond under our N50 billion debt issuance programme offer was massively-subscribed by over 300% with a diversified order book comprising international and domestic investors.

The bond was rated "A" by Datapro and this was recently reaffirmed. Furthermore, Augusto & Co rated the bond BBB- and this was also recently reaffirmed with a stable outlook.

The bond is also now listed on the Nigerian Stock Exchange.

RATINGS

During the year, the Bank was able to maintain its investment grade rating despite the difficult operating environment. It received a BBB from Augusto & Co and BBB- from Global Credit Rating (GCR) with stable outlook. The GCR rating has subsequently been upgraded to BBB with a stable outlook while that of Augusto & Co was recently reaffirmed also with a stable outlook.

CHAIRMAN'S STATEMENT

BRAND RECOGNITION AND ACHIEVEMENTS

In the course of the year, the Bank was awarded the “Bond Offering of the Year” prize at the prestigious BusinessDay Bank and other Financial Institutions (BAFI) Awards. The award was in recognition of the unprecedented and audacious nature of our bond issuance which was launched during the COVID-19 pandemic and within three years of the Bank commencing operations.

CORPORATE SOCIAL RESPONSIBILITY

During the year, the Bank was able to support our communities by assisting those in need. It provided relief materials to the Pacelli School of the Blind; Vigilant Heart Orphanage, Heritage Home Foundation and Old Peoples Home, Yaba. In addition, the Bank contributed the sum of N100,000,000.00 (One Hundred Million Naira) to support the Federal Government in fighting the Covid-19 pandemic.

NOVA EXECUTIVE TRAINEE SCHEME (NETS)

The NOVA Executive Trainee Scheme (NETS) was launched which seeks to ensure the Bank has a large talent pool of new graduates to assist the achievement of its strategic objectives. The scheme is aimed at developing a pipeline of leaders in the Bank.

TRAINING AND DEVELOPMENT

During the year, the Board approved a wide range of training programs which cut across every layer in the Bank and includes generic, specialized and leadership courses as a way of equipping every staff for the role being played. Of note is the launch of the executive coaching program for members of executive management with a view of turning them into transformational leaders. This is part of the Bank's objective to commit resources towards developing its employees.

OUTLOOK FOR 2021


In 2021, the global economy will be increasingly shaped by the change in administration in the United States which will lead to shifts in policies related to trade, climate change amongst others. In addition to this, the success of the COVID-19 vaccination rollout will determine how quickly restrictions to contain the spread of the virus will be lifted and economic activities commence in full swing.

The International Monetary Fund projects 2021 global economic growth of 5.2% which is expected to be positive for the oil price and will give a temporary boost to our foreign reserves. However, the growth of renewables and the green economy will affect the sustainability of the nation's dependence on oil and gas in the medium to long term.

The Nigerian economy is expected to remain challenged this year. The IMF projects a growth rate of 1.7% which is low given the significant recession encountered in 2020. The maintenance of high oil prices and effective containment of the domestic spread of COVID-19 crisis will be key for the full recovery of the economy.

The Federal Government is expected to continue the general policy direction of 2020 by pursuing a programme of fiscal consolidation to manage fiscal deficits and strengthen the economy. It will also continue to strengthen its focus on key growth sectors in partnership with the private sector, particularly in Agriculture, Power, Infrastructure and Oil & Gas.

2021 is eagerly anticipated as a year of recovery and restoration. I am optimistic this year will be another landmark one for NOVA Merchant Bank.



Phillips Oduoza
Chairman

Nath Ude

MANAGING
DIRECTOR/CEO



MD/CEO'S STATEMENT

Distinguished Shareholders, it gives me great pleasure to welcome you to the 4th Annual General Meeting of NOVA Merchant Bank Limited and to present our financial performance for the year ended 31st of December 2020. The events of 2020 were unparalleled in recent history as the global economy witnessed substantial shocks as the implementation of lockdowns to combat the spread of COVID-19 took its toll on the pace of economic activity.

Nigeria was no exception as the combination of the COVID-19 pandemic and the resulting economic recession morphed into the perfect storm for companies operating in the country. This situation was further exacerbated for banks as the industry grappled with liquidity and foreign currency pressures which presented a significant

operational risk took on an added significance as the Bank was able to provide seamless services to our customers during the lockdown period despite the vast majority of our employees working from home.

This further justified the Bank's digital banking focus as the lockdown accelerated the adoption of the digital channels by customers. The Bank will ensure it remains ahead of changing trends to deliver value to all our stakeholders. We will continue to explore opportunities to partner with fintechs to further deepen our capabilities in this area.

In terms of lending, the Bank was also able to grow its loan book without the onset of NPLs despite the economy being in recession which is a testament to the strength of our credit risk management practices and governance

...we further strengthened the Bank with an array of strategic hires equipped with deep banking industry experience to increase oversight functions, both in the market facing and non-market facing areas of the organization. With these additions to the team, we believe the Bank is now better positioned to effectively target all addressable opportunities available to it.

test of their respective business models. I am glad to state the Bank successfully surmounted this difficult situation, despite being a relatively young institution, as we were able deliver strong growth despite such arduous macro-economic headwinds.

Specifically, customer deposits grew to N89.6bn from N40.5bn in 2019 while loans to customers grew by 71% to N50bn from N29.3bn in 2019. This growth fed into our bottom line as we declared a profit after tax of N3.49bn in 2020 compared to N1.65bn in 2019 which represents a 112% increase. The Bank was also able to achieve a reduction in its Cost to Income Ratio from 55% in 2019 to 44% in 2020.

Given the volatility experienced during the year, risk management was of critical importance to the Bank. Apart from credit and market risk,

arrangements.

In the course of the year, we further strengthened the Bank with an array of strategic hires equipped with deep banking industry experience to increase oversight functions, both in the market facing and non-market facing areas of the organization. With these additions to the team, we believe the Bank is now better positioned to effectively target all addressable opportunities available to it.

2020 was also a year of significant milestones for the Bank despite the dynamic and challenging operating context. The successful issuance of our N10 billion 7-Year Subordinated Unsecured Bond, under our N50 billion debt issuance programme, was oversubscribed by 300%. This bond is now listed on the Nigerian Stock Exchange. Furthermore, our BBB and BBB- ratings were

MD/CEO'S STATEMENT

affirmed by both Agosto & Co and Global Credit Rating (GCR) respectively during the year. GCR has since upgraded the Bank's rating to BBB, while Agosto & Co reaffirmed its earlier BBB rating. Both rating agencies gave the Bank a stable outlook.

Going forward, the execution of our strategic plan will continue to serve as the fulcrum for the future success of the Bank in order to achieve our strategic intent to be the clear leader in our sub-sector. Focus will continue to be intensified on entrenching the right structures and creating an agile and solution-minded team not only capable of driving the vision and mission of the group but also sustaining our leadership position in the industry.

Concrete steps are being taken to ring fence the sustainability of the Bank's growth trajectory and institutionalise a performance driven culture in the

Bank. In order to drive this, we will be ruthless with our Execution, cautious with Risk, deliberate with Innovation, flawless with Decisions, logical with Implementation and Commercially Aggressive in Market Penetration (ERIDIM). The code name ERIDIM will continue to be our mantra and will guide our activities.

In 2021, we will continue to build on our strong foundation to significantly scale the business by focussing on exceeding the expectations of our customers through innovative financial solutions, leveraging the skillset of our employees and entrenching a high-performance culture.



Nath Ude
Managing Director / Chief Executive Officer

BOARD OF DIRECTORS

At NOVA, we believe adherence to the highest levels of Corporate Governance is critical to building long-term shareholder value. We have adopted best practice Corporate Governance principles which enables the Board to provide effective oversight within a framework of prudent and effective controls.

In commitment to these principles, 4 of our 8 board directors are independent directors with only 2 executive directors and 2 directors representing shareholders. Our board comprises of the following highly distinguished individuals:



Phillips Oduoza
CHAIRMAN



Nath Ude
MANAGING DIRECTOR/CEO



Shams Butt
NON-EXECUTIVE DIRECTOR



Habiba A. Wakil
INDEPENDENT DIRECTOR



Chief Malachy Nwaiwu
INDEPENDENT DIRECTOR



Emmanuel Ijewere
INDEPENDENT DIRECTOR



Bola Onagoruwa
INDEPENDENT DIRECTOR



Funke Okoya
EXECUTIVE DIRECTOR

EXECUTIVE MANAGEMENT



Nath Ude
MANAGING DIRECTOR/CEO



Funke Okoya
EXECUTIVE DIRECTOR



Chinedu Ekeocha
CHIEF OPERATING OFFICER



Ifeatu Onwuasoanya
CHIEF AUDIT EXECUTIVE



Akinwale Olawoye
CHIEF COMPLIANCE OFFICER



Kubi Momoh
CHIEF RISK OFFICER

CORPORATE GOVERNANCE

Nova Merchant Bank Limited (Nova) holds good corporate governance as one of its core values and confirms its commitment to the implementation of effective governance principles in its business operations. The Directors endorse the principles of best practice Corporate Governance as stated in the “Code of Corporate Governance for Banks in Nigeria Post Consolidation” issued by the Central Bank of Nigeria (CBN) and the Securities and Exchange Commission’s (SEC) “Code of Corporate Governance”.

The Board is of the opinion that Nova has in all material respects, complied with the requirements of the CBN code, and its own governance charters, during the 2020 financial year.

The Board of Directors of Nova has the overall responsibility for ensuring that the highest standards of corporate governance are maintained and adhered to by the Bank. In order to promote effective governance of Nova, the following structures have been put in place for the execution of Nova’s Corporate Governance strategy:

1. Board of Directors
2. Board Committees
3. Executive Management Committees

As at December 31, 2020, the Board comprised a Non-Executive Chairman, five (5) Non-Executive Directors and two (2) Executive Directors, all of whom bring a wide range of skills and experience to the Board.

The Board of Directors carries out its responsibility through its standing Committees. These are the Board Audit Committee, the Board Finance and General Purpose Committee, the Board Nomination and Governance Committee and the Board Credit and Risk Committee. Through the workings of these committees, the Board sets broad policy guidelines and ensures the proper management and direction of the Bank.

In addition to the Board Committees, there are a number of Management Committees which ensure effective and good corporate governance at the managerial level.

A. THE BOARD

The Board presently consists of 8 members, 2 of whom, inclusive of the MD/CEO are Executive Directors and 6 Non-Executive Directors. All the Directors have the requisite integrity, skills and experience to bring to bear on Board deliberations and discussions.

Responsibility

The roles of Chairman and Chief Executive Officer are separated and clearly defined. The Chairman is primarily responsible for the working of the Board whilst the Chief Executive Officer is responsible for the running of the business and implementation of Board strategy and policy. The Chief Executive Officer is assisted in managing the business of the Bank on a day-to-day basis by the Executive Management Committee, which he chairs and which comprises all Executive Directors. The Board’s primary responsibility is to increase shareholder’s wealth. The Board is accountable to shareholders and is responsible for the management of the relationships with its various stakeholders. Executive Management is accountable to the Board for the development and implementation of strategy and policies. The Board regularly reviews the Bank’s performance, matters of strategic concern and any other matters it regards as material.

The Board meets quarterly and additional meetings are convened as the need arises. In 2020, the Board met 8 times.

The Board is responsible for the Bank’s structure, areas of operation, financial reporting, ensuring there is an effective system of internal control and risk management and appointments to the Board. The Board

CORPORATE GOVERNANCE

has the authority to delegate matters to Directors, Board Committees and the Executive Management Committee.

Appointments & Retirements

During the course of the year, Mr. Anya Duroha resigned from the Bank as the Managing Director/Chief Executive Officer of the Bank. Thereafter, Mr. Nath Ude was appointed as the Acting Managing Director/Chief Executive Officer. His appointment has subsequently been confirmed by the CBN. Also, Mr. Ayodeji Adigun retired as the Executive Director/Chief Operations Officer of the Bank upon attainment of retirement age of 60 years. Thereafter, Mrs. Funke Okoya was appointed as Executive Director, Business Development.

Professional Independent Advice

All Directors are aware that they may take independent professional advice at the expense of the Company, in the furtherance of their duties. They all have access to the advice and services of the Company Secretary, who is responsible to the Board for ensuring that all governance matters are dealt with in accordance with policy and assists with professional development as required.

B. ACCOUNTABILITY AND AUDIT

Financial Reporting

The Board has presented a balanced assessment of the Company's position and prospects. The Board is mindful of its responsibilities and is satisfied that in the preparation of its Financial Report it has met its obligation under the Code of Corporate Governance.

The Directors make themselves accountable to the shareholders through regular publication of the Bank's financial performance and Annual Reports. The Board has ensured that the Bank's reporting procedure is conveyed on the most recent infrastructure to ensure accuracy. This procedure involves the monitoring of performance throughout the financial year in addition to monthly reporting of key performance indicators.

PricewaterhouseCoopers acted as external auditors to the Bank during the 2020 financial year. Their report is contained on page 15 of this Annual Report.

Internal Controls

The Bank has consistently improved its internal control system to ensure effective management of risks. The Directors review the effectiveness of the system of internal control through regular reports and reviews at Board, Audit Committee and Credit & Risk Committee meetings.

C. CONTROL ENVIRONMENT

The Board has continued to place emphasis on risk management as an essential tool for achieving the Bank's objectives. Towards this end, it has ensured that the Bank has in place robust risk management policies and mechanisms to ensure identification of risk and effective control.

The Board approves the annual budget for the Bank and ensures that a robust budgetary process is operated with adequate authorization levels put in place to regulate capital expenditure.

D. SHAREHOLDER RIGHTS

The Board of Nova has always placed considerable importance on effective communication with its

CORPORATE GOVERNANCE

shareholders. It ensures that the rights of shareholders are protected at all times. Notice of meetings and all other statutory notices and information are communicated to the shareholders regularly.

Shareholders are encouraged to communicate their opinions and recommendations whenever they see the need to do so, to the Company Secretary.

E. BOARD COMMITTEES

The Board of Nova has the following committees, namely, the Board Audit Committee, the Board Finance and General Purpose Committee, the Board Nomination and Governance Committee, and the Board Credit & Risk Committee.

Board Audit Committee

The Board Audit Committee is comprised as follows:

1. Mr. Emmanuel Ijewere - Chairman
2. Ms. Bolanle Onagoruwa - Member
3. Mrs. Habiba Ammah Wakil - Member
4. Mr. Shams Butt - Member

The Board Audit Committee was set up to further strengthen internal controls in the Bank. It assists the Board of Directors in fulfilling its audit responsibilities by ensuring that effective systems of financial and internal controls are in place within the Bank.

Meetings are held at least once a quarter, with the Chief Audit Executive of the Bank in attendance.

S/N	Members	No. of Meetings Held	No. of Meetings Attended
1	Mr. Emmanuel Ijewere	5	5
2	Ms. Bolanle Onagoruwa	5	4
3	Mrs. Habiba Ammah Wakil	5	5
4	Mr. Shams Butt	5	5

Board Credit and Risk Committee

The Board Credit and Risk Committee is made up of 3 Non-Executive Directors and is responsible for approval of credit facilities in the Bank. It reviews all credits granted by the Bank and meetings are held at least once a quarter. Members of the Board Credit and Risk Committee are:

1. Mr. Shams Butt - Chairman
2. Mr. Emmanuel Ijewere - Member
3. Chief Malachy Nwaiwu - Member

S/N	Members	No. of Meetings Held	No. of Meetings Attended
1	Mr. Shams Butt	9	9
2	Mr. Emmanuel Ijewere	9	9
3	Chief Malachy Nwaiwu	9	9

CORPORATE GOVERNANCE

The Board Credit and Risk Committee was set up to assist the Board of Directors to discharge its responsibility to exercise due care, diligence and skill to oversee, direct and review the management of the credit portfolio of the Bank. Its terms of reference include determining and setting the parameters for credit risk and asset concentration and reviewing compliance within such limits; determining and setting the lending limits, reviewing and approving the Bank's credit strategy and the credit risk tolerance. The Committee reviews the loan portfolio of the Bank.

Nomination and Governance Committee

The Nomination and Governance Committee is comprised of 3 Non-Executive Directors namely:

1. Mrs. Habiba Ammah Wakil - Chairperson
2. Mr. Shams Butt - Member
3. Chief Malachy Nwaiwu - Member

Meetings are held at least once a quarter and the responsibilities of the Committee include reviewing, considering and determining the appropriate remuneration payable to the Bank's Executive Directors.

S/N	Members	No. of Meetings Held	No. of Meetings Attended
1	Mrs. Habiba Ammah Wakil	7	6
2	Mr. Shams Butt	7	7
3	Chief Malachy Nwaiwu	7	7

Finance and General Purpose Committee

The purpose of the Finance and General Purpose Committee is to, amongst other things; discharge the Board's responsibilities with regard to strategic direction and budgeting and to provide oversight on financial matters and the performance of the Bank.

The Members of the Finance & General Committee are as follows:

1. Chief Malachy Nwaiwu - Chairman
2. Mr. Emmanuel Ijewere - Member
3. Ms. Bolanle Onagoruwa - Member

S/N	Members	No. of Meetings Held	No. of Meetings Attended
1	Chief Malachy Nwaiwu	6	6
2	Mr. Emmanuel Ijewere	6	6
3	Ms. Bolanle Onagoruwa	6	5

CORPORATE GOVERNANCE

Attendance at Board Meetings

Membership and attendance at Board Meetings are set out below:

S/N	Members	No. of Meetings Held	No. of Meetings Attended
1	Mr. Phillips Oduoza	8	8
2	Mr. Anya Duroha	8	4
3	Mr. Shams Butt	8	8
4	Mr. Emmanuel Ijewere	8	8
5	Chief Malachy Nwaiwu	8	8
6	Mrs. Habiba Wakil	8	8
7	Ms. Bolanle Onagoruwa	8	8
8	Mr. Ayodeji Adigun	8	2
9	Mr. Nath Ude	8	3
10	Mrs. Funke Okoya	8	2

Executive Management Committees

These are Committees comprising senior management of the Bank. The committees are risk-driven as they are basically set up to identify, analyse, synthesize and make recommendations on risks arising from day to day activities of the Bank. They also ensure that risk limits as contained in the Board and Regulatory policies are complied with at all times. They provide inputs for the respective Board Committees and also ensure that recommendations of the Board Committees are effectively and efficiently implemented. They meet as frequently as risk issues occur to immediately take actions and decisions within the confines of their powers. Some of these Executive Management Committees include the Bank's Assets and Liabilities Committee (ALCO), the Management Credit Committee (MCC), the IT Steering Committee (ITSC), the Enterprise Risk Management Committee (ERMC) and the Executive Committee (EXCO).

DIRECTORS' REPORT

The Directors present their report on the affairs of Nova Merchant Bank Limited ("the Bank") together with its subsidiary ("the Group"), the Group and the Bank Audited Financial Statements with Auditor's Report for the year ended 31 December 2020.

Its subsidiaries are NovaMBL Asset Management Limited and NovaMBL Securities Limited. The Bank has a controlling interest on the subsidiaries.

LEGAL FORM

Nova Merchant Bank Limited ("the Bank") was incorporated on 17 May 2017 in Nigeria and carries on, in Nigeria, the business of Merchant Banking as may be prescribed by the CBN.

The bank and its subsidiaries are situated at no. 23 Kofo Abayomi Street, Victoria Island, Lagos. The operations of the group are domiciled in Nigeria.

MAJOR ACTIVITIES AND BUSINESS REVIEW

The principal activities of the Bank during the year was the provision of Merchant Banking services to its customers. The services principally involve corporate banking, money market activities including trading and holding of marketable securities such as treasury bills and government securities.

RESULTS AT A GLANCE

	Group 31 December 2020	Group 31 December 2019	Bank 31 December 2020	Bank 31 December 2019
	N'000	N'000	N'000	N'000
Profit before tax	3,519,670	1,511,876	3,425,301	1,516,886
Taxation	(34,424)	133,831	(34,424)	133,831
Profit after tax	3,485,246	1,645,707	3,390,877	1,650,717
Other Comprehensive (loss)/income for the year net of tax	(185,345)	297,664	(185,345)	297,664
Total Comprehensive income for the year	3,299,901	1,943,371	3,205,532	1,948,381

POST BALANCE SHEET EVENTS

There are no significant post balance sheet events with material effect on the financial affairs of the company and the financial performance for the year ended 31 December 2020.

DIRECTORS' INTEREST IN SHARES

The interest of Directors in the issued share capital of the Bank as recorded in the register of Directors' shareholding and/or as notified by the Directors for the purpose of sections 275 and 276 of the Companies and Allied Matters Act.

DIRECTORS' REPORT

Name	Direct holding (‘000)	Indirect holding (‘000)
Phillips Oduoza	6,962,160	1,116,840

The details of indirect holding of Directors in the issued share capital of the Bank is as below:

Name	Company	Indirect holding (‘000)
Phillips Oduoza	BOP Integrated Investments Limited	158,420
	Benix Nigeria Limited	158,420
	PUE Financial Services Limited	800,000

ANALYSIS OF SHAREHOLDINGS

The details of the shareholding of the Bank as at 31 December 2020 is as detailed below:

Range (‘000)	Holdings	Holders %	Cumm.	Unit (‘000)	Units %	Units (‘000)
1 - 1,000,000	3	43%	3	1,116,840	7%	1,116,840
1,000,001 - 3,000,000	2	29%	5	3,960,500	25%	5,077,340
3,000,001 - 5,000,000	1	14%	6	3,960,500	25%	9,037,840
5,000,001 - 7,000,000	1	14%	7	6,962,160	44%	16,000,000
	7	100%		16,000,000	100%	

Substantial interest in shares: shareholding of 5% and above

According to the register of shareholders as at 31 December 2020, the following shareholders held more than 5% of the issued share capital of the Bank.

Shareholders	Shareholding (‘000)	% Holding	Shareholding (‘000)	% Holding
Afriglobal Investment Holding	1,980,250	12.377%	1,980,250	12.377%
Five Star Associate Limited	1,980,250	12.377%	1,980,250	12.377%
Carbon Commodities DMCC	3,960,500	24.753%	3,960,500	24.753%
Phillips Oduoza (Direct and Indirect Holding)	8,079,000	50.494%	8,079,000	50.494%

Directors' interest in contracts

None of the directors has declared any direct or indirect interest in contracts or proposed contracts with the company during the year ended 31 December 2020.

Human resources

The Bank is dedicated to providing equal opportunities to all employees. Our employment standard is such that there shall not be discrimination on the basis of race, colour, gender, nationality, age, social class, religion, smoking habits, politics, tribe or disability during hiring, promotion and retirement. We

DIRECTORS' REPORT

strive to diversify the mix of our workforce and ensure that the make-up of our employees represent various population groups and geographical regions within the country.

Composition of employees by gender	Group	Bank
Male	51	43
Female	14	12
Total	65	55

Senior Management's composition by gender	Group	Bank
Male	12	12
Female	5	4
Total	17	16

Board Member's composition by gender	Group	Bank
Male	6	6
Female	2	2
Total	8	8

HEALTH AND SAFETY

The Bank accords the highest priority to health and safety in all its operations, the aim being to make the company a safe and totally accident-free place to work. The Bank has a comprehensive health insurance scheme for staff, through which medical needs of staff and their immediate family members are met. In addition, the Bank provides first aid in the business office.

EMPLOYEE INVOLVEMENT

The Bank encourages participation of its employees in arriving at decisions in respect of matters affecting their well-being. To this end, the Bank provides formal and informal opportunities where employees deliberate on issues affecting the Bank and employees' interest, with a view to making inputs to decisions thereon.

TRAINING AND DEVELOPMENT

The Bank attaches great importance to training and development and believes that only by having staff whose skills are up-to-date can it face the challenges of the future. The main principle behind our training and development is that all our programmes must meet the specific needs of the individual and the present and future requirements of the company.

DONATIONS

The Bank made a donation of N100m to the COVID19 relief fund during the year (2019: Nil).

AUDITOR

PricewaterhouseCoopers have expressed their willingness to continue in office as auditors of the Bank and have been appointed in accordance with Section 357(2) of the Companies and Allied Matters Act.

DIRECTORS' REPORT

PROPOSED DIVIDEND

The Board of Directors has recommended a dividend of 5 Kobo per N1.00 share held in Nova Merchant Bank

By order of the Board



Nnadozie Ohaji
Company Secretary/General Counsel
FRC/2020/004/00000020376

16 March 2021

REPORT OF THE AUDIT COMMITTEE

In accordance with the provision of Section 359[6] of the Companies and Allied Matters Act CAP 20 Laws of the Federation of Nigeria 2004, we the members of the Audit Committee hereby report as follows:

We confirm that we have seen the audit plan and scope, and the Management Letter on the audit of the accounts of the Bank and the responses to the said letter.

In our opinion, the plan and scope of the audit for the year ended December 31, 2020 were adequate. We have reviewed the Auditors' findings and we are satisfied with the Management responses thereon.

We also confirm that the accounting and reporting policies of the Bank are in accordance with legal requirements and ethical practices.

As required by the provisions of the Central Bank of Nigeria circular 85D/1//2004 dated February 18, 2004 on "Disclosure of Insider-Related Credits in Financial Statements" we reviewed the insider-related credits of the Bank and found them to be as analysed in the financial statements as at December 31, 2020.

Mr. Emmanuel Ijewere

Chairman

Audit Committee

FRC/2015/ICAN/00000011383

Members of the Audit Committee are:

- | | | |
|---|-------------------------|------------|
| 1 | Mr. Emmanuel Ijewere | - Chairman |
| 2 | Ms. Bolanle Onagoruwa | - Member |
| 3 | Mrs. Habiba Ammah Wakil | - Member |
| 4 | Mr. Shams Butt | - Member |

RISK MANAGEMENT REPORT

RISK MANAGEMENT

Introduction

The Bank's activities in the normal course of business lead to exposure to a variety of risks, financial and otherwise, making Risk management central to the organisation in a particularly turbulent year as witnessed in 2020. The Coronavirus Pandemic created macroeconomic headwinds that affected almost every economy with most countries witnessing GDP contraction and in some cases going into recession. It was a year to test the resilience of contingency plans and ensure continuity of business under radically different circumstances.

Risk management has had to ensure that the Bank reacted appropriately to the new threats whilst remaining profitable and competitive. Regulators around the world scrambled to prevent their economies from collapse, with stimulus packages being financed by infusion of a staggering volume of money which has changed the investment landscape for years to come. Technology took a leap and the pace of change to virtual activity and eCommerce accelerating by at least 5 years. Trading volumes remained robust with upside from market volatility in the Finance ecosystem and the Nigerian Stock Exchange printing a 50% annualised return. Key areas of concern for risk management are:

- The long term effects on the real sector from the pandemic as some countries are unable to contain the threat through vaccination programs and have fragile healthcare such as in Nigeria where the system has threatened to be overwhelmed.
- The new world of work with virtualisation and digitisation means that risk management techniques must change and adapt accordingly, with system embedded controls replacing traditional containment measures.
- The Nigerian Regulators have been dynamic and agile so far, and will continue to adapt reporting and forbearance requirements which may place a compliance burden on industry operators.
- Client sophistication and access to information means that the scope for arbitrage is much reduced with margins generally thinning out as the economy advances.

All of these trends and many others will continue to change the industry, eliminating some risks and introducing new ones for which it may be necessary to modify existing operational procedures and products.

2020 was a year in which the return on treasury bills crashed below 1% for the shortest tenor of the market, inflation spiked to above 15% by the end of the year leaving savers in Nigeria with massive negative carry, funds sterilised by way of cash reserves in the banking system hit N12trillion and for merchant banks the Cash reserve requirement jumped from 2% to 27.5% thus requiring a paradigm shift in the business model and a speedy adaptation of strategy even as we strived to meet the newly imposed minimum limit for Loan to deposit ratio of 65% by December 2019.

A period in which compliance risk took the front seat as regulators stepped up enforcement actions and political exposure received closer attention.

The fallout from the pandemic was heightened by increased market risks, especially currency risk and the devaluation in all segments of the foreign exchange market as the official rates closed in the band of \$/N360 - N400, and the long held convergence of rates buckled under the pressure of trade

RISK MANAGEMENT REPORT

balance combined with outflows from foreign portfolio investors. There is currently a 25% premium between the official and informal market segments with attendant abuses leading to a flurry of controls as the Central Bank applied various levers to stabilise the economy.

Enterprise Risk Management Framework

Nova Merchant Bank has adopted an Enterprise Risk Management approach to identify, assess, monitor, control and report the inherent and residual risks associated with the business of banking in line with International Best Practices. As we deepen our presence in the market, proactive Risk Management Framework becomes even more critical to ensure stability of earnings and confidence in our brand.

The Bank's risk management architecture, as designed, continued to balance corporate oversight with well-defined risk management functions which fall into one of three categories where risk must be managed: lines of business, governance & control, and audit. The Board of Directors and Management of the Bank are committed to constantly establishing, implementing and sustaining tested practices in risk management to match those of leading international banks.

The Bank's risk management architecture, as designed, continued to balance corporate oversight with well-defined risk management functions which fall into one of three categories where risk must be managed: lines of business, governance & control, and audit. The Board of Directors and Management of the Bank are committed to constantly establishing, implementing and sustaining tested practices in risk management to match those of leading international banks.

Risk strategies and policies are set by the Board of Directors of Nova Merchant Bank. These policies, which define acceptable levels of risk for day-to-day operations as well as the willingness of Nova Merchant Bank to assume risk, weighed against the expected rewards are detailed in the Enterprise Risk Management (ERM) Framework, which is a structured approach to identifying opportunities, assessing the risk inherent in these opportunities and actively managing these risks in a cost-effective manner.

Specific policies are also in place for managing risks in the different core risk areas of credit, market and operational risks as well as for other key risks such as liquidity, strategic and reputational risks. Our prudent approach to risk has reflected in the stability of the franchise so far, on the back of which we were able to go to market with the first tranche of our series which has cemented our position in the market and positioned us to safely take opportunities that will arise in 2021 and the years ahead.

Risk Management Framework

All activities and processes of Nova Merchant Bank involve the identification, measurement, evaluation, acceptance and management of risk or combinations of risk. The Board, advised by the various Board and Management Risk Committees, requires and encourages a strong risk governance culture which shapes the Bank's attitude to risk. We believe that risk management encompasses the insights delivered by information which facilitate appropriate actions.

Nova Merchant Bank benefits from having enhanced its Bank risk management framework, which gives full Bank-wide coverage of a variety of risks. Our annual risk cycle is designed to give management relevant, up-to-date information from which trends can be observed and assessed. The governance structure supporting our risk cycle is designed to deliver the right information, at the right time, to the right people.

RISK MANAGEMENT REPORT

Here in Nova Merchant Bank, we have a holistic view of all major risks facing the Bank. We remain vigilant with regard to both known and emerging risks and ensure that we are strong enough to withstand any exogenous shock. Our Board-level risk committees play a critical role in providing oversight of risk management and ensuring that our risk appetite, risk culture and risk profile are consistent with and support our strategy to deliver long-term, sustainable success in achieving our strategic vision of being Africa's preferred financial solution provider.

Risk, by definition, is dynamic in nature. The management of risk, consequently, must be evolving, necessitating regular review of the effectiveness of each enterprise risk management component.

We believe that understanding and managing our risks and continuously improving our controls are central to the delivery of our strategic objectives. The Board's risk committees play an active role in ensuring that we undertake well-measured, profitable risk-taking activities that support long-term sustainable growth and the composition and oversight is dynamic and adapting to change as the organisation evolves.

Balancing Risk and Return

Balancing risk and return and taking cognizance of the capital required demands rigorous analysis. The ultimate aim is to optimize the upside and minimize the downside with a view to adding value to our shareholders and providing security to capital providers and clients, as well as ensuring overall sustainability in our business activities.

Every business activity in our Bank requires us to put capital at risk in exchange for the prospect of earning a return. In some activities, the level of return is quite predictable, whereas in other activities the level of return can vary over a very wide spectrum, ranging from a loss to a profit. Accordingly, over the past year we have expended substantial energy in improving our risk and capital management framework, to focus on taking risks where we:

- Understand the nature of the risks we are taking, and what the range of outcomes could be under various scenarios, for taking these risks;
- Understand the capital required in order to assume these risks;
- Understand the range of returns that we can earn on the capital required to back these risks.

Our objective of balancing risk, return, and capital has led us to enhance substantially our risk management methodologies, in order to be able to identify threats, uncertainties and opportunities and in turn develop mitigation and management strategies to achieve an optimal outcome.

Value is added for shareholders if our process allows us to demonstrate sustainable risk-adjusted returns in excess of our cost of capital. The process provides security to our capital providers and clients by assuring them that we are not taking on incremental risks which adversely affect the outcomes we have contracted to deliver to them.

Nova Merchant Bank's Risk management philosophy and culture remain fundamental to the delivery of our strategic objectives. Risk management is at the core of the operating structure of the Bank. We seek to limit adverse variations in earnings and capital by managing risk exposures within our moderate risk appetite. Our risk management approach includes minimizing undue concentrations of exposure, limiting potential losses from stress events and the prudent management of liquidity.

Risk management is fundamental to the Bank's decision-making and management process. It is

RISK MANAGEMENT REPORT

embedded in the role of all employees via the organizational culture, thus enhancing the quality of strategic, capital allocation and day-to-day business decisions. The Bank believes that enterprise risk management provides the superior capabilities to identify and assess the full spectrum of risks and to enable staff at all levels to better understand and manage risks. This will ensure that:

- Risk acceptance is done in a responsible manner;
- The Executive Committee and the Board of Directors have adequate risk management support;
- Uncertain outcomes are better anticipated;
- Accountability is strengthened; and
- Stewardship is enhanced.

Risk Appetite

Risk appetite is an articulation and allocation of the risk capacity or quantum of risk Nova Merchant Bank is willing to accept in pursuit of its strategy, duly set and approved by the executive committee and the Board, and integrated into our strategy, business, risk and capital plans. The risk appetite metrics were tracked against approved triggers and exceptions were reported to Management for prompt corrective actions. Key issues were also escalated to the Risk Management committee and the Board Risk Management Committee.

Risk management objectives

The broad risk management objectives of the Bank are:

- To identify and manage existing and new risks in a planned and coordinated manner with minimum disruption and cost;
- To protect against unforeseen losses and ensure stability of earnings;
- To maximize earnings potential and opportunities;
- To maximize share price and stakeholder protection;
- To enhance credit ratings, depositors, analyst, investor and regulator perception; and
- To develop a risk culture that encourages all staff to identify risks and associated opportunities and to respond to them with cost effective actions.

Scope of risks

The scope of risks that are directly managed by the Bank is as follows:

- Credit risk
- Operational risk
- Market and liquidity risk
- Legal and compliance risk
- Strategic risk
- Reputational risk

RISK MANAGEMENT REPORT

- Capital risk

These risks and the framework for their management are detailed in the enterprise risk management framework.

Responsibilities

The responsibilities of the Risk Management Division are highlighted below:

Risk Management Governance Framework

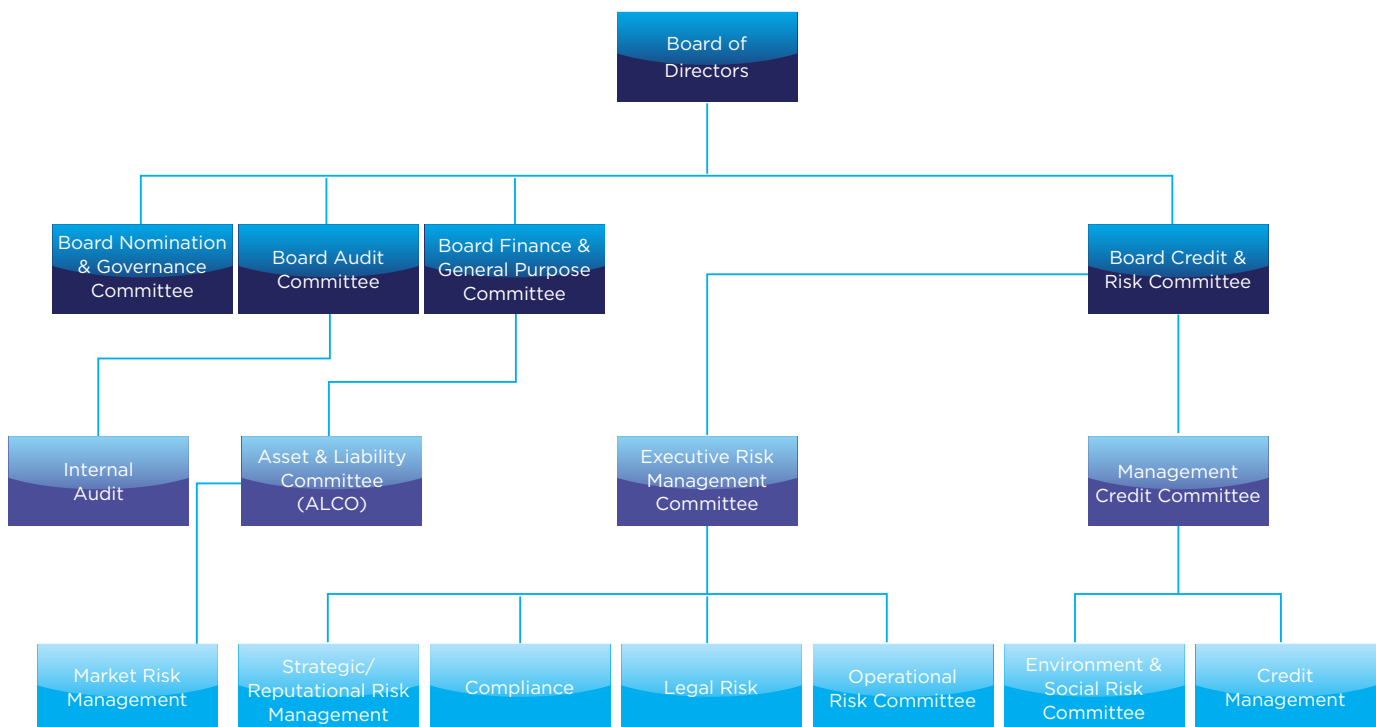
The framework details Nova Merchant Bank's risk universe and governance structure comprising three distinct layers:

1. The enterprise-wide risk management and corporate governance committee forums;
2. The executive management committees; and
3. Risk management responsibilities per risk area.

Risk Management Governance Structure

Risk Management Organisational Framework

Nova Merchant Bank's Risk Management Governance Structure is depicted in the diagram below



RISK MANAGEMENT REPORT

The Board and management committees

The Board of Directors is the highest approval authority for credit risk policies and credit facilities in Nova Merchant Bank. It carries out its oversight function through its standing committees each of which has a charter that clearly defines its purpose, composition, structure, frequency of meetings, duties, tenure, and reporting lines to the Board.

In line with best practice, the Chairman of the Board does not sit on any of the Committees. The Board has four standing committees namely: the Board Audit Committee, the Board Credit and Risk Committee, the Board Nomination and Governance Committee and the Board Finance & General Purpose Committee.

The management committees which exists in the Bank includes: The Executive Committee (EXCO), Risk Management Committee (RMC), Management Credit Committee (MCC) and Asset & Liability Committee (Bank ALCO) . Without prejudice to the roles of these committees, the full Board retains ultimate responsibility for risk management.

Operational Risk Management

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, or systems, or from external events. Our definition of operational risk excludes regulatory risks, strategic risks and potential losses related solely to judgments with regard to taking credit, market, interest rate, liquidity, or insurance risks.

It also includes the reputation and franchise risk associated with business practices or market conduct in which the Bank is involved. Operational risk is inherent in Nova Merchant Bank's global business activities and, as with other risk types, is managed through an overall framework designed to balance strong corporate oversight with well-defined independent risk management.

This framework includes:

- recognized ownership of the risk by the businesses;
- oversight by independent risk management; and
- independent review by Corporate Audit.

We seek to minimise exposure to operational risk, subject to cost trade-offs. Operational risk exposures are managed through a consistent set of management processes that drive risk identification, assessment, control and monitoring.

The goal is to keep operational risk at appropriate levels relative to the characteristics of our businesses and the markets in which we operate, our capital and liquidity, and the competitive, economic and regulatory environment. Notwithstanding these controls, Nova Merchant Bank incurs operational losses.

Our operational risk strategy seeks to minimise the impact that operational risk can have on shareholders' value. The Bank's strategy is to:

- Reduce the likelihood of occurrence of expected events and related cost by managing the risk factors and implementing loss prevention or reduction techniques to reduce variation to earnings;
- Minimise the impact of unexpected and catastrophic events and related costs through risk financing strategies that will support the Bank's long term growth, cash flow management and balance sheet protection;

RISK MANAGEMENT REPORT

- Eliminate bureaucracy, improve productivity, reduce capital requirements and improve overall performance through the institution of well designed and implemented internal controls

In order to create and promote a culture that emphasizes effective operational management and adherence to operating controls, there are three distinct levels of operational risk governance structure in Nova Merchant Bank.

Level 1 refers to the oversight function carried out by the Board of Directors, Board risk committee and the executive management. Responsibilities at this level include ensuring effective management of operational risk and adherence to the approved operational risk policies.

Level 2 refers to the management function carried out by operational risk management. It has direct responsibility for formulating and implementing the Bank's operational risk management framework including methodologies, policies and procedures approved by the Board.

Level 3 refers to the operational function carried out by all business units and support functions in the Bank. These units/functions are fully responsible and accountable for the management of operational risk in their units. They work in liaison with operational risk management to define and review controls to mitigate identified risks. Internal audit provides independent assessment and evaluation of the Bank's operational risk management framework.

This periodic confirmation of the existence and utilization of controls in compliance with approved policies and procedures, provide assurance as to the effectiveness of the Bank's operational risk management framework. Some of the tools being used to assess, measure and monitor operational risks in the Bank include;

- A loss database of operational risk events; an effective risk and control self-assessment process that helps to analyse business activities and identify operational risks that could affect the achievement of business objectives; and key risk indicators which are used to monitor operational risks on an ongoing basis.

The Bank's operational risk framework

The Bank's current operational risk framework was implemented in 2018 to meet internal and regulatory requirements. There has been significant investment in the implementation of improved measurement and management approaches for operational risk to strengthen control, improve customer service, improve process efficiencies and minimize operating losses.

The Bank recognizes the fact that It is neither cost-effective nor possible to attempt to eliminate all operational risks. Events of small significance are thus expected to occur and are accepted as inevitable with relevant budgeting for these losses where appropriate. Events of material significance are limited, and the Bank seeks to reduce the risk from these extreme events in a framework consistent with its agreed risk appetite. Processes are in place to monitor the management and future mitigation of such events.

Management and control responsibilities

The first line of governance for managing operational risk rests with business and operational risk management forms part of the day-to-day responsibilities of all business unit management. Business unit staff report any identified breakdowns in control and any risk events that may result in financial loss and/or reputation damage. Amongst others, business management are responsible to ensure that processes for identifying and addressing ineffective controls and the mitigating of risk events

RISK MANAGEMENT REPORT

are implemented and executed.

Operational Risk teams form the secondary line of governance by ensuring that processes to identify weaknesses are effective and identified weaknesses are acted upon. The Bank's operational risk profile is presented to the Board quarterly. Control effectiveness is monitored at the Risk Management Committee (RMC) and at the Board; and the multi-layered system of defenses ensures pro-active operational risk management.

Measuring and managing operational risk

The Bank recognizes the significance of operational risk and is committed to enhancing the measurement and management thereof. Within the Bank's operational risk framework, qualitative and quantitative methodologies and tools are applied (Bank-wide) to identify and assess operational risks and to provide management information for determining appropriate mitigating measures.

Risk event data collection and reporting

A standard process is used for the recognition, capture, assessment, analysis and reporting of risk events. This process is used to help identify where process and control requirements are needed to reduce the recurrence of risk events. Risk events are loaded onto a central database and reported monthly to the RMC.

Risk and control self-assessments (RCSA)

In order to pro-actively identify and actively mitigate risks, the operational risk framework utilises RCSAs. RCSA is used at a granular level to identify relevant material risks and key controls mitigating these risks. The risks and controls are assessed on a quarterly basis and relevant action plans are put in place to treat, tolerate, terminate or transfer the risks, taking into account the relevant business risk appetites.

The RCSA programme is extensive and covers the entire Bank. The Internal Audit further tests the effectiveness of the RCSAs within the normal course of auditing and relevant metrics are monitored and actioned where relevant.

Key risk indicators (KRIs)

A comprehensive set of KRIs are in place across the Bank, with relevant and agreed thresholds set by the business. KRIs are monitored on a Bank as well as business unit level, based on significance. Threshold breaches are managed in accordance with an agreed process across the Bank.

Reporting

Business units are required to report on both a regular and an event-driven basis. The reports include a profile of the key risks to their business objectives, RCSA and KRI results, and operational risk events. Risk reports are presented to executive management and risk committees.

Information Security and Continuity of Business

Information security and the protection of confidential and sensitive customer data are a priority of Nova Merchant Bank. The Bank has developed and implemented an Information Security Risk Management framework that is in line with best practice. The framework is reviewed and enhanced regularly to address emerging threats to customers' information.

The Bank mitigates business continuity risks by reviewing and testing recovery procedures. Regular

RISK MANAGEMENT REPORT

awareness campaigns are also used to drive information security and business continuity culture in the Bank.

Strategic Risk Management

In Nova Merchant Bank, we define Strategic Risk as the process for identifying, assessing and managing risks and uncertainties, affected by internal and external events or scenarios that could inhibit the Bank's ability to achieve its strategy and strategic objectives with the ultimate goal of creating and protecting shareholder and stakeholder value. It is a primary component and necessary foundation of our Enterprise Risk Management.

Strategic risk management, therefore, is defined as current or prospective risk to earnings and capital arising from adverse business decisions, improper implementation of decisions or lack of responsiveness to changes in the business environment. It can also be defined as the risk associated with future business plans and strategies, including plans for entering new business lines, expanding existing services through mergers and acquisitions, and enhancing infrastructure.

A well-defined structure for managing strategic risk exists in Nova Merchant Bank. It provides a process for the Bank to identify and assess potential risks posed by its strategic plan and consider whether they have adequate capacity to withstand the risks. Strategic risk management involves various organizational functions within the Bank. The following principles govern the Bank's strategic risk management:

The Board and Senior management are responsible for strategic risk management and oversee the effective functioning of the strategic risk management framework; The functional units (i.e. the units which carry out business or operational functions) assists the Board and Senior management in formulating and implementing strategies, and in providing input to the strategic planning and management processes; and as well as implementing the strategic risk management framework.

The strategic risk management functions support the Board and senior management in managing strategic risk and other related processes in the Bank.

Strategic plans are approved and monitored by the Board. Regular environmental scan, business strategy sessions and workshops are set up to discuss business decisions, close monitoring to ensure that strategic plans are properly aligned with the business model, regular performance review by EXCO and business plans are approved by the Board.

The Bank also maintains a well-defined succession plan, proper monitoring and well-defined structures to align its activities to international best practices.

Reputational Risk Management

Reputational risk arises when the Bank's reputation is damaged by one or more reputational events from negative publicity about the organization's business practices, conduct or financial condition. The Bank's Strategic and Reputational Risk Management is mandated to protect the Bank from potential threats to its reputation.

Nova Merchant Bank takes the management of reputational risks seriously because of their far-reaching implications which are buttressed by the fact that the Bank operates under:

- A highly regulated financial services industry with high visibility and vulnerability to regulatory

RISK MANAGEMENT REPORT

actions that may adversely impact its reputation. (e.g. corporate governance crises);

- Keen competition and largely homogeneous products and services have led customers not to perceive significant differences between financial service providers; and
- Given the financing nature of products and services they provide, Banks are not only exposed to their own reputation, but also to the reputation of their clients.

With banks operating and competing in a global environment, risks emerging from a host of different sources and locations is difficult to keep up with and to know how best to respond if they occur. The effects of the occurrence of a reputational risk event include but are not limited to the following:

- Loss of current or future customers;
- Loss of public confidence;
- Loss of employees leading to an increase in hiring costs, or staff downtime;
- Reduction in current or future business partners;
- Regulatory sanctions;
- Increased costs due to government regulations, fines, or other penalties; and
- Loss of banking license.

It is the Bank's policy that, at all times, the protection of the Bank's reputation should take priority over all other activities, including revenue generation. Reputational risk will arise from the failure to effectively mitigate one or more of country, credit, liquidity, market, regulatory and operational risk.

It may also arise from the failure to comply with social, environmental and ethical standards. All employees are responsible for day-to-day identification and management of reputational risk.

The desired risk appetite for reputation is low risk. The Bank will ensure that highest ethical standards are followed at all times and the code of conduct policy will be strictly implemented.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Companies and Allied Matters Act and the Banks and Other Financial Institutions Act, require the directors to prepare financial statements for each financial year that gives a true and fair view of the state of financial affairs of the Bank at the end of the year and of its profit or loss. The responsibilities include ensuring that the Bank:

- i. Keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the Bank and comply with the requirements of the Companies and Allied Matters Act and the Banks and Other Financial Institutions Act;
- ii. Establishes adequate internal controls to safeguard its assets and to detect and prevent fraud and other irregularities; and
- iii. Prepares financial statements using suitable accounting policies supported by reasonable and prudent judgements and estimates that are consistently applied.

The directors accept responsibility for the financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates, in conformity with,

- International Financial Reporting Standards;
- Prudential Guidelines for Licensed Banks in Nigeria;
- Relevant circulars issued by the Central Bank of Nigeria;
- The requirements of the Banks and Other Financial Institutions Act and
- The requirements of the Companies and Allied Matters Act.

The directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the Bank and of the financial performance and cash-flows for the period. The directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the directors to indicate that the Bank will not remain a going concern for at least twelve months from the date of this statement.

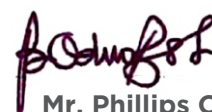
SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:



Mr. Nath Ude

Managing Director/CEO

FRC/2014/CIBN/00000009331



Mr. Phillips Oduoza

Chairman

FRC/2013/cIBN/00000000

16th March, 2021



Other information

The directors are responsible for the other information. The other information obtained at the date of this auditor's report are the Corporate information, Corporate governance report, Directors' Report, Report of the audit committee, Risk management report, Statement of Directors' Responsibilities, Value Added Statement and Four-Year Financial Summary, but does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors and those charged with governance for the consolidated and separate financial statements

The directors are responsible for the preparation of the consolidated and separate financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the requirements of the Companies and Allied Matters Act, the Financial Reporting Council of Nigeria Act, the Banks and Other Financial Institutions Act, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated and separate financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



Key audit matter

Impairment of loans and advances to customers – Ng8.4 million (refer to notes 4.1, 8 and 19)

We focused on this area because management exercises significant judgement, using subjective assumptions when determining both the timing and amounts to recognise as impairment on loans and advances to customers.

The allowance for expected credit loss (ECL) uses a model that requires the use of assumptions and significant judgement. The key areas of judgment are as follows:

- the definition of credit impaired financial assets focusing on both the qualitative and quantitative criteria used by the Bank;
- the identification of exposures with a significant increase in credit risk (SICR) focusing on both the qualitative and quantitative criteria used by the bank;
- the determination of the 12-month probability of default (PD) using obligor risk ratings and external agency PD as well as extrapolation of lifetime PD;
- determining the appropriateness of the Loss Given Default (LGD) used in expected credit losses;
- estimating the Credit Equivalent Factor of Off-balance sheet the exposures used in determining the lifetime exposure at default (EAD); and
- determining the economic scenarios used in the ECL model and estimating the probability weights for each scenario.

How our audit addressed the key audit matter

Our procedures included:

- reviewing the bank's definition of credit impaired financial assets, qualitative and quantitative criteria applied by management for determining SICR, and confirming their alignment with the requirements of the standard;
- applying a risk-based testing approach by checking related customer files and account statements in order to evaluate management's conclusions on SICR;
- examining the appropriateness of the probability of default (PD) by agreeing assigned PDs for each rating scale to external source data and checking that Lifetime PDs were correctly computed considering counterparty's individual maturities;
- evaluating the reasonableness of the Loss Given Default (LGD) by re-performing the LGD calculations to test for accuracy;
- where collateral exists, evaluating the reasonableness of assumptions on haircut and recovery rates;
- checking the appropriateness of the credit conversion factor used in determining the exposure at default for off-balance sheet loan commitments and financial guarantees;
- evaluating the sensitivity of the risk drivers to macro-economic factors (forward-looking assumptions). We also checked appropriateness of the multiple economic scenarios chosen.
- checking the disclosures in the consolidated and separate financial statements to the requirements of IFRS 9.



summary but does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors and those charged with governance for the consolidated and separate financial statements

The directors are responsible for the preparation of the consolidated and separate financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the requirements of the Companies and Allied Matters Act, the Financial Reporting Council of Nigeria Act, the Banks and Other Financial Institutions Act, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated and separate financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our



- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated and separate financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

The Companies and Allied Matters Act and the Banks and Other Financial Institutions Act require that in carrying out our audit we consider and report to you on the following matters. We confirm that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) the bank has kept proper books of account, so far as appears from our examination of those books;
- iii) the bank's statement of financial position and statement of comprehensive income are in agreement with the books of account and returns;
- iv) the information required by Central Bank of Nigeria Circular BSD/1/2004 on insider related credits is disclosed in Note 36 to the consolidated and separate financial statements; and
- v) the bank did not pay penalties in respect of contraventions of the Banks and Other Financial Institutions Act and relevant circulars issued by the Central Bank of Nigeria during the year ended 31 December 2020.

Patrick Obianwa

For: PricewaterhouseCoopers
Chartered Accountants
Lagos, Nigeria

Engagement Partner: Patrick Obianwa
FRC/2013/ICAN/00000000880



15 April 2021

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31ST DECEMBER 2020

In thousands of Naira	Note	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
Interest income calculated using effective interest rate	6	9,644,250	4,536,246	9,603,920	4,529,392
Interest income on financial assets at FVTPL	6	1,761	-	1,761	-
Interest expense	7	(7,177,219)	(2,329,665)	(7,181,076)	(2,343,268)
Net interest income		2,468,792	2,206,581	2,424,605	2,186,124
Impairment charge for credit losses	8	(72,696)	(78,766)	(72,696)	(78,766)
Net fee and commission income	9	336,597	309,611	320,272	267,072
Net gains on financial instruments at fairvalue through profit or loss	10	3,013,645	765,117	2,959,026	765,117
Net foreign exchange gain	11	369,614	246,116	369,614	246,116
Other income	12	181,968	11,281	5,862	11,281
Operating expenses	13	(2,778,250)	(1,948,063)	(2,581,382)	(1,880,059)
Profit before tax		3,519,670	1,511,876	3,425,301	1,516,886
Income tax	14	(34,424)	133,831	(34,424)	133,831
Profit for the year		3,485,246	1,645,707	3,390,877	1,650,717
Items that may be subsequently reclassified to the income statement:					
Net changes in fair value of financial assets FVOCI		(185,345)	297,664	(185,345)	297,664
Other comprehensive (loss)/income, net of related tax effects:		(185,345)	297,664	(185,345)	297,664
Total comprehensive income for the year		3,299,901	1,943,371	3,205,532	1,948,381
Profit for the year attributable to:					
Owners of Parent		3,483,554	1,645,708	3,390,877	1,650,717
Non-controlling interest		1,692	-	-	-
Profit for the period		3,485,246	1,645,708	3,390,877	1,650,717
Total comprehensive income attributable to:					
Owners of Parent		3,298,209	1,943,371	3,205,532	1,948,381
Non-controlling interest		1,692	-	-	-
Total comprehensive income for the year		3,299,901	1,943,371	3,205,532	1,948,381

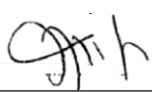
STATEMENT OF FINANCIAL POSITION

FOR THE YEAR ENDED 31ST DECEMBER 2020

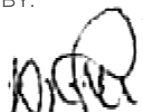
In thousands of Naira	Note	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
Assets					
Balances with banks	16	46,983,617	4,861,089	46,822,920	4,861,089
Loans to banks and other financial institutions	16b	4,978	7,035,462	-	7,035,462
Loans and advances to customers	18	49,971,622	29,285,504	49,971,622	29,285,504
Investment securities	19b	53,430,722	13,550,734	52,822,843	13,549,172
Investment in subsidiaries	20	-	-	415,000	150,000
Derivative financial assets	17	3,700,410	1,460,523	3,700,410	1,460,523
Pledged assets	19a	22,071,575	2,497,380	22,071,575	2,497,380
Property and equipment	23	932,615	1,093,921	931,272	1,092,576
Right-of-use asset	24	264,940	280,871	264,940	280,871
Intangible assets	22	701,100	805,795	672,375	777,071
Other assets	21	3,825,592	2,491,126	4,143,416	2,372,154
Deferred tax assets	14	445,006	443,497	443,498	443,497
Total assets		182,332,177	63,805,902	182,259,871	63,805,299
Liabilities					
Deposits	25a	89,627,443	40,512,882	89,611,830	40,512,940
Due to Banks	25b	21,713,953	-	21,713,953	-
Derivative financial liabilities	17	3,680,548	1,446,597	3,680,548	1,446,598
Lease liabilities	24	96,184	82,825	96,184	82,825
Current tax liabilities	14	35,356	15,264	34,670	15,264
Other liabilities	27	34,064,139	2,193,532	34,023,634	2,187,861
Debt securities issued	26	10,259,852	-	10,333,708	-
Total liabilities		159,477,475	44,251,100	159,494,527	44,245,488
Equity					
Share capital	28	16,000,000	16,000,000	16,000,000	16,000,000
Statutory reserve	29	2,010,946	993,683	2,010,946	993,683
Retained earnings	29	3,494,145	1,807,169	3,404,787	1,812,178
Fair value reserve	29	62,188	247,533	62,188	247,533
Regulatory risk reserve	30	1,287,423	506,417	1,287,423	506,417
Total equity attributable to owners of the Parent		22,816,550	19,554,802	22,765,344	19,559,811
Non-controlling interest		38,152	-	-	-
Total Equity		22,854,702	19,554,802	22,765,344	19,559,811
Total liabilities and equity		182,332,177	63,805,902	182,259,871	63,805,299

The accompanying notes form an integral part of the financial statements. The financial statements were approved by the Board of Directors on 16 March 2021 and signed on its behalf by:

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:



Ifeanyi Chukwuonye
Chief Financial Officer
FRC/2013/ICAN/00000000790



Nath Ude
Managing Director/CEO
FRC/2014/CIBN/000000009331



Phillips Oduoza
Chairman
FRC/2013/CIBN/00000001955

STATEMENT OF CHANGE IN EQUITY

FOR THE YEAR ENDED 31ST DECEMBER 2020

GROUP

	Share capital N'000	Retained earnings N'000	Statutory reserves N'000	Fair Value reserves N'000	Regulatory risk reserve N'000	Total N'000
2020						
Balance at 1 January 2020	16,000,000	1,807,168	993,683	247,533	506,417	19,554,801
Total comprehensive income:						
Profit for the year	-	3,485,246	-	-	-	3,485,246
Other comprehensive income	-	-	-	(185,345)	-	(185,345)
Transfer to statutory reserves	-	(1,017,263)	1,017,263	-	-	-
Transfer to regulatory risk reserve	-	(781,006)	-	-	781,006	-
At 31 December 2020	16,000,000	3,494,145	2,010,946	62,188	1,287,423	22,854,702

2019

Balance at 1 January 2019	16,000,000	1,115,666	498,468	(50,131)	47,428	17,611,430
Total comprehensive income:						
Profit for the year	-	1,645,707	-	-	-	1,645,707
Other comprehensive income	-	-	-	297,664	-	297,664
Transfer to statutory reserves	-	(495,215)	495,215	-	-	-
Transfer to regulatory risk reserve	-	(458,989)	-	-	458,989	-
	-	(954,204)	495,215	297,664	458,989	1,943,371
At 31 December 2019	16,000,000	1,807,168	993,683	247,533	506,417	19,554,801

BANK

	Share capital N'000	Retained earnings N'000	Statutory reserves N'000	Fair Value reserves N'000	Regulatory risk reserve N'000	Total N'000
2020						
Balance at 01 January 2020	16,000,000	1,812,179	993,683	247,533	506,417	19,559,811
Total comprehensive income:						
Profit for the year	-	3,390,877	-	-	-	3,390,877
Other comprehensive income	-	-	-	(185,345)	-	(185,345)
Transfer to statutory reserves	-	(1,017,263)	1,017,263	-	-	-
Transfer to regulatory risk reserve	-	(781,006)	-	-	781,006	-
	-	(1,798,269)	1,017,263	(185,345)	781,006	3,205,532
At 31 December 2020	16,000,000	3,404,787	2,010,946	62,188	1,287,423	22,765,344

2019

	N'000	N'000	N'000	N'000	N'000	N'000
Balance at 01 January 2019	16,000,000	1,115,666	498,468	(50,131)	47,428	17,611,430
Total comprehensive income:						
Profit for the year	-	1,650,717	-	-	-	1,650,717
Other comprehensive income	-	-	-	297,664	-	297,664
Transfer to statutory reserves	-	(495,215)	495,215	-	-	-
Transfer to regulatory risk reserve	-	(458,989)	-	-	458,989	-
At 31 December 2019	16,000,000	1,812,179	993,683	247,533	506,417	19,559,811

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31ST DECEMBER 2020

In thousands of Naira	Note	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
Cash flows from operating activities					
Profit before income tax		3,519,670	1,511,876	3,425,301	1,516,886
Adjustments for non-cash items:					
Depreciation charge on property and equipment	23	278,365	258,065	277,786	257,794
Depreciation charge on right of use asset	13	15,930	15,843	15,930	15,843
Amortisation of intangible assets	22	156,604	20,884	156,604	20,884
Gain on disposal of Property plant and equipment	39i	21,938	(68)	21,938	(68)
Interest income	6	(9,681,300)	(4,536,246)	(9,605,681)	(4,529,392)
Interest expense	7	7,181,076	2,329,665	7,181,076	2,343,268
Impairment charge on loans and advances	8	67,345	30,050	67,345	30,050
Impairment charge on contingent assets		5,351	-	5,351	-
Net gains on financial instruments		(2,959,027)		(2,959,027)	-
Exchange gain		(369,614)		(369,614)	-
Impairment charge on loans to banks	8	-	78	-	78
		(1,763,662)	(369,852)	(1,782,991)	(344,658)
Changes in working capital					
Mandatory reserve deposits with the Central Bank of Nigeria	39ii	(33,883,827)	(1,286,185)	(33,883,827)	(1,286,185)
Loans and advances to customers	39iii	(20,733,353)	(26,887,737)	(20,733,353)	(26,887,737)
Financial instruments - FVTPL	39iv	3,288,632	3,105,497	3,675,968	3,105,497
Derivative financial instruments	39v	-	(80,491)	-	(80,491)
Other assets	39vi	(1,731,750)	(1,736,874)	(1,771,261)	(1,617,902)
Due to banks	39vii	21,008,784	-	21,008,784	-
Due to customers	39viii	48,014,793	33,533,440	48,014,867	33,533,499
Other liabilities	39ix	31,753,864	1,421,669	31,830,423	1,415,999
Cash from operations		47,717,145	8,069,319	48,141,601	8,182,679
Interest received	39x	6,796,732	4,536,246	6,728,701	4,529,392
Interest paid	39xi	(4,850,264)	(1,844,696)	(4,850,264)	(1,858,299)
Income tax paid	14	(15,018)	(9,511)	(15,018)	(9,511)
Net cash from operating activities		49,648,594	10,751,357	50,005,021	10,844,260
Cash flows from investing activities					
Pledged assets	39xii	(19,574,196)	(1,305,067)	(19,574,196)	(1,305,067)
Investment securities - FVOCI	39xiii	(36,653,087)	(3,388,280)	(36,955,409)	(3,306,227)
Investment in subsidiary	21	-	-	(265,000)	(150,000)
Purchase of property, plant and equipment	23	(201,911)	(155,962)	(201,333)	(154,346)
Proceeds from sale of property and equipment	39i	62,913	17,293	62,913	17,293
Purchase of intangible assets	22	(51,910)	(99,110)	(51,910)	(70,385)
Net cash used in investing activities		(56,418,190)	(4,931,127)	(56,984,934)	(4,968,732)
Cash flows from financing activities					
Debt securities issued	27	9,735,447	-	9,805,447	-
Net cash generated from/(used in) financing activities		9,735,447	-	9,805,447	-
Increase in cash and cash equivalents		1,202,189	5,450,378	1,042,543	5,530,870
Cash and cash equivalents at beginning of year		10,610,446	5,079,576	10,610,446	5,079,576
Cash and cash equivalents at end of year		11,812,635	10,529,954	11,652,989	10,610,446
Cash and cash equivalents comprise:					
Balances with banks (see note 16)		9,696,368	3,574,983	9,650,141	3,574,983
Placement with banks (see note 16)		2,116,267	7,035,462	2,002,848	7,035,462
		11,812,635	10,610,446	11,652,989	10,610,446

The accompanying notes form an integral part of the financial statements.

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1.0 GENERAL INFORMATION

Nova Merchant Bank Limited ("the Bank") was incorporated on 17 May 2017 in Nigeria and is intended to carry on in Nigeria the business of Merchant Banking as may be prescribed by the Central Bank of Nigeria (CBN). The address of the registered office is 23 Kofo-Abayomi Street, Victoria Island, Lagos.

The Bank obtained its merchant banking licence on 13 December 2017 with a focus on wholesale and investment banking.

These separate and consolidated financial statements, for the year ended 31 December 2020, are prepared for the Parent and the Group (Bank and its subsidiaries, separately referred to as "Group entity") respectively. The Parent and the Group are primarily involved in wholesale and investment banking."

2.0 SUMMARY OF SIGNIFICANT ACCOUNTING POLICY

The accounting policies adopted in the preparation of the financial statement of Nova Merchant Bank Limited and its subsidiaries ("the Group"), are set out below:

2.1 Basis of preparation

Statement of compliance with International Financial Reporting Standards

The Consolidated and separate financial statements of the parent and the group have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), the provisions of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004 and the Financial Reporting Council Act No 6, 2011.

The financial statements are presented in naira and all values are rounded to the nearest thousand (N'000), except when otherwise indicated. The financial statements have been prepared on a historical cost basis except for the following:

- Derivative financial instruments are measured at fair value.
- Non-derivative financial instruments at fair value through profit or loss are measured at fair value.
- Hold to collect and sell financial assets are measured at fair value.
- Investment property is measured at fair value.

The preparation of the financial statements in conformity with IFRS requires the use of certain critical accounting estimates and judgements. It also requires management to exercise its judgement in the process of applying IFRS accounting policies.

Changes in accounting policy and disclosures

New and amended standards adopted by the Group

Amendments to IFRS 3 (Business Combination)

"Business Combinations" outlines the accounting when an acquirer obtains control of a business (e.g. an acquisition or merger). Such business combinations are accounted for using the 'acquisition method', which generally requires assets acquired and liabilities assumed to be

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measured at their fair values at the acquisition date. In October 2018, the International Accounting Standards Board (IASB or Board) issued amendments to the definition of a business in IFRS 3 Business Combinations. The amendments are intended to assist entities to determine whether a transaction should be accounted for as a business combination or as an asset acquisition. The amendments are effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2020 and to asset acquisition that occur on or after the beginning of that period. The effective date is on or after 1st January 2020.

The Group has applied the following standards and amendments for the first time for their annual reporting period commencing 1 January 2020:

Amendment to IAS 1 and IAS 8 (Definition of Material)

The Amendment to IAS 1 and 8 is to clarify the definition of 'material' and to align the definition used in the Conceptual Framework and the standards themselves. The amendments are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements. The amendments must be applied prospectively for annual periods beginning on or after 1 January 2020. The amendments are effective for annual reporting periods beginning on or after 1st January 2020.

The effective date is on or after 1st January 2020.

New standards and interpretations not yet adopted.

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2020 reporting periods and have not been early adopted by the group. These standards are not expected to have a material impact on the entity in the current reporting period.

Amendment to IFRS 9, IAS 39 and IFRS 7 (Interest rate benchmark reform- Financial instruments)

The amendment provide certain reliefs in connection with interest rate benchmark reform. The reliefs relate to hedge accounting and have the effect that Interbank Offer Rate (IBOR) reform should not generally cause hedge accounting to terminate. However, any hedge ineffectiveness should continue to be recorded in the income statement. Given the pervasive nature of hedges involving IBOR-based contracts, the reliefs will affect companies in all industries

The effective date is on or after 1st January 2020.

Amendment to IAS 1 (Presentation of Financial Statements to clarify requirements for classifying liabilities as current or non-current)

The amendment is to clarify the requirement for classifying liabilities as current or non-current. More specifically:

- The amendments specify that the conditions which exist at the end of the reporting period are those which will be used to determine if a right to defer settlement of a liability exists.
- Management expectations about events after the balance sheet date, for example on whether a covenant will be breached, or whether early settlement will take place, are not

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relevant; and

- The amendments clarify the situations that are considered settlement of a liability.

2.2 Basis of consolidation

(a) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group exercise control.

Control is achieved when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Control exists when the Parent has:

- power over the investee;
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect the amount of the investor's returns

The Group reassess periodically whether it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed. The existence and effect of potential voting rights are considered when assessing whether the group controls another entity.

The Group assesses existence of control where it does not have more than 50% of the voting power i.e. when it holds less than a majority of the voting rights of an investee. A group considers all relevant facts and circumstances in assessing whether or not it's voting rights are sufficient to give it power, including:

- a contractual arrangement between the group and other vote holders
- rights arising from other contractual arrangements
- the group's voting rights (including voting patterns at previous shareholders' meetings)
- potential voting rights

The subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Subsidiaries are measured at cost less impairment in the separate financial statement.

(b) Business combinations

The Group applies IFRS 3 Business Combinations (revised) in accounting for business combinations.

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights.

The Group measures goodwill at the acquisition date as the total of:

- the fair value of the consideration transferred; plus

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FOR THE YEAR ENDED 31ST DECEMBER 2020

- the recognized amount of any non-controlling interests in the acquiree; plus if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When this total is negative, a gain from a bargain purchase is recognised immediately in statement of comprehensive income.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in the income statement.

Transactions costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not re-measured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in the income statement.

When share-based payment awards (replacement awards) are required to be exchanged for awards held by the acquiree's employees (acquiree's awards) and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.

The Group elects on a transaction-by-transaction basis whether to measure non-controlling interest at its fair value, or at its proportionate share of the recognised amount of the identifiable net assets, at the acquisition date.

(c) Loss of control

Upon loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in the income statement. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently it is accounted for as an equity-accounted investee or in accordance with the Group's accounting policy for financial instruments.

(d) Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in income statement. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other

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comprehensive income are reclassified to the income statement.

The gain/loss arising from disposal of subsidiaries is included in the profit/loss of discontinued operations in the statement of comprehensive income, if the disposal subsidiary meets the criteria specified in IFRS 5. Foreign currency translation differences become realised when the related subsidiary is disposed.

(e) Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

(f) Transactions eliminated on consolidation

Inter-company transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses resulting from intercompany transactions that are recognised in assets are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

2.3 Foreign currency translation

2.3.1 Functional and presentational currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Bank operates ("the functional currency"). The financial statements of the Bank are presented in Nigerian naira, which is the functional currency of the Bank.

2.3.2 Transactions and balances

Transactions in foreign currencies are initially recorded at the functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rate of exchange at the reporting date. Differences arising on settlement or translation of monetary items are recognised in the income statement.

Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the year end translation of monetary assets and liabilities denominated in foreign currencies are recognised in the Income statement, except when deferred in equity as gains or losses from qualifying cash flow hedging instruments or qualifying net investment hedging instruments.

All foreign exchange gains and losses recognised in the Income statement are presented net in the Income statement within the corresponding item. Foreign exchange gains and losses on other comprehensive income items are presented in other comprehensive income within the corresponding item.

2.4a Interest income and expense

Interest income and expense for all interest-earning and interest-bearing financial instruments

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FOR THE YEAR ENDED 31ST DECEMBER 2020

are recognised in the income statement within “interest income” and “interest expense” using the effective interest method.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, the next re-pricing date) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instruments but not future credit losses.

The calculation of the effective interest rate includes contractual fees paid or received, transaction costs, and discounts or premiums that are an integral part of the effective interest rate.

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Interest income and expense presented in the Income statement include:

- Interest on financial assets and liabilities measured at amortised cost calculated on an effective interest rate basis.
- Interest on financial assets measured at fair value through profit or loss calculated on an effective interest rate basis.
- Interest on financial assets measured at fair value through OCI calculated on an effective interest rate basis.

2.4b Fees and commission

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate. Other fees and commission income, including account servicing fees, investment management and other fiduciary activity fees, sales commission, placement fees and syndication fees, are recognised as the related services are performed (over time). When a loan commitment is not expected to result in the draw-down of a loan, loan commitment fees are recognised on a straight-line basis over the commitment year (over-time).

2.5. Financial assets and liabilities

2.5.1 Recognition

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. The Group uses settlement date accounting for regular way contracts when recording financial asset & liability transactions.

Embedded derivative

An embedded derivative is defined as a component of a hybrid contract that also includes a non-derivative host, with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative. Embedded derivatives are not separated for accounting purposes if the non-derivative host is a financial asset within the scope of IFRS 9 i.e. the classification criteria of IFRS 9 are applied to the financial asset as a whole. An embedded derivative is separated from the host contract if, and only if, all of the criteria below are met:

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- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host;
- a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- the hybrid contract is not measured at fair value with changes in fair value recognised in profit or loss (i.e. a derivative that is embedded in a financial liability at fair value through profit or loss is not separated).

2.5.2 Classification and Measurement

Financial Assets

Business model assessment

The Group determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective. The Group's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel.
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed.
- How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected).
- The expected frequency, value and timing of sales are also important aspects of the Group's assessment.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realised in a way that is different from the Group's original expectations, the Group does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

Cash flow characteristics assessment

The contractual cash flow characteristics assessment involves assessing the contractual features of an instrument to determine if they give rise to cash flows that are consistent with a basic lending arrangement. Contractual cash flows are consistent with a basic lending arrangement if they represent cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).

Principal is defined as the fair value of the instrument at initial recognition. Principal may change over the life of the instruments due to repayments. Interest is defined as consideration for the time value of money and the credit risk associated with the principal amount outstanding and for other basic lending risks and costs (liquidity risk and administrative costs), as well as a profit margin.

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In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Group considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features; prepayment and extension terms;
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse asset arrangements); and
- Features that modify consideration of the time value of money – e.g. periodical reset of interest rates.

a) Financial assets measured at amortised cost

Financial assets are measured at amortised cost if they are held within a business model whose objective is to hold for collection of contractual cash flows where those cash flows represent solely payments of principal and interest. After initial measurement, debt instruments in this category are carried at amortized cost using the effective interest rate method. Amortized cost is calculated taking into account any discount or premium on acquisition, transaction costs and fees that are an integral part of the effective interest rate. Amortization is included in Interest income in the Consolidated Statement of Income. Impairment on financial assets measured at amortized cost is calculated using the expected credit loss approach. Loans and debt securities measured at amortized cost are presented net of the allowance for expected credit loss in the statement of financial position.

b) Financial assets measured at FVOCI

Financial assets are measured at FVOCI if they are held within a business model whose objective is to hold for collection of contractual cash flows and for selling financial assets, where the assets' cash flows represent payments that are solely payments of principal and interest. Subsequent to initial recognition, unrealized gains and losses on debt instruments measured at FVOCI are recorded in other comprehensive Income (OCI), unless the instrument is designated in a fair value hedge relationship. Upon derecognition, realized gains and losses are reclassified from OCI and recorded in Other Income in the Consolidated Statement of Income. Foreign exchange gains and losses that relate to the amortized cost of the debt instrument are recognized in the Consolidated Statement of Income. Premiums, discounts and related transaction costs are amortized over the expected life of the instrument to Interest income in the Consolidated Statement of Income using the effective interest rate method. Impairment on financial assets measured at FVOCI is calculated using the expected credit loss approach.

c) Financial assets measured at FVTPL

Debt instruments measured at FVTPL include assets held for trading purposes, assets held as part of a portfolio managed on a fair value basis and assets whose cash flows do not represent payments that are solely payments of principal and interest. Financial assets may also be designated at FVTPL if by so doing eliminates or significantly reduces an accounting mismatch which would otherwise arise. These instruments are measured at fair value in the Consolidated

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Statement of Financial Position, with transaction costs recognized immediately in the Consolidated Statement of Income as part of Other Income. Realized and unrealized gains and losses are recognized as part of Other Income in the Consolidated Statement of Income.

d) **Equity Instruments**

The group initially measured all equity investments at fair value through profit or loss. Where the group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss as other income when the group's right to receive payments is established.

Changes in the fair value of financial assets at FVTPL are recognised in net gains/(loss) on investment securities in the statement of profit or loss as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

Financial Liabilities

- Financial liabilities are classified into one of the following measurement categories:
Amortised cost
- Fair Value through Profit or Loss (FVTPL)

e) **Financial Liabilities at fair value through profit or loss**

Financial liabilities accounted for at fair value through profit or loss fall into two categories: financial liabilities held for trading and financial liabilities designated at fair value through profit or loss on inception.

A financial liability is classified as held for trading if it is incurred principally for the purpose of repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of shortterm profit-taking. Derivatives are also categorized as held for trading unless they are designated and effective as hedging instruments. Financial liabilities held for trading also include obligations to deliver financial assets borrowed by a short seller.

f) **Financial Liabilities at amortised cost**

Financial liabilities that are not classified at fair value through profit or loss fall into this category and are measured at amortised cost using the effective interest rate method. Financial liabilities measured at amortised cost are deposits from banks or customers, other borrowed funds, debt securities in issue for which the fair value option is not applied, convertibles and subordinated debts.

2.5.3. Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Group changes its business model for managing financial assets. A change in the Group's business model will occur only when the Group either begins or ceases to perform an activity that is significant to its operations such as:

- Significant internal restructuring or business combinations; for example an acquisition of a

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private asset management company that might necessitate transfer and sale of loans to willing buyers, this action will constitute changes in business model and subsequent reclassification of the Loan held from BM1 to BM2 Category

- Disposal of a business line i.e. disposal of a business segment
- Any other reason that might warrant a change in the Group's business model as determined by management based on facts and circumstances.

The following are not considered to be changes in the business model:

- A change in intention related to particular financial assets (even in circumstances of significant changes in market conditions)
- A temporary disappearance of a particular market for financial assets.
- A transfer of financial assets between parts of the Group with different business models.

When reclassification occurs, the Group reclassifies all affected financial assets in accordance with the new business model. Reclassification is applied prospectively from the 'reclassification date'. Reclassification date is 'the first day of the first reporting period following the change in business model'.

2.5.4. Modification of financial assets and liabilities

a. Financial assets

When the contractual terms of a financial asset are modified, the Group evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognized and a new financial asset is recognised at fair value. Any difference between the amortized cost and the present value of the estimated future cash flows of the modified asset or consideration received on derecognition is recorded as a separate line item in profit or loss as 'gains and losses arising from the derecognition of financial assets measured at amortized cost'.

If the cash flows of the modified asset carried at amortized cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the Group recalculates the gross carrying amount of the financial asset and recognizes the amount arising from adjusting the gross carrying amount as a modification gain or loss in profit or loss. If the contractual cash flows on a financial asset have been renegotiated or modified and the financial asset was not derecognised, the Group shall assess whether there has been a significant increase in the credit risk of the financial instrument by comparing:

- the risk of a default occurring at the reporting date (based on the modified contractual terms); and
- the risk of a default occurring at initial recognition (based on the original, unmodified contractual terms)

In determining when a modification to terms of a financial asset is substantial or not to the existing terms, the Bank will consider the following non-exhaustive criteria:

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Quantitative criteria

A modification would lead to derecognition of existing financial asset and recognition of a new financial asset, i.e. substantial modification, if the discounted present value of the cash flows under the new terms, including any fees received net of any fees paid and discounted using the original effective interest rate, is at least 10 per cent different from the discounted present value of the remaining cash flows of the original financial asset.

In addition to the above, the bank shall also consider qualitative factors as detailed below.

Qualitative criteria

Scenarios where modifications will lead to derecognition of existing loan and recognition of a new loan, i.e. substantial modification, are:

- The exchange of a loan for another financial asset with substantially different contractual terms and conditions such as the restructuring of a loan to a ; conversion of a loan to an equity instrument of the borrower
- Roll up of interest into a single bullet payment of interest and principal at the end of the loan term
- Conversion of a loan from one currency to another currency

Other factor to be considered:

Extension of maturity dates: If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognized (see above) and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition.

De-recognition of financial instruments

The Group derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

Financial assets that are transferred to a third party but do not qualify for derecognition are presented in the statement of financial position as 'Assets pledged as collateral', if the transferee has the right to sell or repledge them.

NOTES TO THE FINANCIAL STATEMENT

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On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognized in other comprehensive income is recognized in profit or loss.

b. Financial Liabilities

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. The Group derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss.

2.5.5. Impairment of Financial Assets

In line with IFRS 9, the Group assesses the under listed financial instruments for impairment using Expected Credit Loss (ECL) approach:

- Amortized cost financial assets;
- Debt securities classified as at FVOCI;
- Off-balance sheet loan commitments; and
- Financial guarantee contracts.

Equity instruments and financial assets measured at FVTPL are not subjected to impairment under the standard.

Expected Credit Loss Impairment Model

The Group's allowance for credit losses calculations are outputs of models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. The expected credit loss impairment model reflects the present value of all cash shortfalls related to default events either over the following twelve months or over the expected life of a financial instrument depending on credit deterioration from inception. The allowance for credit losses reflects an unbiased, probability-weighted outcome which considers multiple scenarios based on reasonable and supportable forecasts.

The Group adopts a three-stage approach for impairment assesment based on changes in credit quality since initial recognition.

Stage 1 – Where there has not been a significant increase in credit risk (SICR) since initial recognition of a financial instrument, an amount equal to 12 months expected credit loss is recorded. The expected credit loss is computed using a probability of default occurring over the next 12 months. For those instruments with a remaining maturity of less than 12 months, a probability of default corresponding to remaining term to maturity is used.

Stage 2 – When a financial instrument experiences a SICR subsequent to origination but is not considered to be in default, it is included in Stage 2. This requires the computation of expected credit loss based on the probability of default over the remaining estimated life of the financial instrument.

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Stage 3 – Financial instruments that are considered to be in default are included in this stage. Similar to Stage 2, the allowance for credit losses captures the lifetime expected credit losses.

The guiding principle for ECL model is to reflect the general pattern of deterioration or improvement in the credit quality of financial instruments since initial recognition. The ECL allowance is based on credit losses expected to arise over the life of the asset (life time expected credit loss), unless there has been no significant increase in credit risk since origination.

Measuring the Expected Credit Loss

The Expected Credit Loss (ECL) is measured on either a 12-month (12M) or Lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. Expected credit losses are the discounted product of the Probability of Default (PD), Exposure at Default (EAD), and Loss Given Default (LGD), defined as follows:

- The PD represents the likelihood of a borrower defaulting on its financial obligation (as per Definition of default and credit-impaired above), either over the next 12 months (12M PD), or over the remaining lifetime (Lifetime PD) of the obligation.
- EAD is based on the amounts the Group expects to be owed at the time of default, over the next 12 months (12M EAD) or over the remaining lifetime (Lifetime EAD). For example, for a revolving commitment, the Group includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.
- Loss Given Default represents the Group's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, type and seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default (EAD). LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be made if the default occurs in the next 12 months and Lifetime LGD is the percentage of loss expected to be made if the default occurs over the remaining expected lifetime of the loan.
- The Lifetime PD is developed by applying a maturity profile to the current 12M PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band. This is supported by historical analysis.

The 12-month and lifetime EADs are determined based on the expected payment profile, which varies by product type.

- For amortising products and bullet repayment loans, this is based on the contractual repayments owed by the borrower over a 12month or lifetime basis. This will also be adjusted for any expected overpayments made by a borrower. Early repayment/refinance assumptions are also incorporated into the calculation.
- For revolving products, the exposure at default is predicted by taking current drawn balance and adding a credit conversion factor which allows for the expected drawdown of the remaining limit by the time of default. These assumptions vary by product type and

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current limit utilisation band, based on analysis of the Group's recent default data.

When estimating the ECLs, the Group considers three scenarios (optimistic, best-estimate and downturn) and each of these is associated with different PDs, EADs and LGDs. When relevant, the assessment of multiple scenarios also incorporates how defaulted loans are expected to be recovered, including the probability that the loans will cure and the value of collateral or the amount that might be received for selling the asset. The 12-month and lifetime LGDs are determined based on the factors which impact the recoveries made post default. These vary by product type.

- For secured products, this is primarily based on collateral type and projected collateral values, historical discounts to market/book values due to forced sales, time to repossession and recovery costs observed.
- For unsecured products, LGDs are typically set at product level due to the limitation in recoveries achieved across different borrower. These LGDs are influenced by collection strategies, including contracted debt sales and price.

Forward-looking information

The measurement of expected credit losses for each stage and the assessment of significant increases in credit risk considers information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information requires significant judgement.

The Group uses internal subject matter experts from Risk, Treasury and Business Divisions to consider a range of relevant forward looking data, including macro-economic forecasts and assumptions, for the determination of unbiased general economic adjustments in order to support the calculation of ECLs.

Macro-economic variables taken into consideration include, but are not limited to, unemployment, interest rates, gross domestic product, inflation, crude-oil prices and exchange rate, and requires an evaluation of both the current and forecast direction of the macro-economic cycle.

Macro-economic variables considered have strong statistical relationships with the risk parameters (LGD, EAD, CCF and PD) used in the estimation of the ECLs, and are capable of predicting future conditions that are not captured within the base ECL calculations.

Forward looking adjustments for both general macro-economic adjustments and more targeted at portfolio / industry levels. The methodologies and assumptions, including any forecasts of future economic conditions, are reviewed regularly.

Macroeconomic factors

The Group relies on a broad range of forward looking information as economic inputs, such as: GDP growth, unemployment rates, central bank base rates, crude oil prices, inflation rates and foreign exchange rates. The inputs and models used for calculating expected credit losses may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays may be made as temporary adjustments using expert credit judgement.

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The macroeconomic variables and economic forecasts as well as other key inputs are reviewed and approved by management before incorporated in the ECL model. Any subsequent changes to the forward looking information are also approved before such are inputted in the ECL model.

The macro economic variables are obtained for 3 years in the future and are reassessed every 6 months to ensure that they reflect prevalent circumstances and are up to date.

Where there is a non-linear relationships, one forward-looking scenario is never sufficient as it may result in the estimation of a worst-case scenario or a best-case scenario. The Bank's ECL methodology considers weighted average of multiple economic scenarios for the risk parameters (basically the forecast macroeconomic variables) in arriving at impairment figure for a particular reporting period. The model is structured in a manner that the final outcome, which is a probability cannot be negative.

SICR is assessed once there is an objective indicator of a deterioration in credit risk of customer. In addition, the Bank as part of its routine credit processes perform an assessment on a quarterly basis to identify instances of SICR.

Multiple forward-looking scenarios

The Group determines allowance for credit losses using three probability-weighted forwardlooking scenarios. The Group considers both internal and external sources of information in order to achieve an unbiased measure of the scenarios used. The Group prepares the scenarios using forecasts generated by credible sources such as Business Monitor International (BMI), International Monetary Fund (IMF), Nigeria Bureau of Statistics (NBS), World Bank, Central Bank of Nigeria (CBN), Financial Markets Dealers Quotation (FMDQ), and Trading Economics.

The Group estimates three scenarios for each risk parameter (LGD, EAD, CCF and PD) – Normal, Upturn and Downturn, which in turn is used in the estimation of the multiple scenario ECLs. The 'normal case' represents the most likely outcome and is aligned with information used by the Bank for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. The Bank has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables, credit risk and credit losses.

Assessment of significant increase in credit risk (SICR)

At each reporting date, the Bank assesses whether there has been a significant increase in credit risk for exposures since initial recognition by comparing the risk of default occurring over the remaining expected life from the reporting date and the date of initial recognition. The assessment considers borrower-specific quantitative and qualitative information without consideration of collateral, and the impact of forward-looking macroeconomic factors. The common assessments for SICR on retail and non-retail portfolios include macroeconomic outlook, management judgement, and delinquency and monitoring. Forward looking macroeconomic factors are a key component of the macroeconomic outlook. The importance and relevance of each specific macroeconomic factor depends on the type of product, characteristics of the financial instruments and the borrower and the geographical region.

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The Group adopts a multi factor approach in assessing changes in credit risk. This approach considers: Quantitative (primary), Qualitative (secondary) and Back stop indicators which are critical in allocating financial assets into stages.

The quantitative models considers deterioration in the credit rating of obligor/counterparty based on the Bank's internal rating system or External Credit Assessment Institutions (ECAI) while qualitative factors considers information such as expected forbearance, restructuring, exposure classification by licensed credit bureau, etc.

A backstop is typically used to ensure that in the (unlikely) event that the primary (quantitative) indicators do not change and there is no trigger from the secondary (qualitative) indicators, an account that has breached the 30 days past due criteria for SICR and 90 days past due criteria for default is transferred to stage 2 or stage 3 as the case may be except there is a reasonable and supportable evidence available without undue cost to rebut the presumption.

Definition of Default and Credit Impaired Financial Assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired. A financial asset is 'credit impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit-impaired includes the following observable data:

- Significant financial difficulty of the borrower or issuer;
- A breach of contract such as a default or past due event;
- The lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- The disappearance of an active market for a security because of financial difficulties.
- The purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.
- Others include death, insolvency, breach of covenants, etc.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, loans that are more than 90 days past due are considered impaired. In making an assessment of whether an investment in sovereign debt is credit-impaired, the Group considers the following factors.

The market's assessment of creditworthiness as reflected in the yields.

The rating agencies' assessments of creditworthiness.

The country's ability to access the capital markets for new debt issuance.

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The probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness.

The international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfil the required criteria.

Presentation of allowance for ECL in the statement of financial position

Loan allowances for ECL are presented in the statement of financial position as follows:

Financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;

- Loan commitments and financial guarantee contracts: generally, as a provision;
- Where a financial instrument includes both a drawn and an undrawn component, and the Group cannot identify the ECL on the loan commitment component separately from those on the drawn component: the Group presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision; and
- Debt instruments measured at FVOCI: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognised in the fair value reserve.

2.5.6. Write-off

The Group writes off an impaired financial asset (and the related impairment allowance), either partially or in full, where there is no reasonable expectation of recovery as set out in IFRS 9, paragraph 5.4.4. After a full evaluation of a non-performing exposure, in the event that either one or all of the following conditions apply, such exposure shall be recommended for write-off (either partially or in full):

- continued contact with the customer is impossible;
- recovery cost is expected to be higher than the outstanding debt;
- the bank's recovery method is foreclosing collateral and the value of the collateral is such that there is reasonable expectation of recovering the balance in full.

All credit facility write-offs shall require endorsement at the appropriate level, as defined by the Bank. Credit write-off approval shall be documented in writing and properly initialed by the approving authority.

A write-off constitute a derecognition event. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amount due. Whenever amounts are recovered on previously written-off credit exposures, such amount recovered is recognised as income on a cash basis only.

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2.5.7. Offsetting financial instruments

Master agreements provide that, if an event of default occurs, all outstanding transactions with the counterparty will fall due and all amounts outstanding will be settled on a net basis. Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a currently legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in event of default, insolvency or bankruptcy of the company or the counterparty.

Income and expenses are presented on a net basis only when permitted under IFRSs, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

2.5.8 Investment securities

Investment securities are initially measured at fair value plus, in case of investment securities not at fair value through profit or loss, incremental direct transaction costs and subsequently accounted for depending on their classification as amortised cost, fair value through profit or loss or fair value through other comprehensive income.

2.5.9. Pledged assets

Financial assets transferred to external parties that do not qualify for de-recognition are reclassified in the statement of financial position from financial assets held for trading or investment securities to assets pledged as collateral, if the transferee has received the right to sell or re-pledge them in the event of default from agreed terms.

Initial recognition of assets pledged as collateral is at fair value, whilst subsequent measurement is based on the classification of the financial asset. Assets pledged as collateral are either designated as held for trading, Fair value through other comprehensive income or Amortized cost. Where the assets pledged as collateral are designated as held for trading, subsequent measurement is at fair value through profit and loss, whilst assets pledged as collateral designated as Fair value through other comprehensive income are measured at fair-value through equity. Assets pledged as collateral designated as Amortized cost are measured at amortized cost.

2.5.10. Collateral valuation

To mitigate its credit risks on financial assets, the Bank seeks to use collateral, where possible. The collateral comes in various forms, such as cash, securities, letters of credit/guarantees, real estate, receivables, inventories, other non-financial assets and credit enhancements such as netting agreements. Collateral, unless repossessed, is not recorded on the Bank's statement of financial position. However, the fair value of collateral affects the calculation of ECLs. It is generally assessed, at a minimum, at inception and re-assessed on a periodic basis.

To the extent possible, the Bank uses active market data for valuing financial assets held as collateral. Other financial assets which do not have readily determinable market values are valued using models. Non-financial collateral, such as real estate, is valued based on data provided by third parties such as external valuers.

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The Group's policy is to determine whether a repossessed asset can be best used for its internal operations or should be sold. Assets determined to be useful for the internal operations are transferred to their relevant asset category at the lower of their repossessed value or the carrying value of the original secured asset. Assets for which selling is determined to be a better option are transferred to assets held for sale at their fair value (if financial assets) and fair value less cost to sell for non-financial assets at the repossession date in, line with the Group's policy.

2.5.11. Financial guarantee contracts and loan commitments

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and others on behalf of customers to secure loans, overdrafts and other banking facilities. Financial guarantee contracts are initially measured at fair value and subsequently measured at the higher of:

- The amount of the loss allowance
- The premium received on initial recognition less income recognised in accordance with the principles of IFRS 15

Loan commitments provided by the Bank are measured as the amount of the loss allowance (calculated as described in Note 4.1.3.3). The Bank has not provided any commitment to provide loans at a below-market interest rate or that can be settled net in cash or by delivering or issuing another financial instrument.

For loan commitments and financial guarantee contracts, the loss allowance is recognised as a provision. However, for contracts that include both a loan and an undrawn commitment and the Bank cannot separately identify the expected credit losses on the undrawn commitment from those on the loan component, the expected credit losses on the undrawn commitment are recognised together with the loss allowance for the loan. To the extent that the combined expected credit losses exceed the gross carrying amount of the loan, the expected credit losses are recognised as a provision.

2.5.12. Cash and cash equivalents

Cash and cash equivalents as referred to in the statement of cash flows comprise, deposit held at call with banks, other short term highly liquid investment, bank overdraft, cash portion of investments in foreign securities, bank balances with foreign banks, sundry currencies balances and time deposits which are readily convertible into cash with an initial maturity of three months or less.

2.6. PROPERTY AND EQUIPMENT

Property and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the property, plant and equipment if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced at intervals, the group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

All other repair and maintenance costs are recognised in income statement as incurred.

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Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised.

Depreciation is calculated using the straight-line method to write down the cost of property and equipment to their residual values over their estimated useful lives. The group commences depreciation when the asset is available for use. Land is not depreciated.

The estimated useful lives are, as follows:

- Office equipment – 5 years
- IT equipment – 5 years
- Furniture and fittings – 5 years
- Motor vehicles – 5 years
- Leasehold improvement – 10 years

The residual values, useful lives and methods of depreciation of property and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

Asset not available for use (including capital work in progress) are not depreciated. Upon completion capital work in progress assets are transferred to the relevant asset category. Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted if appropriate.

2.7. Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses, if any. Internally generated intangibles, excluding capitalised development costs, are not capitalised and the related expenditure is reflected in income statement in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as finite. The estimated useful life of Computer software is five years. Amortisation methods, useful lives and residual values are reviewed at each financial year and adjusted if appropriate.

Intangible assets with finite lives are amortised on a straight-line basis over the expected useful life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life is reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in income statement in amortisation of intangible assets.

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in income statement when the asset is derecognised.

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Research and development costs

Research costs are expensed as incurred. Development expenditures on an individual project are recognised as an intangible asset when the group can demonstrate:

The technical feasibility of completing the intangible asset so that the asset will be available for use or sale

- Its intention to complete and its ability to use or sell the asset
- How the asset will generate future economic benefits
- The availability of resources to complete the asset
- The ability to measure reliably the expenditure during development
- The ability to use the intangible asset generated

Following initial recognition of the development expenditure as an asset, the asset is carried at cost less any accumulated amortisation and accumulated impairment losses. Amortisation of the asset begins when development is complete and the asset is available for use. It is amortised over the period of expected future benefit. Amortisation is recorded in income statement. During the period of development, the asset is tested for impairment annually.

The annual amortisation rate generally in use for the current and comparative year is as follows:

Computer software – 5 years

2.8. IMPAIRMENT OF NON-FINANCIAL ASSETS

The group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs of disposal and its value in use. Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or band of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The group bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Bank's CGUs to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the group estimates the asset's or CGU's recoverable

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amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the income statement.

2.8. PROVISIONS

Provisions are recognised when the group has a present obligation (legal or constructive) as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. When the effect of the time value of money is material, the group determines the level of provision by discounting the expected cash flows at a pre-tax rate reflecting the current rates specific to the liability. The expense relating to any provision is presented in the income statement net of any reimbursement in other operating expenses.

2.9. TAXES

2.9.1. Current tax

Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from, or paid to, the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted, or substantively enacted, by the reporting date in the countries where the Bank operates and generates taxable income. The Bank has no uncertain taxes as at 31 December 2020.

Current income tax relating to items recognised directly is recognised in equity and not in the statement of profit or loss. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate. Detailed disclosures are provided in the notes.

2.9.2. Deferred tax

Deferred tax is provided on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss

In respect of taxable temporary differences associated with investments in subsidiaries, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it becomes probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in

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the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Current and deferred taxes are recognised as income tax benefits or expenses in the income statement except for tax related to the fair value remeasurement of available-for-sale assets, foreign exchange differences and the net movement on cash flow hedges, which are charged or credited to OCI. These exceptions are subsequently reclassified from OCI to the income statement together with the respective deferred loss or gain. The group also recognises the tax consequences of payments and issuing costs, related to financial instruments that are classified as equity, directly in equity.

The group only off-sets its deferred tax assets against liabilities when there is both a legal right to offset and it is the Bank's intention to settle on a net basis.

2.9.3. Value added tax

Expenses and assets are recognised net of the amount of value added tax, except:

- When the value added tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case, the value added tax is recognised as part of the cost of acquisition of the asset or as part of the expense item, as applicable.
- When receivables and payables are stated with the Amount of value added tax included.

The net amount of value added tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

2.10. EMPLOYEE BENEFITS

The Bank operates defined contribution pension scheme.

Pensions and other post-employment benefits

Defined contribution pension plan

Defined contribution plan

The Bank operates a defined contribution pension plan in accordance with the Pension Reform Act. Under the plan, the employee contributes 8% of basic salary, housing and transport allowances and the Bank contributes 10% on the same basis. Pension remittances are made to various PFAs on behalf of the Bank's staff on a monthly basis. The Bank has no further payment obligations once the contributions have been paid. Contribution payable is recorded as an expense under 'personnel expenses'. Unpaid contributions are recorded as a liability.

Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term employee benefits if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

2.11. LEASES

At inception of a contract, the Bank assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an

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identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Bank assesses whether:

- the contract involves the use of an identified asset – this may be specified explicitly or implicitly, and should be physically distinct or represent substantially all of the capacity of a physically distinct asset. If the supplier has a substantive substitution right, then the asset is not identified;
- the group has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use; and
- the group has the right to direct the use of the asset. The group has this right when it has the decision-making rights that are most relevant to changing how and for what purpose the asset is used.

In rare cases where the decision about how and for what purpose the asset is used is predetermined, the Bank has the right to direct the use of the asset if either:

- the group has the right to operate the asset; or
- the group designed the asset in a way that predetermines how and for what purpose it will be used.

The group has only one lease asset which is the building in which its operations are carried out. The contractual lease term is 10 years. However, it is reasonably certain that the group will extend its lease. The contract contains both lease and non-lease components. The group has elected to separate lease and non-lease components and treat them accordingly. Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Bank. Each lease payment is allocated between the liability and finance cost. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

2.11.1 Lease liabilities

At commencement date of a lease, the Bank recognises lease liabilities measured at the present value of lease payments to be made over the lease term. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate
- amounts expected to be payable by the Bank under residual value guarantees
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option, and payments of penalties for terminating the lease, if the lease term reflects the Bank exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period in which the event or condition that triggers the payment occurs.

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The lease payments are discounted using the Bank's incremental borrowing rate, being the rate that the Bank would have to pay to borrow the funds necessary to obtain an asset of similar value to the right of use asset in a similar economic environment with similar terms, security and conditions.

2.11.2 Right of use assets

Right-of-use assets are measured at cost, comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Bank is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Short-term leases and leases of low value

The group applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value (i.e. low value assets). Low-value assets are assets with lease amount of less than N1 million when new. Lease payments on short-term leases and leases of low-value assets are recognised as expense in profit or loss on a straight-line basis over the lease term. The group has no leases of low value as at 2020 (2019: Nil).

Extension and termination options

Extension and termination options are included in all of the group's lease arrangements. These are used to maximise operational flexibility in terms of managing the assets used in the group's operations. Most of the extension options are subject to mutual agreement by the Bank and the lessors and some of the termination options held are exercisable only by the group.

Critical judgements

Extension and termination options - Determining the lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of properties, the following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the group is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the group is typically reasonably certain to extend (or not terminate).
- Otherwise, the group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

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The lease term is reassessed if an option is actually exercised (or not exercised) or the group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and is within the control of the group.

2.12 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it can earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the management to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

3.0 Critical accounting estimates and judgments

These disclosures supplement the commentary on financial risk management (see note 4). Estimates where management has applied judgements are:

- i. Allowances for credit losses
- ii. Valuation of financial instruments
- iii. Assessment of recoverability of deferred tax assets
- iv. Depreciation of property and equipment
- v. Depreciation of right of use asset
- vi. Amortisation of intangible assets

Estimates and judgements are continually evaluated. They are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the Bank's accounting policies.

This note provides an overview of the areas that involve a higher degree of judgement or complexity, and major sources of estimation uncertainty that have a significant risk of resulting in a material adjustment within the next financial year. Detailed information about each of these estimates and judgements is included in the related notes together with information about the basis of calculation for each affected line item in the financial statements. Management has assessed the first four estimates as having the key sources of estimation uncertainty, and are explained in further detail below. The other estimates have been assessed in their individual accounting policies.

(i) Allowances for credit losses

Loans and advances to banks and customers are accounted for at amortised cost and are evaluated for impairment on a basis described in accounting policy (see note 2.5)

The measurement of impairment losses under IFRS 9 across all categories of financial assets requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant

NOTES TO THE FINANCIAL STATEMENT

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increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances.

The Bank's ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgements and estimates include:

- The Bank's internal credit grading model, which assigns PDs to the individual grades
- The Bank's criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a lifetime ECL basis and the qualitative assessment
- The segmentation of financial assets when their ECL is assessed on a collective basis
- Development of ECL models, including the various formulas and the choice of inputs
- Determination of associations between macroeconomic scenarios and, economic inputs, such as exchange rates, crude oil prices, GDP and collateral values, and the effect on PDs, EADs and LGDs
- Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models.

It has been the Bank's policy to regularly review its models in the context of actual loss experience and adjust when necessary.

At 31 December 2020, the carrying value of the Group's financial instrument assets held at fair value was N61.26billion (2019: N17.5 billion), and its financial instrument liabilities held at fair value was N3.7billion (2019: N1.4 billion). In accordance with IFRS 13 Fair Value Measurement, the Group categorises financial instruments carried on the balance sheet at fair value using a three level hierarchy. Financial instruments categorised as level 1 are valued using quoted market prices and therefore there is minimal judgement applied in determining fair value. However, the fair value of financial instruments categorised as level 2 and, in particular, level 3 is determined using valuation techniques including discounted cash flow analysis and valuation models. The valuation techniques for level 2 and, particularly, level 3 financial instruments involve management judgement and estimates the extent of which depends on the complexity of the instrument and the availability of market observable information. Details about sensitivities to market risk arising from trading assets and other treasury positions can be found in Note 4.1.4. The Bank issued a N10Bn unsecured subordinated bond on July, 23, 2020 with a coupon rate of 12% payable semi-annually. The bond has a tenor of 7 years and is due on July, 2027. This is Series 1 of the bank's N50bn Bond programme issued via Novambl Investments SPV Plc. The subscription offer for this series contains a provision for early redemption in Year 5 at a redemption amount of N10bn. This call option is an embedded derivative which has not been separated from the host contract as the exercise price is approximately equivalent to the amortised cost at year 5.

(ii) Valuation of financial instruments

At 31 December 2020, the carrying value of the Group's financial instrument assets held at fair value was N61.26billion (2019: N17.5 billion), and its financial instrument liabilities held at fair value was N3.7billion (2019: N1.4 billion).

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

In accordance with IFRS 13 Fair Value Measurement, the Group categorises financial instruments carried on the balance sheet at fair value using a three level hierarchy. Financial instruments categorised as level 1 are valued using quoted market prices and therefore there is minimal judgement applied in determining fair value. However, the fair value of financial instruments categorised as level 2 and, in particular, level 3 is determined using valuation techniques including discounted cash flow analysis and valuation models.

The valuation techniques for level 2 and, particularly, level 3 financial instruments involve management judgement and estimates the extent of which depends on the complexity of the instrument and the availability of market observable information. Details about sensitivities to market risk arising from trading assets and other treasury positions can be found in Note 4.1.4.

The Bank issued a N10Bn unsecured subordinated bond on July, 23, 2020 with a coupon rate of 12% payable semi-annually. The bond has a tenor of 7 years and is due on July, 2027. This is Series 1 of the bank's N50bn Bond programme issued via Novambl Investments SPV Plc. The subscription offer for this series contains a provision for early redemption in Year 5 at a redemption amount of N10bn. This call option is an embedded derivative which has not been separated from the host contract as the exercise price is approximately equivalent to the amortised cost at year 5.

(iii) Recoverability of deferred tax assets

The deferred tax assets include an amount of N445 million (2019: N443 million) which relates to mainly carried forward tax losses of the Bank. These losses arise due to tax-exempt nature of the Bank's income from government securities. The Bank has concluded that the deferred assets will be recoverable using the estimated future taxable income based on the approved business plans and budgets for the Bank. The Bank is expected to generate taxable income in the future. The losses can be carried forward indefinitely and have no expiry date.

4.0 Financial instruments

The table below analyses financial and non-financial instruments measured at fair value at the end of the financial year, by the level in the fair value hierarchy into which the fair value measurement is categorised:

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FOR THE YEAR ENDED 31ST DECEMBER 2020

4.1.1 Recurring fair value measurements

GROUP

In thousands of Naira

December 2020

	Level 1	Level 2	Total
Assets			
Derivative financial assets	-	3,700,410	3,700,410
Pledged assets			
Treasury bills	22,071,575	-	22,071,575
			-
Investment securities			-
Mutual funds FVTPL		170,047	170,047
Quoted Equity FVTPL	221,213		221,213
Nigerian Treasury Bills FVOCI	30,124,651		30,124,651
Federal Government of Nigeria (FGN) bonds FVOCI	4,973,976	-	4,973,976
	57,391,415	3,870,457	61,261,872
Liabilities			
Derivative financial liabilities	-	3,680,548	3,680,548
	-	3,680,548	3,680,548

December 2019

Assets

Financial instrument held for trading

Derivative financial assets	-	1,460,523	1,460,523
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Pledged assets

Treasury bills	2,497,380	-	2,497,380
			-

Investment securities

Nigerian Treasury Bills FVTPL	722,877		
Nigerian Treasury Bills FVOCI	11,462,899		
Federal Government of Nigeria (FGN) bonds FVOCI	1,364,958		
	16,048,114	1,460,523	3,957,903

Liabilities

Derivative financial liabilities	-	1,446,597	1,446,597
	-	1,446,597	1,446,597

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FOR THE YEAR ENDED 31ST DECEMBER 2020

BANK

December 2020	Level 1	Level 2	Total
Assets			
Derivative financial assets	-	3,700,410	3,700,410
Pledged assets			
Treasury bills	22,071,575	-	22,071,575
Investment securities			
Mutual funds FVTPL	-	-	-
Quoted Equity FVTPL	-	-	-
Nigerian Treasury Bills FVOCI	30,124,651	-	30,124,651
Federal Government of Nigeria (FGN) bonds FVOCI	4,757,357	-	4,757,357
	56,953,584	3,700,410	60,653,994
Liabilities			
Derivative financial liabilities	-	3,680,548	3,680,548
	-	3,680,548	3,680,548
December 2019	Level 1	Level 2	Total
Assets			
<u>Financial instrument held for trading</u>			
Derivative financial assets	-	1,460,523	1,460,523
Pledged assets			
Treasury bills	2,497,380	-	2,497,380
Investment securities			
Nigerian Treasury Bills FVTPL	722,877	-	722,877
Nigerian Treasury Bills FVOCI	11,461,337	-	11,461,337
Federal Government of Nigeria (FGN) bonds FVOCI	1,364,958	-	1,364,958
	16,046,552	1,460,523	3,957,903
Liabilities			
Derivative financial liabilities	-	1,446,598	1,446,598
	-	1,446,598	1,446,598

There were no transfers between levels 1 and 2 during the year.

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

4.1.2 The carrying value of financial assets and liabilities that are not measured at fair value approximate their fair values.

4.1.3 Recognised fair value measurements

a. Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the group is the current bid price. These instruments are included in Level 1. Instruments included in Level 1 comprise primarily classified as trading securities or available for sale investments.

b. Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market are determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3. Specific valuation techniques used to value financial instruments include:

- i. Quoted market prices or dealer quotes for similar instruments;
- ii. The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value;
- iii. Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

c. Financial instruments in level 3

There were no level 3 financial instruments with recurring fair value measurements as at year end.

d. Valuation of financial instruments

Valuation techniques used to derive Level 2 fair values

Level 2 fair values of investments have been generally derived using the market approach. Below is a table showing an analysis of material items categorised as Level 2 fair values.

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Description	Fair value as at 31 December 2020 (N'000)	Valuation technique	Observable Inputs
Derivative financial assets	3,700,410	Futures and forward contracts: Fair value through market rate from a quoted market	Market rates from quoted market
Derivative financial liabilities	3,680,548		

Financial risk

This note presents information about the Bank's exposure to financial risks and the Bank's management of capital.

- i. Credit risk
- ii. Liquidity risk
- iii. Market risk

- 4.2 The table below sets out the classification of each class of financial assets and liabilities and their fair values.

GROUP

In thousand of Naira	Fair Value through profit or loss	Amortised Cost	FVOCI	Financial Liabilities at Fair values	Total Carrying Amount
31 December 2020					
Balances with banks	-	46,983,617	-	-	46,983,617
Derivative financial assets	3,700,410	-	-	-	3,700,410
Loans to banks and other financial institutions	-	4,978	-	-	4,978
Loans and advances to customers	-	49,971,622	-	-	49,971,622
Pledged assets					
- Treasury bills	-	-	21,094,924	-	21,094,924
- Bonds	-	-	976,652	-	976,652
Investment securities	391,260	17,940,835	35,098,627	-	53,430,722
Other assets	-	3,734,613	-	-	3,734,613
	4,091,670	118,635,663	57,170,203	-	179,897,537
Due to Banks		21,713,953			21,713,953
Derivative financial liabilities	-	-	-	3,680,548	3,680,548
Due to customers	-	89,627,443	-	-	89,627,443
Other liabilities	-	33,876,856	-	-	33,876,856
Other borrowed fund	-	10,259,852	-	-	10,259,852
	-	155,478,104	-	3,680,548	159,158,652

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

In thousand of Naira	Fair Value through profit or loss	Amortised Cost	FVOCI	Financial Liabilities at Fair values	Total Carrying Amount
31 December 2019					
Balances with banks	-	4,861,089	-	-	4,861,089
Derivative financial assets	1,460,523	-	-	-	1,460,523
Loans to banks and other financial institutions	-	7,035,462	-	-	7,035,462
Loans and advances to customers	-	29,285,504	-	-	29,285,504
Pledged assets					
- Treasury bills	-	-	1,407,980	-	1,407,980
- Bonds	-	-	1,089,400	-	1,089,400
Investment securities	722,877	-	12,827,857	-	13,550,734
Other assets	-	2,446,237	-	-	2,446,237
	2,183,401	43,628,292	15,325,237	-	61,136,930
Derivative financial liabilities	-	-	-	1,446,597	1,446,597
Due to customers	-	40,512,882	-	-	40,512,882
Other liabilities	-	2,192,453	-	-	2,192,453
	-	42,705,335	-	1,446,597	44,151,932

BANK

In thousand of Naira	Fair Value through profit or loss	Amortised Cost	FVOCI	Financial Liabilities at Fair values	Total Carrying Amount
31 December 2020					
Balances with banks	-	46,822,920	-	-	46,822,920
Derivative financial assets	3,700,410	-	-	-	3,700,410
Loans to banks and other financial institutions	-	-	-	-	-
Loans and advances to customers	-	49,971,622	-	-	49,971,622
Pledged assets					
- Treasury bills	-	-	21,094,924	-	21,094,924
- Bonds	-	-	976,652	-	976,652
Investment securities	-	17,940,835	52,822,843	-	70,763,677
Other assets	-	4,052,437	-	-	4,052,437
	3,700,410	118,787,813	74,894,418	-	197,382,642
Due to Banks	-	21,713,953	-	-	21,713,953
Derivative financial liabilities	-	-	-	3,680,548	3,680,548
Due to customers	-	89,611,830	-	-	89,611,830
Other liabilities	-	33,836,535	-	-	33,836,535
Derivative financial instruments	-	-	-	-	-
Other borrowed fund	-	10,333,708	-	-	10,333,708
	-	155,496,026	-	3,680,548	159,176,574

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Fair Value In thousand of Naira	Amortised through profit or loss	FVOCI Cost	Financial	Total Liabilities at Fair values	Carrying Amount 31
December 2019					
Balances with banks	-	4,861,089	-	-	4,861,089
Derivative financial assets	1,460,523	-	-	-	1,460,523
Loans to banks and other financial institutions	-	7,035,462	-	-	7,035,462
Loans and advances to customers	-	29,285,504	-	-	29,285,504
<u>Pledged assets</u>					
- Treasury bills	-	-	1,407,980	-	1,407,980
- Bonds	-	-	1,089,400	-	1,089,400
Investment securities	722,877	-	12,826,295	-	13,549,172
Other assets	-	2,327,265	-	-	2,327,265
	2,183,401	43,509,320	15,323,675	-	61,016,396
Derivative financial liabilities	-	-	-	1,446,598	1,446,598
Due to customers	-	40,512,940	-	-	40,512,940
Other liabilities	-	2,186,783	-	-	2,186,783
	-	42,699,722	-	1,446,598	44,146,320

5.1 CREDIT RISK

Credit risk is the risk of suffering financial loss, should any of the Bank's customers, clients or market counterparties fail to fulfil their contractual obligations to the Bank. Credit risk arises mainly from interbank, commercial and loan commitments arising from such lending activities, but can also arise from credit enhancement provided, such as credit derivatives (credit default swaps), financial guarantees, letters of credit, endorsements and acceptances.

Nova Merchant Bank Limited is also exposed to other credit risks arising from investments in debt securities and other exposures arising from its trading activities ('trading exposures') including non-equity trading portfolio assets and derivatives as well as settlement balances with market counterparties.

Credit risk is the single largest risk for the Bank's business; Management therefore carefully manages its exposure to credit risk. The credit risk management and control are centralised in the risk management team which reports regularly to the Board of Directors.

5.1.1 Credit quality analysis

Nova Merchant Bank Limited uses internal credit risk gradings that reflect its assessment of the probability of default of individual counterparties. The Bank uses internal rating models tailored to the various categories of counterparty. Borrower and loan specific information collected at the time of application (such as turnover and industry type) is fed into this rating model. In addition, the models enable expert judgement from the Credit Risk Officer to be fed into the final internal credit rating for each exposure. This allows for considerations which may

NOTES TO THE FINANCIAL STATEMENT

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not be captured as part of the other data inputs into the model.

The following are additional considerations for each type of portfolio held by the Bank:

Corporate

For wholesale business, the rating is determined at the borrower level. A relationship manager will incorporate any updated or new information/credit assessments into the credit system on an ongoing basis. In addition, the relationship manager will also update information about the creditworthiness of the borrower every year from sources such as public financial statements. This will determine the updated internal credit rating. This credit rating is then mapped to an external agency rating PDs. The external rating PD is leveraged at this time because the Bank does not have adequate default histories to develop an internal rating based PD.

Treasury

For debt securities in the Treasury portfolio, external rating agency credit grades are used. These published grades are continuously monitored and updated. The PD's associated with each grade are determined based on realised default rates over the prior 12 months, as published by the rating agency.

5.1.2 Expected credit loss measurement

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Bank.
- If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired. Please refer to note 4.1.2.1 for a description of how the Bank determines when a significant increase in credit risk has occurred.
- If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'. Please refer to note 4.1.2.2 for a description of how the Bank defines credit-impaired and default.
- Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis.

A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward-looking information. Note 4.1.2.2 includes an explanation of how the Bank has incorporated this in its ECL models.

Purchased or originated credit-impaired financial assets are those financial assets that are credit-impaired on initial recognition. Their ECL is always measured on a lifetime basis (Stage 3).

The following table summarises the impairment requirements under IFRS 9 (other than purchased or originated credit-impaired financial assets):

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Change in credit quality since initial recognition		
Stage 1	Stage 2	Stage 3
(initial recognition)	(Significant increase in credit risk since initial recognition)	(Credit-impaired assets)
12 month expected credit losses	Lifetime expected credit losses	Lifetime expected credit losses

5.1.2.1 Significant increase in credit risk

The Bank considers a financial instrument to have experienced a significant increase in credit risk when the qualitative and backstop criteria detailed below have been met:

Quantitative criteria

The quantitative criteria is based on either absolute or relative changes in credit quality. In both cases, the Bank is expected to specify the percentage change, for either 12-month or lifetime PDs in comparison to the corresponding 12-month or lifetime PDs as calculated at origination, respectively, that would indicate a significant increase in credit risk since origination.

The Bank has not yet adopted the use of 12 month and lifetime PDs in the assessment of significant increase in credit risk.

Qualitative criteria:

Forward transitions: Credit Ratings

The Bank allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgement. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower. Notch differences between the current rating grade and initial ratings can be indicative of significant increase in credit risks.

The Bank specifies the number of notch increases that will be viewed as a significant increase in credit risk since origination. Assuming the account is currently classified as Stage 1, if the current credit rating increases by more notches than the specified number since origination, the account is classified as Stage 2.

In addition, if the accounts current credit rating is worse than the default credit rating indicator, also specified by the Bank, the account is classified as Stage 3.

These credit risk grades are defined and calibrated such that the risk of default occurring increases exponentially as the credit risk deteriorates. For example, the difference in risk of default between credit risk grades 1 and 2 is smaller than the difference between credit risk grades 2 and 3.

Each exposure is allocated to a credit risk grade at initial recognition based on available information about the borrower. Exposures are subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade. The monitoring typically involves use of the following data.

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Corporate exposure	All exposures
Information obtained during periodic review of customer files — e.g. audited financial statements, management accounts, budgets and projections. Examples of areas of particular focus are: gross profit margins, financial leverage ratios, debt service coverage, compliance with covenants, quality of management, senior management changes.	Payment record —this includes overdue status as well as a range of variables about payment ratios.
Data from credit reference agencies, press articles, changes in external credit ratings	Utilisation of the granted limit.
Quoted prices for the borrower where available.	Requests for and granting of forbearance
Actual and expected significant changes in the political, regulatory and technological environment of the borrower or in its business activities.	Existing and forecast changes in business, financial and economic conditions.

Qualitative criteria:

Forward transitions: Credit Ratings

The Bank allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgement. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower. Notch differences between the current rating grade and initial ratings can be indicative of significant increase in credit risks.

The Bank specifies the number of notch increases that will be viewed as a significant increase in credit risk since origination. Assuming the account is currently classified as Stage 1, if the current credit rating increases by more notches than the specified number since origination, the account is classified as Stage 2.

In addition, if the accounts current credit rating is worse than the default credit rating indicator, also specified by the Bank, the account is classified as Stage 3.

Using qualitative criteria, the Bank have defined significant increase in credit risk as a minimum rating downgrade of two notches.

Forward transitions: Backstop Criteria

Transition from Stage 1 to Stage 2 is based on the 30 days past due presumption. Transition from Stage 2 to Stage 3 is based on the 90 days past due presumption. The table below summarises the Stage classification based on the days past due.

NOTES TO THE FINANCIAL STATEMENT

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1. 0 to 29
2. 30 to 89
3. 90+

Forward transitions: Watchlist & Restructure

The Bank classifies accounts that are included on their Watchlist or have been restructured as Stage 2. For restructures, however, the Bank can specify if the restructure is due to a significant increase in credit risk.

5.1.2.2 Definition of default

Banks considers a financial asset to be in default which is fully aligned with the credit-impaired, when it meets one or more of the following criteria:

Quantitative criteria

The borrower is more than 90 days past due on its contractual payments .

Qualitative criteria

The borrower meets unlikeliness to pay criteria, which indicates the borrower is in significant financial difficulty. These are instances where:

- The borrower is in long-term forbearance.
- The borrower is deceased.
- The borrower is insolvent.
- The borrower is in breach of financial covenant(s).
- An active market for that financial asset has disappeared because of financial difficulties.
- Concessions have been made by the lender relating to the borrower's financial difficulty.
- It is becoming probable that the borrower will enter bankruptcy.
- Financial assets are purchased or originated at a deep discount that reflects the incurred credit losses.

The criteria above have been applied to all financial instruments held by the Bank and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the Probability of Default (PD), Exposure at Default (EAD) and Loss given Default (LGD) throughout the Bank's expected loss calculations.

An instrument is considered to no longer be in default (i.e. to have cured) when it no longer meets any of the default criteria for a consecutive period of six months. This period of six months has been determined based on an analysis which considers the likelihood of a financial instrument returning to default status after cure using different possible cure definitions.

Measuring ECL – Explanation of inputs, assumptions and estimation techniques

The Expected Credit Loss (ECL) is measured on either a 12-month (12M) or Lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition

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FOR THE YEAR ENDED 31ST DECEMBER 2020

or whether an asset is considered to be credit-impaired. Expected credit losses are the discounted product of the Probability of Default (PD), Exposure at Default (EAD), and Loss Given Default (LGD), defined as follows:

- The PD represents the likelihood of a borrower defaulting on its financial obligation (as per “Definition of default and credit-impaired” above), either over the next 12 months (12M PD), or over the remaining lifetime (Lifetime PD) of the obligation.
- EAD is based on the amounts the Bank expects to be owed at the time of default, over the next 12 months (12M EAD) or over the remaining lifetime (Lifetime EAD). For example, for a revolving commitment, the Bank includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.
- Loss Given Default (LGD) represents the Bank’s expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, type and seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default (EAD). LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be made if the default occurs in the next 12 months and Lifetime LGD is the percentage of loss expected to be made if the default occurs over the remaining expected lifetime of the loan.

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

The Lifetime PD is developed by applying a maturity profile to the current 12months PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band. This is supported by historical analysis.

The 12-month and lifetime EADs are determined based on the expected payment profile, which varies by product type.

- For amortising products and bullet repayment loans, this is based on the contractual repayments owed by the borrower over a 12month or lifetime basis. This will also be adjusted for any expected overpayments made by a borrower. Early repayment/refinance assumptions are also incorporated into the calculation.
- For revolving products, the exposure at default is predicted by taking current drawn balance and adding a “credit conversion factor” which allows for the expected drawdown of the remaining limit by the time of default. These assumptions vary by product type and current limit utilisation band, based on analysis of the Bank’s recent default data. The 12-month and lifetime LGDs are determined based on the factors which impact the recoveries made post default. These vary by product type.
- For secured products, this is primarily based on collateral type, historical discounts to market/book values due to forced sales, time to repossession and recovery costs observed.

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- For unsecured products, LGD's are typically set at product level due to the limited differentiation in recoveries achieved across different borrowers. These LGD's are influenced by collection strategies, including contracted debt sales and price.
- There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

Forward-looking information incorporated in the ECL models

The calculation of ECL incorporate forward-looking information. The Bank recently commenced operations and as such do not have adequate default history to support the modelling of the impairment parameters. The Bank maps the internal ratings assigned to individual obligor to an external rating. The obligor then take on the PD term structure corresponding the assigned external ratings.

To make these PDs sensitive to macroeconomic variables, the sensitivities of a peer company default rates to some macroeconomic factors were used to extrapolate adjustment scalars that conditioned the PD for the impact of forecast macroeconomic variables. These economic variables and their associated impact on the impairment parameters vary by financial instrument. Expert judgment has also been applied in this process. Forecasts of these economic variables are provided by the risk management department and provide the best estimate view of the economy over the next five years. After five years, to project the economic variables out for the full remaining lifetime of each instrument, a mean reversion approach has been used, which means that economic variables tend to either a long run average rate (e.g. for unemployment) or a long run average growth rate (e.g. GDP) over a period of two to five years. The impact of these economic variables on the impairment parameters has been determined by performing statistical regression analysis to understand the impact changes in these variables have had historically on default rates.

In addition to the base economic scenario, the risk management department also provide other possible scenarios along with scenario weightings. The number of other scenarios used is set based on the analysis of each major product type to ensure non-linearities are captured. The number of scenarios and their attributes are reassessed at each reporting date. The scenario weightings are determined by a combination of statistical analysis and expert credit judgement, taking account of the range of possible outcomes each chosen scenario is representative of. The assessment of SICR is performed using the qualitative and backstop indicators. This determines whether the financial instrument is in Stage 1, Stage 2, or Stage 3 and hence whether 12-month or lifetime ECL should be recorded. Following this assessment, the Bank measures ECL as either a probability weighted 12 month ECL (Stage 1), or a probability weighted lifetime ECL (Stages 2 and 3). As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Bank considers these forecasts to represent its best estimate of the possible outcomes and has analysed the non-linearities and asymmetries within the Bank's different portfolios to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

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5.1.3 Credit risk exposure

5.1.3.1 Maximum exposure to credit risk – Financial instruments subject to impairment

For ECL purposes, the Bank's financial asset is segmented into sub-portfolios as listed below

- Corporate loan portfolio
- Placement with other banks
- Off balance sheet exposures

Credit quality per class

	GROUP 2020			GROUP 2019		
Loans to customers portfolio	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	50,069,997	(98,375)	49,971,622	29,316,534	(31,030)	29,316,534

	Bank 2020			Bank 2019		
Loans to customers portfolio	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	50,069,997	(98,375)	49,971,622	29,316,534	(31,030)	29,285,504

	GROUP 2020			GROUP 2019		
Loans to banks portfolio	Stage 1			Stage 1		
	ECL amount N'000	Carrying N'000	Gross amount N'000	ECL amount N'000	Carrying N'000	amount N'000
Credit grade						
Investment grade	4,978	-	4,978	7,035,462	(80)	7,035,382

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	Bank 2020			Bank 2019		
Loans to banks portfolio	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	-	-	-	7,035,462	(80)	7,035,382
	GROUP 2020			GROUP 2019		
Off balance sheet engagement	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	64,974,258	(54,155)	64,920,104	34,448,060	(48,804)	34,399,256
	Bank 2020			Bank 2019		
Off balance sheet engagement	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	64,974,258	(54,155)	64,920,104	34,448,060	(48,804)	34,399,256
	GROUP 2020			GROUP 2019		
Investment Securities	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	53,430,722	-	53,430,722	13,550,734	-	13,550,734
	Bank 2020			Bank 2019		
Investment Securities	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	52,822,843	-	52,822,843	13,549,172	-	13,549,172

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	Group 2020			Group 2019		
Balances with banks	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	46,983,617	-	46,983,617	4,861,089	-	4,861,089
	Bank 2020			Bank 2019		
Balances with banks	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	46,822,920	-	46,822,920	4,861,089	-	4,861,089
	Group 2020			Group 2019		
Other assets	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	3,825,592	-	3,825,592	2,491,126	-	2,491,126
	Bank 2020			Bank 2019		
Other assets	Stage 1			Stage 1		
	Gross amount N'000	ECL N'000	Carrying amount N'000	Gross amount N'000	ECL N'000	Carrying amount N'000
Credit grade						
Investment grade	4,143,416	-	4,143,416	2,372,154	-	2,372,154

All credit risk exposures on financial instruments for which ECL allowance is recognised have been classified as stage 1, investment grade.

The bank has not impaired balances with banks and other assets as it considers them to have low credit risk. This is because there has not been any increase in credit risk related to the balances in the year ended 31 December 2020.

Maximum exposure to credit risk – Financial instruments not subject to impairment

The following table contains an analysis of the maximum credit risk exposure from financial assets not subject to impairment (i.e. FVTPL):

Maximum exposure to

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FOR THE YEAR ENDED 31ST DECEMBER 2020

credit risk
N'000

Financial assets held for trading

Debt Securities

- Derivatives	3,700,410
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Collateral and other credit enhancements

Nova Merchant Bank Limited employs a range of policies and practices to mitigate credit risk. The most common of these is accepting collateral for funds advanced. Nova Merchant Bank Limited has internal policies on the acceptability of specific classes of collateral or credit risk mitigation.

To mitigate its credit risks on financial assets, the Bank seeks to use collateral, where possible. The collateral comes in various forms, such as cash, securities, letters of credit/guarantees, real estate, receivables, inventories, other non-financial assets and credit enhancements such as netting agreements. Collateral, unless repossessed, is not recorded on the Bank's statement of financial position. However, the fair value of collateral affects the calculation of ECLs. It is generally assessed, at a minimum, at inception and re-assessed on a periodic basis. To the extent possible, the Bank uses active market data for valuing financial assets held as collateral. Other financial assets which do not have readily determinable market values are valued using models. Non-financial collateral, such as real estate, is valued based on data provided by third parties such as external valuers.

The Bank's policy is to determine whether a repossessed asset can be best used for its internal operations or should be sold. Assets determined to be useful for the internal operations are transferred to their relevant asset category at the lower of their repossessed value or the carrying value of the original secured asset. Assets for which selling is determined to be a better option are transferred to assets held for sale at their fair value (if financial assets) and fair value less cost to sell for non-financial assets at the repossession date in, line with the Bank's policy.

Loss allowance

The loss allowance recognised in the period is impacted by a variety of factors, as described below:

- Transfers between Stage 1 and Stages 2 or 3 due to financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent "step up" (or "step down") between 12-month and Lifetime ECL;
- Additional allowances for new financial instruments recognised during the period, as well as releases for financial instruments de-recognised in the period;
- Impact on the measurement of ECL due to changes in PDs, EADs and LGDs in the period, arising from regular refreshing of inputs to models;
- Impacts on the measurement of ECL due to changes made to models and assumptions;
- Discount unwind within ECL due to the passage of time, as ECL is measured on a present

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value basis;

- Foreign exchange retranslations for assets denominated in foreign currencies and other movements; and
- Financial assets derecognised during the period and write-offs of allowances related to assets that were written off during the period.

The following tables explain the changes in the loss allowance between the beginning and the end of the annual period due to these factors:

GROUP 2020

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL N'000	Lifetime ECL N'000	Lifetime ECL N'000	N'000	N'000
Corporate loan portfolio					
Loss allowance as at 1 January 2020	31,030	-	-	-	31,030
Additional allowance	67,345	-	-	-	67,345
Loss allowance as at 31 December 2020	98,375	-	-	-	98,375

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL N'000	Lifetime ECL N'000	Lifetime ECL N'000	N'000	N'000
Placement with other Banks					
Loss allowance as at 1 January 2020	80	-	-	-	80
Additional allowance (Writeback)	(80)	-	-	-	(80)
Loss allowance as at 31 December 2020	-	-	-	-	-

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL N'000	Lifetime ECL N'000	Lifetime ECL N'000	N'000	N'000
Off balance sheet engagement					
Loss allowance as at 1 January 2020	48,804	-	-	-	-
Additional allowance	5,351	-	-	-	5,351
Loss allowance as at 31 December 2020	54,155	5,351			

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2019

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL	Lifetime ECL	Lifetime ECL		
	N'000	N'000	N'000	N'000	N'000
Corporate loan portfolio					
Loss allowance as at 1 January 2019	980	-	-	-	980
Additional allowance	30,050	-	-	-	30,050
Loss allowance as at 31 December 2019	31,030	-	-	-	31,030

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL	Lifetime ECL	Lifetime ECL		
	N'000	N'000	N'000	N'000	N'000
Placement with other Banks					
Loss allowance as at 1 January 2019	2	-	-	-	2
Additional allowance	78	-	-	-	78
Loss allowance as at 31 December 2019	80	-	-	-	80

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL	Lifetime ECL	Lifetime ECL		
	N'000	N'000	N'000	N'000	N'000
Off balance sheet engagement					
Loss allowance as at 1 January 2019	166	-	-	-	-
Additional allowance	48,638	-	-	-	48,638
Loss allowance as at 31 December 2019	48,804	-	-	-	48,638

BANK 2020

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL	Lifetime ECL	Lifetime ECL		
	N'000	N'000	N'000	N'000	N'000
Corporate loan portfolio					
Loss allowance as at 1 January 2020	31,030	-	-	-	31,030
Additional allowance	67,345	-	-	-	67,345
Loss allowance as at 31 December 2020	98,375	-	-	-	98,375

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FOR THE YEAR ENDED 31ST DECEMBER 2020

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL	Lifetime ECL	Lifetime ECL		
	N'000	N'000	N'000	N'000	N'000
Placement with other Banks					
Loss allowance as at 1 January 2020	80	-	-	-	80
Additional allowance	(80)	-	-	-	(80)
Loss allowance as at 31 December 2020	-	-	-	-	-

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL	Lifetime ECL	Lifetime ECL		
	N'000	N'000	N'000	N'000	N'000
Off balance sheet engagement					
Loss allowance as at 1 January 2020	48,638	-	-	-	48,638
Additional allowance (writeback)	5,517	-	-	-	5,517
Loss allowance as at 31 December 2020	54,155	-	-	-	54,155

2019	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL	Lifetime ECL	Lifetime ECL		
	N'000	N'000	N'000	N'000	N'000
Corporate loan portfolio					
Loss allowance as at 1 January 2019	980	-	-	-	980
New financial assets originated or purchased	30,050	-	-	-	30,050
Loss allowance as at 31 December 2019	31,030	-	-	-	31,030

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL	Lifetime ECL	Lifetime ECL		
	N'000	N'000	N'000	N'000	N'000
Placement with other Banks					
Loss allowance as at 1 January 2019	2	-	-	-	2
Additional allowance	78	-	-	-	78
Loss allowance as at 31 December 2019	80	-	-	-	80

	Stage 1	Stage 2	Stage 3	Purchased credit-impaired	Total
	12-month ECL	Lifetime ECL	Lifetime ECL		
	N'000	N'000	N'000	N'000	N'000
Off balance sheet engagement					
Loss allowance as at 1 January 2019	166	-	-	-	166
Additional allowance	48,472	-	-	-	48,472
Loss allowance as at 31 December 2019	48,638	-	-	-	48,638

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5.1.3.4 Days past due

As discussed above in the significant increase in credit risk section, under Nova Merchant Bank Limited's monitoring procedures a significant increase in credit risk is identified before the exposure has defaulted, and at the latest when the exposure becomes 30 days past due. This is the case mainly for loans and advances to customers. There is no loan that was past due as at 31 December 2020.

5.1.4 Sensitivity Analysis

Nova Merchant Bank has performed a sensitivity analysis on how ECL on the main portfolios will change if the key assumptions used to calculate ECL change.

Corporate Portfolios

In establishing sensitivity to ECL estimates for Corporate portfolios, four variables (GDP growth rate, Oil Price, Inflation and US exchange rate were considered). Of this variables, the bank's wholesale portfolio reflects greater responsiveness to GDP growth rate and inflation

On balance sheet exposure

GDP growth rate : Given the significant impact on companies performance and collateral valuations.

Inflation : Given it impacts on purchasing power, demand as well as overall health of the economy

The table below outlines the total ECL for wholesale portfolios as at 31 December 2020, if the assumptions used to measure ECL remain as expected (amount as presented in the statement of financial position), as well as if each of the key assumptions used change by plus or minus 10%. The responsiveness of the ECL estimates to variation in macroeconomic variables have been presented below while putting in perspective, interdependencies between the various economic inputs.

	GDP Growth rate			
		-10%	No change	+10%
Inflation	-10%	2,467	2,467	2,467
	No change	-	-	-
	+10%	(2,679)	(2,679)	(2,679)

Off balance Sheet Exposure

GDP growth rate : Given the significant impact on companies performance and collateral valuations

Inflation : Given it impacts on purchasing power, demand as well as overall health of the economy

The table below outlines the total ECL for wholesale off balance sheet exposures as at 31 December 2019, if the assumptions used to measure ECL remain as expected (amount as presented in the statement of financial position), as well as if each of the key assumptions used

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change by plus or minus 10%. The responsiveness of the ECL estimates to variation in macroeconomic variables have been presented below while putting in perspective, interdependencies between the various economic inputs.

	Gross Domestic Product			
	-10%	No change	+10%	
Oil Price	-10%	1,434	1,434	1,434
	No change	-		-
	+10%	(1,535)	(1,535)	(1,535)

5.1.5. Gross loans and advances to customers per sector is as analysed follows:

	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
In thousands of Naira				
General	205,809	262,052	205,809	262,052
Building Materials	2,049,190	429	2,049,190	429
Human Health Activities	1,025,315	4,111	1,025,315	4,111
Oil and Gas Services	4,296,657	9,881,350	4,296,657	9,881,350
Oth Professional, Scientific and Tech Activities	9,508,101	1,137	9,508,101	1,137
Power Generation or Power Plants		112,107		112,107
Road Transport	3,120,398	4,808,245	3,120,398	4,808,245
Other Manufacturing (Industries)	29,864,527	14,247,102	29,864,527	14,247,102
	50,069,997	29,316,534	50,069,997	29,316,534

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5.1.6 Credit quality by risk rating class

In thousands of Naira -	Loans and advances to Corporates				Loans and advances to banks				Off balance sheet engagements			
	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
Internal rating												
AAA												
AA	-	-	-	-	2,000,000	-	2,000,000	-	-	-	-	-
A	-	-	-	-	-	5,035,462	-	5,035,462	-	13,601,527	-	13,601,527
BBB		10,264,354		10,264,354	53,850,519	8,659,193			53,850,519	8,659,193	53,850,519	8,659,193
B+	8,757,977	1,749,471	8,757,977	1,749,471			2,111,524		370,290	2,111,524	370,290	
B-	4,178,042	31,809	4,178,042	31,809			-			5,513,659	-	5,513,659
BB-	37,020,645	9,934,102	37,020,645	9,934,102					7,999,777		7,999,777	
B	113,332	7,336,798	113,332	7,336,798					5,355,427	3,231,760	5,355,427	3,231,760
	50,069,996	29,316,534	50,069,996	29,316,534	4,978	7,035,462	-	7,035,462	69,317,247	31,376,429	69,317,247	31,376,429
Impairment	(98,375)	(31,030)	(98,375)	(31,030)	-	(80)	-	(80)	(54,155)	(48,804)	(54,155)	(48,804)
Carrying amount	49,971,621	29,285,504	49,971,621	29,285,504	4,978	7,035,382	-	7,035,382	69,263,092	31,327,625	69,263,092	31,327,625

All the loans and advances granted by the Bank were in Stage 1

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5.1.7 Disclosure of fair value of collateral held against loans and advances to customers

d. GROUP 2020

In thousands of Naira	Level 1	Level 2	Level 3
	December 2020		
Against neither past due and not impaired			
Cash	25,833,234	-	-
All Assets Debenture			6,974,889
Negative pledge			1,888,081
Corporate/Cross Company Guarantee			17,612,379
Total	25,833,234	-	26,475,349
	-	-	-
Total	25,833,234	-	26,475,349

2019

In thousands of Naira	Level 1	Level 2	Level 3
December 2019			
Against neither past due and not impaired			
Cash	14,816,435	-	-
Others	187,549,994	-	-
Total	202,366,429	-	-
	-	-	-
Total	202,366,429	-	-

BANK 2020

In thousands of Naira	Level 1	Level 2	Level 3
	December 2020		
Against neither past due and not impaired			
Cash	25,833,234	-	-
All Assets Debenture			6,974,889
Negative pledge			1,888,081
Corporate/Cross Company Guarantee			17,612,379
Total	25,833,234	-	26,475,349
	-	-	-
Total	25,833,234	-	26,475,349

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2019

In thousands of Naira	Level 1	Level 2	Level 3
December 2019			
Against neither past due and not impaired			
Cash	14,816,435	-	-
Others	187,549,994	-	-
Total	202,366,429	-	-
Total	202,366,429	-	-

Collateral held and other credit enhancements, and their financial effect

The general creditworthiness of a customer tends to be the most relevant indicator of credit quality of a loan extended to it. However, collateral provides additional security and the Bank generally requests that corporate borrowers provide it. The Bank may take collateral in the form of a first charge over real estate, floating charges over all corporate assets and other liens and guarantees. The bank will not sell or repledge the collateral in the absence of default by the owner of the collateral. In addition to the Bank's focus on credit worthiness, the Bank aligns with its credit policy manual to yearically update the validation of collaterals held against all loans to customers. For impaired loans, the Bank obtains appraisals of collateral because the fair value of the collateral is an input to the impairment measurement. The fair values of non-property collaterals (such as equities, treasury bills, etc.) are determined with reference to market quoted prices or market values of similar instruments.

5.1.8 Credit concentration

The Bank's risk profile is assessed through a 'bottom-up' analytical approach covering all of the Bank's major businesses and products. The risk appetite is approved by the Board and forms the basis for establishing the risk parameters within which the businesses must operate, including policies, concentration limits and business mix.

The Bank monitors concentrations of credit risk by sector. An analysis of concentrations of net credit risk at the reporting date is shown below:

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GROUP

December 2020

In thousands of Naira

	Corporate	Financial Institutions	Government	Others	Total
Balances with banks	-	46,983,617	-	-	46,983,617
Financial assets held for trading	-	-	-	-	-
Derivative financial assets	-	-	3,700,410	-	3,700,410
Loans and advances to banks and other financial institutions	-	4,978	-	-	4,978
Loans and advances to customers	49,765,813	-	-	205,809	49,971,622
Pledged assets	-	-	22,071,575	-	22,071,575
Investment securities	391,260	17,940,835	35,098,627	-	53,430,722
Other assets	-	-	-	3,734,613	3,734,613
Total	50,157,073	64,929,428	60,870,612	3,940,422	179,897,535

Credit risk exposures relating to other credit commitments at gross amount are as follows:

Transaction related to Bonds and guarantees	1,073,804	-	-	-	1,073,804
Clean line facilities for letters of credit and other commitments	63,900,455	-	-	-	63,900,455
Total	64,974,258	-	-	-	64,974,258

December 2019

In thousands of Naira

Balances with banks	-	4,861,089	-	-	4,861,089
Financial assets held for trading	-	-	-	-	-
Derivative financial assets	-	-	1,460,523	-	1,460,523
Loans and advances to banks and other financial institutions	-	7,035,462	-	-	7,035,462
Loans and advances to customers	29,054,481	-	-	262,052	29,316,534
Pledged assets	-	-	2,497,380	-	2,497,380
Investment securities	-	-	13,549,172	-	13,549,172
Other assets	-	-	-	2,327,265	2,327,265
Total	29,054,481	11,896,551	17,507,076	2,589,317	61,047,424

Credit risk exposures relating to other credit commitments at gross amount are as follows:

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Transaction related to Bonds and guarantees	2,123,301	-	-	-	2,123,301
Clean line facilities for letters of credit and other commitments	32,324,759	-	-	-	32,324,759
Total	34,448,060	-	-	-	34,448,060

BANK

December 2020

In thousands of Naira

Balances with banks	-	46,822,920	-	-	46,822,920
Financial assets held for trading	-	-	-	-	-
Derivative financial assets	-	-	3,700,410	-	3,700,410
Loans and advances to banks and other financial institutions	-	-	-	-	-
Loans and advances to customers	49,765,813	-	-	205,809	49,971,622
Pledged assets	-	-	22,071,575	-	22,071,575
Investment securities	-	17,940,835	34,882,008	-	52,822,843
Other assets	-	-	-	4,052,437	4,052,437
Total	49,765,813	64,763,754	60,653,994	4,258,246	179,441,806

Credit risk exposures relating to other credit commitments at gross amount are as follows:

Transaction related to Bonds and guarantees	1,073,804	-	-	-	1,073,804
Clean line facilities for letters of credit and other commitments	63,900,455	-	-	-	63,900,455
Total	64,974,258	-	-	-	64,974,258

December 2019

In thousands of Naira

Balances with banks	-	4,861,089	-	-	4,861,089
Financial assets held for trading	-	-	-	-	-
Derivative financial assets	-	-	1,460,523	-	1,460,523
Loans and advances to banks and other financial institutions	-	7,035,462	-	-	7,035,462
Loans and advances to customers	29,054,481	-	-	262,052	29,316,534
Pledged assets	-	-	2,497,380	-	2,497,380
Investment securities	-	-	13,549,172	-	13,549,172
Other assets	-	-	-	2,327,265	2,327,265
Total	29,054,481	11,896,551	17,507,076	2,589,317	61,047,424

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Credit risk exposures relating to other credit commitments at gross amount are as follows:

Transaction related to Bonds and guarantees	2,123,301	-	-	-	2,123,301
Clean line facilities for letters of credit and other commitments	32,324,759	-	-	-	32,324,759
Total	34,448,060	-	-	-	34,448,060

5.2 Market risk management

The Bank trades on treasury bills and foreign currency. Market risk in trading portfolios is monitored and controlled using tools such as position limits and sensitivity limits coupled with concentration limits. The major measurement technique used to measure and control market risk is outlined below.

5.2.1 Sensitivity Analysis

The Bank applies a sensitivity analysis to its trading portfolios to estimate the market risk of positions held and the maximum losses expected, based upon a number of assumptions for various changes in market conditions. The Board sets limits on the trading book, which are monitored on a daily basis by Market Risk Unit. Interest rate risk in the non-trading book is measured through the use of interest rate repricing gap analysis.

Sensitivity analysis is a statistically based estimate of the potential loss on the current portfolio from adverse market movements. It expresses the 'maximum' amount the Bank might lose. The Bank applies these historical changes in rates, prices, etc. directly to its current positions. Actual outcomes are monitored regularly to test the validity of the assumptions and parameters/factors used in the calculation.

The Sensitivity method incorporates the factor sensitivities of the trading portfolio, the volatilities of the market risk factors. However, the Bank does not only base its risk estimates on Sensitivity Analysis, it uses Stress Tests to provide an indication of the potential size of losses that could arise in extreme conditions by applying a what-if analysis to further complement it. The results of the stress tests are reviewed by senior management and by the Board of Directors.

The trading book is made up of foreign currencies and treasury bills instruments. The table below illustrates the hypothetical sensitivity of the Bank's trading book to a rise in interest rate and foreign exchange rate by 1% :

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

GROUP

Bank Sensitivity by risk type

December 2020

In thousands of Naira	Average	High	Low	Actual
Foreign exchange risk	(740)	(1,880)	(136)	(1,034)
Interest rate risk	(1,317,912)	(2,103,298)	(997,515)	(110,129)
Total	(1,318,652)	(2,105,178)	(997,651)	(111,163)

Bank Sensitivity by risk type

December 2019

In thousands of Naira	Average	High	Low	Actual
Foreign exchange risk	(16,564)	(43,319)	(7,629)	(8,039)
Interest rate risk	(12,186)	(58,686)	(926)	(2,073)
Total	(28,750)	(102,005)	(8,555)	(10,112)

BANK

Bank Sensitivity by risk type

December 2020

In thousands of Naira	Average	High	Low	Actual
Foreign exchange risk	(740)	(1,880)	(136)	(1,034)
Interest rate risk	(1,317,912)	(2,103,298)	(997,515)	(110,129)
Total	(1,318,652)	(2,105,178)	(997,651)	(111,163)

BANK

Bank Sensitivity by risk type

December 2019

In thousands of Naira	Average	High	Low	Actual
Foreign exchange risk	(16,564)	(43,319)	(7,629)	(8,039)
Interest rate risk	(12,186)	(58,686)	(926)	(2,073)
Total	(28,750)	(102,005)	(8,555)	(10,112)

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

5.2.2 A summary of the Bank's interest rate gap position on financial instruments is as follows:

GROUP

In thousands of Naira

31 December 2020

	Re-pricing year			
	Less than 6	7 - 12 months	1 - 5 years	Total
	months			
Loans and advances to banks	4,978	-	-	4,978
Loans and advances to customers:	36,314,944	486,874	13,268,180	50,069,997
Pledged assets	19,105,524	1,989,400	976,652	22,071,575
Investment securities	48,456,746	-	-	48,456,746
Investment Securities -Bonds	-	-	4,973,976	4,973,976
	103,882,190	2,476,275	19,218,808	125,577,271
Due to Banks	21,713,953	-	-	21,713,953
Due to other financial institutions	36,996,753	59,717	-	37,056,471
Due to customers	46,501,251	6,069,721	-	52,570,972
Due to customers	83,498,005	6,129,438	-	89,627,443
Debt securities issued	-	-	10,259,852	10,259,852
	105,211,958	6,129,438	10,259,852	121,601,248
Total interest re-pricing gap	(1,329,767)	(3,653,164)	8,958,956	3,976,023

In thousands of Naira

31 December 2019

	Less than 6	7 - 12 months	1 - 5 years	Total
	months			
Loans and advances to banks	7,035,462	-	-	7,035,462
Loans and advances to customers:	20,634,221	933,934	7,717,349	29,285,504
Pledged assets	1,082,115	325,865	1,089,400	2,497,380
Investment securities	5,429,399	6,031,941	-	11,461,339
Bonds	-	-	1,364,958	1,364,958
	34,181,197	7,291,740	10,171,708	51,644,643
Due to customers	32,963,622	862,389	-	33,826,012
	32,963,622	862,389	-	33,826,012
Total interest re-pricing gap	1,217,575	6,429,351	10,171,708	17,818,631

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

BANK

In thousands of Naira 31 December 2020	Re-pricing year			Total
	Less than 6 months	7 - 12 months	1 - 5 years	
Loans and advances to customers:	36,314,944	486,874	13,268,180	50,069,997
Pledged assets	19,105,524	1,989,400	976,652	22,071,575
Investment securities	48,065,486	-	-	48,065,486
Bonds	-	-	4,757,357	4,757,357
	103,485,953	2,476,275	19,002,189	124,964,414
Due to Banks	21,713,953	-	-	21,713,953
Due to customers	83,482,391	6,129,438	-	89,611,830
Debt securities issued	10,333,708	-	-	10,333,708
	115,530,052	6,129,438	-	121,659,491
Total interest re-pricing gap	(12,044,099)	(3,653,164)	19,002,189	3,304,924

In thousands of Naira 31 December 2019	Less than 3 months	7 - 12 months	1 - 5 years	Total
Loans and advances to banks	7,035,462	-	-	7,035,462
Loans and advances to customers:	20,634,221	933,934	7,717,349	29,285,504
Pledged assets	1,082,115	325,865	1,089,400	2,497,380
Investment securities	5,429,399	6,031,941	-	11,461,339
Bonds	-	-	1,364,958	1,364,958
	34,181,197	7,291,740	10,171,708	51,644,643
Due to customers	32,963,622	862,389	-	33,826,012
	32,963,622	862,389	-	33,826,012
Total interest re-pricing gap	1,217,575	6,429,351	10,171,708	17,818,631

The table below sets out information on the exposure to fixed and variable interest instruments.

GROUP**31 December 2020**

	Fixed	Non-interest bearing	Total
ASSETS	N'000	N'000	N'000
Balances with banks	-	46,983,617	46,983,617
Financial assets held for trading	-	-	-
Derivative financial financial assets	-	3,700,410	3,700,410
Loans and advances to customers	49,971,622	-	49,971,622
Pledged assets	22,071,575	-	22,071,575
Investment securities	53,039,462	391,260	53,430,722
Other assets	-	3,734,613	3,734,613
TOTAL	125,087,637	54,809,900	179,897,536

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

LIABILITIES

Derivative financial liabilities	-	3,680,548	3,680,548
Due to Banks	21,713,953	-	21,713,953
Due to customers	89,627,443	-	89,627,443
Other liabilities	31,211,447	2,665,409	33,876,856
Debt securities issued	10,259,852	-	-
TOTAL	152,812,695	6,345,957	148,898,801

31 December 2019

	Fixed	Non-interest bearing	Total
	N'000	N'000	N'000
ASSETS			
Balances with banks	-	4,861,089	4,861,089
Derivative financial financial assets	-	1,460,523	1,460,523
Loans to banks and other financial institutions	7,035,462	-	7,035,462
Loans and advances to customers	29,285,504	-	29,285,504
Pledged assets	2,497,380	-	2,497,380
Investment securities	13,550,734	-	13,550,734
Other assets	-	2,446,237	2,446,237
TOTAL	52,369,080	8,767,850	61,136,929

LIABILITIES

Derivative financial liabilities	-	1,446,597	1,446,597
Due to customers	33,826,012	6,686,870	40,512,882
Other liabilities	-	2,192,453	2,192,453
TOTAL	33,826,012	10,325,920	44,151,932

BANK

In thousands of Naira
31 December 2020

	Fixed	Non-interest bearing	Total
	N'000	N'000	N'000
ASSETS			
Balances with banks	-	46,822,920	46,822,920
Derivative financial financial assets	-	3,700,410	3,700,410
Loans and advances to customers	49,971,622	-	49,971,622
Pledged assets	22,071,575	-	22,071,575
Investment securities	52,822,843	-	52,822,843
Other assets	-	4,052,437	4,052,437
TOTAL	124,866,041	54,575,767	179,441,806

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

LIABILITIES

Derivative financial liabilities	-	3,680,548	3,680,548
Due to Banks	21,713,953	-	21,713,953
Due to customers	89,611,830	-	89,611,830
Other liabilities	31,211,447	2,625,088	33,836,535
Debt securities issued	10,333,708	-	-
TOTAL	152,870,938	6,305,636	148,842,866

In thousands of Naira

31 December 2019	Fixed	Non-interest bearing	Total
	N'000	N'000	N'000
ASSETS			
Balances with banks	-	4,861,089	4,861,089
Financial assets held for trading	-	-	-
Derivative financial financial assets	-	1,460,523	1,460,523
Loans to banks and other financial institutions	7,035,462	-	7,035,462
Loans and advances to customers	29,285,504	-	29,285,504
Pledged assets	2,497,380	-	2,497,380
Investment securities at FVOCI	13,549,172	-	13,549,172
Other assets	-	2,327,265	2,327,265
TOTAL	52,367,519	8,648,878	61,016,395

LIABILITIES

Derivative financial liabilities	-	1,446,598	1,446,598
Due to customers	33,826,012	6,686,928	40,512,940
Other liabilities	-	2,186,783	2,186,783
TOTAL	33,826,012	10,320,308	44,146,320

Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates.

Cash flow and fair value interest rate risk

The Bank's interest rate risk arises from risk assets, deposits from banks and customers. Other financial liabilities issued at fixed rates expose the group to fair value interest rate risk.

The management of interest rate risk against interest rate gap limits is supplemented with monitoring the sensitivity of the Bank's financial assets and liabilities to various scenarios.

Interest rate movement have both cash flow and fair value effect depending on whether

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

interest rate is fixed or floating. The impact resulting from adverse or favourable movement flows from either retained earnings or OCI and ultimately ends in equity in the following manner:

- i. Retained earnings arising from increase or decrease in net interest income and the fair value changes reported in profit or loss.
- ii. Fair value reserves arising from increases or decreases in fair value through other comprehensive income financial instruments reported directly in other comprehensive income.

5.2.3 The table below summaries the Bank's financial instruments at carrying amount, categorised by currency:

Financial instruments by currency

GROUP

In thousands of Naira

31 December 2020

	Total	Naira	US	Euro	GBP
Balances with banks	46,983,617	40,067,727	4,701,597	95,060	3,045
Financial assets held for trading	-	-	-	-	-
Derivative financial assets	3,700,410	-	3,700,410	-	-
Loans to banks and other financial institutions	4,978	4,978	-	-	-
Loans and advances to customers	49,971,622	39,060,763	10,910,859	-	-
Pledged assets					
- Treasury bills	21,094,924	21,094,924	-	-	-
- Bonds	976,652	976,652	-	-	-
Investment securities	53,430,722	53,296,477	134,244	-	-
Other assets	3,734,613	199,961	3,526,879	7,445	328
	179,897,536	154,701,482	22,973,989	102,505	3,373
Derivative financial liabilities	3,680,548	-	3,680,548	-	-
Due to Banks	21,713,953	21,713,953	-	-	-
Due to customers	89,627,443	86,987,742	2,636,235	-	3,466
Other liabilities	33,876,856	22,717,928	11,058,904	100,025	-
Debt securities issued	10,259,852	10,259,852	-	-	-
	159,158,652	119,965,521	39,089,641	100,025	3,466
Off balance sheet exposures					
Transaction related bonds and guarantees	9,472,665	9,472,665	-	-	-
Clean line facilities for letters of credit and other commitments	55,501,594	-	55,501,594	-	-
	64,974,259	9,472,665	55,501,594	-	-

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

31 December 2019	Total	Naira	US	Euro	GBP
Balances with banks	4,861,089	3,061,865	1,799,300	-	4
Financial assets held for trading	-	-	-	-	-
Derivative financial assets	1,460,523	-	1,460,523	-	-
Loans to banks and other financial institutions	7,035,462	7,035,462	-	-	-
Loans and advances to customers	29,285,504	29,285,504	-	-	-
Pledged assets					
- Treasury bills	1,407,980	1,407,980	-	-	-
- Bonds	1,089,400	1,089,400	-	-	-
Investment securities	13,550,734	13,550,734	-	-	-
Other assets	2,446,237	1,895,146	548,108	-	-
	61,136,929	57,326,091	3,807,931	-	4
Derivative financial liabilities	1,446,597	-	1,446,597	-	-
Due to customers	40,512,882	40,185,297	327,585	-	-
Other liabilities	2,192,453	243,180	1,948,438	835	-
	44,151,932	40,428,477	3,722,620	835	-

Off balance sheet exposures

Transaction related bonds and guarantees	2,123,301	2,123,301	-	-	
Clean line facilities for letters of credit and other commitments	29,091,314	-	29,091,314	-	
	31,214,615	2,123,301	29,091,314	-	

Bank

In thousands of Naira

31 December 2020

	Total	Naira	US	Euro	GBP
Balances with banks	46,822,920	40,020,450	4,701,597	95,060	3,045
Derivative financial assets	3,700,410	-	3,700,410	-	-
Loans to banks and other financial institutions	-	-	-	-	-
Loans and advances to customers	49,971,622	39,060,763	10,910,859	-	-
Pledged assets					
- Treasury bills	21,094,924	21,094,924	-	-	-
- Bonds	976,652	976,652	-	-	-
Investment securities	52,822,843	52,688,598	134,244	-	-
Other assets	4,052,437	161,968	3,526,879	7,445	328
	179,441,808	154,003,354	22,973,990	102,505	3,373
Derivative financial liabilities	3,680,548	-	3,680,548	-	-
Due to Banks	21,713,953	21,713,953	-	-	-
Due to customers	89,611,830	86,972,128	2,636,235	-	3,466

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Other liabilities	33,836,535	22,677,607	11,058,904	100,025	
Debt securities issued	10,333,708	10,333,708			
	159,176,574	119,983,443	39,089,641	100,025	3,467

Off balance sheet exposures

Transaction related bonds and guarantees	9,472,665	9,472,665	-	-	
Clean line facilities for letters of credit and other commitments	55,501,594	-	55,501,594	-	
	64,974,259	9,472,665	55,501,594	-	

In thousands of Naira

31 December 2019	Total	Naira	US	Euro	GBP
Balances with banks	4,861,089	3,061,865	1,799,300	-	4
Financial assets held for trading	-	-	-	-	-
Derivative financial assets	1,460,523	-	1,460,523	-	-
Loans to banks and other financial institutions	7,035,462	7,035,462	-	-	-
Loans and advances to customers	29,285,504	29,285,504	-	-	-
Pledged assets					
- Treasury bills	1,407,980	1,407,980	-	-	-
- Bonds	1,089,400	1,089,400	-	-	-
Investment securities at FVOCI	13,549,172	13,549,172	-	-	-
Other assets	2,327,265	1,776,175	548,108	-	-
	61,136,929	57,326,091	3,807,931	-	4

Derivative financial liabilities	1,446,598	-	1,446,598	-	
Due to customers	40,512,940	40,185,355	327,585	-	-
Other liabilities	2,186,783	237,509	1,948,438	835	
	44,146,320	40,422,863	3,722,621	836	-

Off balance sheet exposures

Transaction related bonds and guarantees	2,123,301	2,123,301	-	-	
Clean line facilities for letters of credit and other commitments	29,091,314	-	29,091,314	-	
	31,214,615	2,123,301	29,091,314	-	

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

5.3 Liquidity risk management

The following table shows the undiscounted cash flows on the Bank's financial assets and liabilities and on the basis of their earliest possible contractual maturity. The Gross nominal inflow / (outflow) disclosed in the table is the contractual, undiscounted cash flow on the financial liability or commitment.

The amounts in the table below have been compiled as follows:

Type of financial instrument	Basis on which amounts are compiled
Non-derivative financial liabilities and financial assets	Undiscounted cash flows, which include estimated interest payments.
Issued financial guarantee contracts, and unrecognised loan commitments	Earliest possible contractual maturity. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest year in which the guarantee could be called.

The Bank's expected cash flows on some financial assets and financial liabilities vary significantly from the contractual cash flows. For example, demand deposits from customers are expected to remain stable or increase and unrecognised loan commitments are not all expected to be drawn down immediately. As part of the management of liquidity risk arising from financial liabilities, the Bank holds liquid assets comprising Cash and balances with banks and debt securities issued by federal government, which can be readily sold to meet liquidity requirements.

In addition, the Bank maintains agreed lines of credit with other banks and holds unencumbered assets eligible for use as collateral.

Residual contractual maturities of financial assets and liabilities

GROUP

	Gross amount	Less than 3 months	12 months	More than 1 year
31 December 2020				
In thousands of Naira				
Assets				
Balances with banks	46,983,617	46,983,617	-	-
Loans and advances to customers	50,069,997	36,314,944	486,874	13,268,180
Investment securities	75,502,297	19,105,524	1,989,400	5,950,628
	172,560,888	102,409,061	2,476,274	19,218,808

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Liabilities

Due to Banks	21,713,953		21,713,953	
Due to customers	89,627,443	83,498,005	6,129,438	-
Lease liabilities	96,184			96,184
Other liabilities	33,876,856	33,876,856		-
Debt securities issued	18,274,465	600,697	590,903	17,082,865
	163,588,901	117,975,558	28,434,294	17,179,049

Gap (asset - liabilities)	8,971,987	(15,566,497)	(25,958,020)	2,039,759
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Off balance-sheet

Transaction related bonds and guarantees	9,472,665	-	9,472,665	-
Clean line facilities for letters of credit and other commitments	55,501,594	-	55,501,594	-
	64,974,259	-	64,974,259	-

	Gross amount	Less than 3 months	12 months	More than 1 year
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31 December 2019

In thousands of Naira

Assets

Balances with banks	4,861,089	4,861,089	-	-
Loans and advances to banks and other financial institutions	7,035,462	7,035,462	-	-
Loans and advances to customers	29,285,504	20,634,221	933,934	7,717,349
Investment securities	30,768,694	23,371,795	6,031,941	1,364,958
	71,950,749	55,902,567	6,965,875	9,082,308

Liabilities

Due to customers	33,826,012	32,963,622	862,389	-
Other liabilities	2,192,453	2,192,453		-
	38,440,150	37,358,675	1,081,475	-
Gap (asset - liabilities)	33,510,599	18,543,892	5,884,400	9,082,308

Off balance-sheet

Transaction related bonds and guarantees	2,123,301	-	2,123,301	-
Clean line facilities for letters of credit and other commitments	29,091,314	-	29,091,314	-
	31,214,615	-	31,214,615	-

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

BANK

31 December 2020

In thousands of Naira

Assets

	Gross amount	Less than 3 months	12 months	More than 1 year
Balances with banks	46,822,920	46,822,920	-	-
Loans and advances to customers	50,069,997	36,314,944	486,874	13,268,180
Investment securities	84,533,951	67,461,012	2,222,902	14,850,037
	181,426,868	150,598,876	2,709,776	28,118,217

Liabilities

Due to Banks	21,713,953	21,713,953		
Due to customers	89,611,830	83,482,391	6,129,438	-
Lease liabilities	96,184	96,184		
Other liabilities	33,836,535	33,836,535	-	-
Debt securities issued	18,403,288	604,932	595,068	17,203,288
	163,661,790	117,923,858	28,438,459	17,299,472
Gap (asset - liabilities)	17,765,078	32,675,017	(25,728,684)	10,818,745

Off balance-sheet

Transaction related bonds and guarantees	9,472,665	-	9,472,665	-
Clean line facilities for letters of credit and other commitments	55,501,594	-	55,501,594	-
	64,974,259	-	64,974,259	-

31 December 2019

In thousands of Naira

Assets

Balances with banks	4,861,089	4,861,089	-	-
Financial assets held for trading	-	-	-	-
Loans and advances to banks and other financial institutions	7,035,462	7,035,462	-	-
Loans and advances to customers	29,285,504	20,634,221	933,934	7,717,349
Investment securities at FVOCI	13,549,172	5,429,399	6,031,941	1,364,958
	54,731,227	37,960,171	6,965,875	9,082,308

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Liabilities

Due to customers	40,512,940	33,182,708	643,304	-
Other liabilities	2,186,783	2,186,783	-	-
	42,699,722	35,369,491	643,304	-
Gap (asset - liabilities)	12,031,505	2,590,680	6,322,571	9,082,308

Off balance-sheet

Transaction related bonds and guarantees	2,123,301	-	2,123,301	-
Clean line facilities for letters of credit and other commitments	29,091,314	-	29,091,314	-
	31,214,615	-	31,214,615	-

Derivatives settled on a gross basis

The Bank's derivatives that will be settled on a gross basis are foreign exchange derivatives. The table below analyses the Bank's derivative financial instruments that will be settled on a gross basis into relevant maturity groupings based on the remaining period at the date of the statement of financial position to the contractual maturity date. Contractual maturities are assessed to be essential for an understanding of the timing of the cashflows on all derivatives including derivatives classified as "Liabilities held for trading". The amounts disclosed in the table are the contractual undiscounted cash flows.

GROUP

31 December 2020

In thousands of Naira

Liabilities held for trading

	Up to 1 month	1- 3 months	Total
Forward contracts - Payment	-	10,989,514	10,989,514
Forward contracts - Receipt	-	10,990,460	10,990,460
Swap contracts (inflow)	-	-	-
Swap contracts (outflow)	-	-	-
Total inflows		10,990,460	
Total outflows		10,989,514	

31 December 2019

In thousands of Naira

Liabilities held for trading

	Up to 1 month	1- 3 months	Total
Forward contracts - Payment	-	24,281,694	24,281,694
Forward contracts - Receipt	-	24,083,944	24,083,944
Swap contracts (inflow)	-	-	-
Swap contracts (outflow)	-	-	-
Total inflows		24,083,944	
Total outflows		24,281,694	

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

BANK**Up to 1 month****1- 3 months****Total****31 December 2020**

In thousands of Naira

Liabilities held for trading

Forward contracts - Payment	-	10,989,514	10,989,514
Forward contracts - Receipt	-	10,990,460	10,990,460
Swap contracts (inflow)	-	-	-
Swap contracts (outflow)	-	-	-
Total inflows		10,990,460	
Total outflows		10,989,514	

BANK**Up to 1 month****1- 3 months****Total****31 December 2019**

In thousands of Naira

Liabilities held for trading

Forward contracts - Payment	-	24,281,694	24,281,694
Forward contracts - Receipt	-	24,083,944	24,083,944
Swap contracts (inflow)	-	-	-
Swap contracts (outflow)	-	-	-
Total inflows		24,083,944	
Total outflows		24,281,694	

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

5.4 ECL Coverage Ratio

Financial statements items	Gross Carrying Amount		ECL Provision		ECL Coverage Ratio
	Stage 1	Total	Stage 1	Total	Stage 1
	'000	'000	'000	'000	%
<u>On-balance sheet items</u>					
Cash and balances with central banks	46,822,920	46,822,920	-	-	-
Placements and other short term investments	-	-	80	80	-
Loans and advances to customers at amortised cost	50,069,997	50,069,997	98,375	98,375	0.20
Debt investment securities at amortised cost	17,940,835	17,940,835	-	-	-
Debt investment securities at Fair value	35,489,887	35,489,887	-	-	-
Other financial assets					
Measured at amortised cost					
Debt securities at FVTPL	-	-	-	-	-
Pledged securities	22,071,575	22,071,575	-	-	-
Sub total	172,395,215	172,395,215			
Off-balance sheet items					
Loan and other credit related commitments					
- Letter of credits	63,900,455	63,900,455	54,155	54,155	0.085
Financial guarantee and similar contracts					
- financial guarantees	1,073,804	1,073,804	-	-	-
Loan commitments	8,398,861	8,398,861	-	-	-
Sub total	73,373,119	73,373,119	152,610	152,610	0.28
Total					

All facilities held by the bank are classified as stage 1.

5.5 Capital management

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- To comply with the capital requirements set by the Central Bank of Nigeria;
- To safeguard the Bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

The capital adequacy ratio is the quotient of the capital base of the Bank and the Bank's risk weighted asset base. In accordance with Central Bank of Nigeria regulations, a minimum ratio of

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

10% is to be maintained for merchant banks. The Standardised approach has been adopted in computing the risk weighted assets for Credit, Operational, and Market Risk. The following table provides an overview of the development of the capital ratios and risk-weighted assets (RWA):

The regulatory capital requirements are strictly observed when managing capital. The Bank's regulatory capital is managed by its Bank Treasury and comprises:

- Tier 1 capital: This includes ordinary share capital, share premium, retained earnings and other reserves excluding regulatory reserves. Intangible assets, deferred tax assets and investment in subsidiaries were also deducted from Tier I capital for capital adequacy purposes; and
- Tier 2 capital: This includes fair value reserves, foreign currency translation reserves with adjustments for investments in subsidiaries.

	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
In thousands of Naira				
Tier 1 capital				
Ordinary share capital	16,000,000	16,000,000	16,000,000	16,000,000
Retained earnings	3,494,145	1,807,169	3,404,787	1,812,178
Other reserves	3,360,557	1,747,632	3,360,557	1,747,632
Non-controlling interests	-	-	-	-
	22,854,702	19,554,801	22,765,344	19,559,810
Add/(less):				
Fair value reserve	62,188	247,533	62,188	247,533
Total Tier 1	22,792,514	19,307,268	22,703,155	19,312,278
Less:				
Deferred tax assets	(445,006)	(443,497)	(443,498)	(443,497)
Regulatory risk reserve	(781,006)	(458,989)	(781,006)	(458,989)
Intangible assets	(701,100)	(805,795)	(672,375)	(777,071)
Adjusted Tier 1	20,865,401	17,598,987	20,806,277	17,632,721
Sub-ordinated debt	10,259,852		10,333,708	
Fair value reserve	62,188	247,533	62,188	247,533
Total Tier 2	10,322,040	247,533	10,395,896	247,533
Adjusted Tier 2 capital (33% of Tier 1)	6,954,438	247,533	6,934,732	247,533
Total regulatory capital	27,819,840	17,846,520	27,741,009	17,880,253
Risk-weighted assets	70,159,497	32,923,061	70,159,497	32,913,371
Capital ratios				
Total regulatory capital expressed as a percentage of total risk-weighted assets	39.65%	54.21%	39.54%	54.33%
Total tier 1 capital expressed as a percentage of risk-weighted assets	29.74%	53.45%	29.66%	53.57%

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
6. INTEREST INCOME CALCULATED USING EFFECTIVE INTEREST RATE				
a. Interest income at FVOCI				
Bonds	618,273	272,387	610,178	272,387
Treasury bills	2,282,421	1,675,576	2,282,421	1,675,576
Total	2,900,694	1,947,963	2,892,599	1,947,963
b. Interest income at amortised cost				
Placements	2,532,323	487,792	2,500,088	480,938
Loans and advances to customers	4,211,233	2,100,491	4,211,233	2,100,491
	6,743,556	2,588,283	6,711,321	2,581,429
c. Interest income on financial assets at FVTPL				
Bonds	1,761	-	1,761	-
Total	1,761	-	1,761	-
Total interest income	9,646,011	4,536,246	9,605,681	4,529,392
	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
7. INTEREST EXPENSE				
Deposit from banks	762,447	23,701	762,447	23,701
Deposit from customers	4,412,846	2,294,519	4,412,846	2,308,122
Interest expense on lease liability	13,359	11,445	13,359	11,445
Interest expense on margin	1,090,518	-	1,090,518	-
Interest expense on debt securities	524,405	-	528,261	-
Interest expense due to banks	373,644	-	373,644	-
Total	7,177,219	2,329,665	7,181,076	2,343,268

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
8. IMPAIRMENT CHARGE FOR CREDIT LOSSES				
Impairment (see note below)	72,696	78,766	2,696	78,766
	72,696	78,766	72,696	78,766
ECL impairment charge on loans and advances to customers (note 20)	67,345	30,050	67,345	30,050
ECL impairment charge on loans and advances to banks (note 19)	-	78	-	78
ECL impairment charge on off balance sheet engagements (note 28)	5,351	48,638	5,351	48,638
	72,696	78,766	72,696	78,766
9. NET FEE AND COMMISSION INCOME				
Credit related fees	140,587	54,054	140,587	54,054
Other fee & Commission income	290,622	255,557	268,142	213,018
Fee and commission income	431,209	309,611	408,730	267,072
Fee and commission expense	(94,612)	-	(88,458)	-
Net fee and commission income	336,597	309,611	320,272	267,072
10. NET GAINS ON FINANCIAL INSTRUMENTS HELD FOR TRADING				
Nigerian Treasury Bills & Bonds	3,007,709	740,077	2,953,091	740,077
Derivatives	5,936	25,040	5,936	25,040
	3,013,645	765,117	2,959,026	765,117
11. NET FOREIGN EXCHANGE GAIN				
Foreign currency revaluation gain/loss	180,907	4,169	180,907	4,169
Foreign currency income	188,707	241,947	188,707	241,947
	369,614	246,116	369,614	246,116
12. OTHER INCOME				
Other sundry income	181,968	11,213	5,862	11,213
Profit on disposal of property and equipment		68	-	68
	181,968	11,281	5,862	11,281

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
13 OPERATING EXPENSES				
in thousands of Naira				
Staff cost (note (i))	829,097	631,057	719,527	591,602
Contract Staff cost	2,921	-	2,921	-
Depreciation	278,365	258,065	277,786	257,795
Depreciation of right of use asset	15,930	15,843	15,930	15,843
Amortisation	156,604	20,885	156,604	20,885
Prepayment	-	4,000	-	4,000
Professional fees and legal expense	56,149	28,967	40,173	27,928
Business travel expenses	15,064	59,883	15,037	57,546
Auditor's remuneration	24,183	10,000	23,500	10,000
Administrative expense	230,637	167,711	179,852	166,795
NDIC	141,805	25,011	141,805	25,011
Directors' emoluments (note (ii))	296,339	319,197	281,689	315,777
Consultancy expenses	41,667	30,000	41,667	30,000
Stationeries, postage, printing and consumables	6,976	1,351	5,799	1,036
Penalty	350	2,000	-	2,000
Repairs and maintenance	22,919	54,771	22,029	54,771
Advertisement expense	144,288	36,007	144,288	35,974
Subscription expense	218,398	97,599	217,430	97,599
Other license fees	150,262	56,680	150,262	56,680
Loss on disposal of fixed asset	21,938	-	21,938	-
Other expenses	124,358	129,036	123,145	108,815
	2,778,250	1,948,063	2,581,382	1,880,058

(i) Staff related costs, excluding executive directors, during the year amounted to:

Wages, salaries, other benefits and staff costs	776,664	591,900	674,655	554,997
Pension costs - Defined contribution plan	52,433	39,157	44,872	36,605
	829,097	631,057	719,527	591,602

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group		Bank	
	2020	2019	2020	2019
The number of persons employed by the Bank during the year was as follows:				
Executive	2	2	2	2
Management	17	14	16	13
Non-management	46	39	37	35
	65	55	55	50

The number of employees of the Bank, other than Directors, who received emoluments

in the following ranges (excluding pension contributions and certain benefits) were:

N300,001 - N1,000,000	3	4	3	4
N1,000,001 - N3,000,000	14	7	13	6
N3,000,001 - N5,000,000	12	6	10	5
Above N5,000,000	34	36	27	33
	63	53	53	48

Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
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(ii) Directors' emoluments and expenses

Remuneration paid to the directors (excluding certain allowances) is shown below

Fees and sitting allowances	90,150	65,720	75,500	62,300
Executive compensation	194,397	236,644	194,397	236,644
Pension cost - defined contribution scheme	10,263	13,877	10,263	13,877
Other directors expenses	1,529	2,956	1,529	2,956
	296,339	319,197	281,689	315,777

The number of directors who received fees and other emoluments (excluding pension contributions and certain benefits) in the following ranges was

	Group		Bank	
	Number of Directors		Number of Directors	
N8,000,001 - N11,000,000	6	6	6	6
Above N15,000,0000	2	2	2	2
	8	8	8	8

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

14. INCOME TAX EXPENSE

Tax charge for the year comprises:

a) Income tax charge

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
NITDA levy	34,253	15,169	34,253	15,169
Police fund levy	171		171	
Total current tax charge	34,424	15,169	34,424	15,169

b) Deferred tax

Recognised in income statement:

Deferred tax from origination of temporary difference	-	(149,000)	-	(149,000)
Total deferred tax credit	-	(149,000)	-	(149,000)
Income tax charge/credit	34,424	(133,831)	34,424	(133,831)

(c) Reconciliation of effective tax rate

Profit before income tax	3,519,670	1,511,876	3,425,301	1,516,886
Effective tax as per accounts:				
Income tax using the companies income tax rate at 30%	1,055,901	453,563	1,027,590	455,066
Non-deductible expenses	441,562	121,563	441,562	121,563
Tax exempt income	(1,858,569)	(810,757)	(1,830,260)	(812,261)
Tax incentives	361,278	235,632	361,278	235,632
Effect of NITDA levy	34,253	15,169	34,253	15,169
Tax loss unutilised	-	(149,000)	-	(149,000)
Total Income tax expense in income statement	34,424	(133,831)	34,424	(133,831)

Based on Nigerian tax law, Companies Income Tax Act provides that current tax is determined as the higher of amount computed based on 30% of taxable profit, minimum tax and 30% of dividend declared. There were no changes in corporate and education tax rates during the year. The corporate income tax charge for the year was based on minimum tax provisions, however the company is exempt from minimum tax as it is still within the first four years of its incorporation.

Tax exempt income include income such as income on Federal Government of Nigeria Bonds and Nigerian Treasury Bills which are exempt from income tax and other applicable taxes as gazetted by the Federal Government of Nigeria.

The movement in the current income tax liability is as follows:

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
Current tax payable				
At 1 January	15,264	9,606	15,264	9,606
Tax paid	(14,332)	(9,511)	(15,019)	(9,511)
Income tax charge	34,424	15,169	34,424	15,169
At 31 December	35,356	15,264	34,670	15,264

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
Deferred tax asset				
At 1 January	443,497	294,497	443,497	294,497
Deferred tax credit	1,509	149,000	-	149,000
At 31 December	445,006	443,497	443,497	443,497

Deferred income tax assets are attributable to the following items

Tax losses carried forward	438,532	437,023	437,023	437,023
Capital allowances carried forward	6,474	6,474	6,474	6,474
	445,006	443,497	443,497	443,497

d. Deferred tax asset not recognised

Deferred taxes are calculated on all temporary differences under the balance sheet liability method using an effective tax rate of 30% (2019: 30 %). Movement in deferred tax relates to under recognition of deferred tax asset from prior year. There was no additional recognition in current year.

e. Uncertain tax position

In evaluating income tax assets and liabilities, there may be some uncertainty relating to the interpretation of the tax regulations. It cannot be ruled out that the fiscal authority will take a completely different view on the correct interpretation of tax regulations. Uncertain tax assets and liabilities are recognised as soon as their probability of occurrence is more than 50 percent.

The bank prepares and files its tax returns based on an interpretation of tax laws and regulations, and records estimates based on these judgments and interpretations. Its tax returns are subject to examination by the competent taxing authorities, which may result in an assessment being made, requiring payments of additional tax, interest or penalties.

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
15. EARNINGS PER SHARE				
Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company by the weighted average				
Profit for the period from continuing operations (In thousands of Naira)	3,299,901	1,943,371	3,205,532	1,948,381
Weighted average number of ordinary shares in issue (In thousands of units)	16,000,000	16,000,000	16,000,000	16,000,000
In kobo per share	20.62	12.15	20.03	12.18
Basic earnings per share from continuing operations (annualised)				
Diluted earnings per share from continuing operations (annualised)	20.62	12.15	20.03	12.18
	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
16. BALANCES WITH BANKS				
16a Balances held with Central bank of Nigeria and other banks				
-Balances with the Central Bank of Nigeria other than mandatory reserve deposits	4,836,542	1,584,070	4,836,542	1,584,070
-Balances with banks in Nigeria	60,123	191,610	13,896	191,610
-Balances with banks outside Nigeria	4,799,703	1,799,304	4,799,703	1,799,304
	9,696,368	3,574,984	9,650,141	3,574,984
Placement with Banks within 1 year	2,116,267	-	2,002,848	-
Mandatory reserve deposits with the Central Bank of Nigeria	35,171,062	1,286,185	35,170,012	1,286,185
	35,171,062	1,286,185	35,170,012	1,286,185
	46,983,617	4,861,089	46,822,920	4,861,089

Mandatory reserve deposits with the Central Bank of Nigeria are not available for use in the bank's day to day operations. This balance includes CBN Cash Reserve Requirement of N35.17Bn.

Included in balances with banks outside of Nigeria is an amount of N3.75Bn (31 Dec 2019: N966.4m) representing the naira value of foreign currency held on behalf of customers to cover letters of credit transactions. The corresponding liability is reported as customers' deposit for foreign trade under other liabilities (see note 24). Also included in balances with banks outside Nigeria is a restricted deposit of N183m (31 Dec 2019: Nil)

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

16b. Cash and cash equivalent in statement of cashflow

Balances held with Central bank of Nigeria and other banks	9,696,368	3,574,984	9,650,141	3,574,984
Placement with banks	2,116,267	7,035,462	2,002,848	7,035,462
	11,812,635	10,610,446	11,652,988	10,610,446

17. DERIVATIVE FINANCIAL INSTRUMENTS GROUP 2020

	Derivative financial assets		Derivative financial liabilities	
	Notional amount	Fair Value Assets	Notional amount	Fair Value (Liabilities)
	Dec-20	Dec-20	Dec-20	Dec-20
	N'000	N'000	N'000	N'000
Foreign exchange forward contracts	11,277,577	264,859	11,277,577	(265,981)
Foreign exchange futures	62,399,548	3,435,551	62,399,548	(3,414,567)
	73,677,125	3,700,410	73,677,125	(3,680,548)

GROUP 2019

	Derivative financial assets		Derivative financial liabilities	
	Notional amount	Fair Value Assets	Notional amount	Fair Value (Liabilities)
	Dec-19	Dec-19	Dec-19	Dec-19
	N'000	N'000	N'000	N'000
Foreign exchange forward contracts	24,232,633	1,460,523	24,133,024	(1,446,597)
	24,232,633	1,460,523	24,133,024	(1,446,597)

BANK 2020

	Derivative financial assets		Derivative financial liabilities	
	Notional amount	Fair Value Assets / (Liabilities)	Notional amount	Fair Value Assets / (Liabilities)
	Dec-20	Dec-20	Dec-20	Dec-20
	N'000	N'000	N'000	N'000
Foreign exchange forward contracts	11,277,577	264,859	11,277,577	(265,981)
Foreign exchange futures	62,399,548	3,435,551	62,399,548	(3,414,567)
	73,677,125	3,700,410	73,677,125	(3,680,548)

BANK 2019

	Derivative financial assets		Derivative financial liabilities	
	Notional amount	Fair Value Assets / (Liabilities)	Notional amount	Fair Value Assets / (Liabilities)
	Dec-19	Dec-19	Dec-19	Dec-19
	N'000	N'000	N'000	N'000
Foreign exchange forward contracts	24,232,633	1,460,523	24,133,024	(1,446,598)
	24,232,633	1,460,523	24,133,024	(1,446,598)

All derivative contracts are current in nature. Derivative financial instruments consist of futures & forward contracts. These are held for day to day cash management rather than for trading purposes and are held at fair value. The contracts have intended settlement dates of between 30 days and a year. All derivative contracts are considered to be valued with reference to data obtained from the Financial Market Dealer Quotation (FMDQ).

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group	Group	Bank	Bank
	December	December	December	December
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
16b. Loans to banks and other financial institutions				
Placements with banks	4,978	7,035,462		7,035,462
	4,978	7,035,462	-	7,035,462
Current	4,978	7,035,462		7,035,462
Non current	4,978	7,035,462	-	7,035,462

The reconciliation of ECL on placement with banks is stated below:

Balance at 1 January 2020	80	2	80	2
Increase in ECL impairment (see note 8)	(80)	78	(80)	78
At 31 December 2020	-	80	-	80

	Group	Group	Bank	Bank
	December	December	December	December
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
18 Loans and advances to customers				
Loans and advances to customers	49,864,188	29,054,482	49,864,188	29,054,482
Loans to staff	205,809	262,052	205,809	262,052
Allowance for impairment	(98,375)	(31,030)	(98,375)	(31,030)
	49,971,622	29,285,504	49,971,622	29,285,504
Current	36,729,511	1,959,887	36,729,511	1,959,887
Non-current	13,242,111	27,325,617	13,242,111	27,325,617
	49,971,622	29,285,504	49,971,622	29,285,504

	Group	Group	Bank	Bank
	December	December	December	December
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
The reconciliation of the ECL impairment charge on loans and advances to customers is stated below				
Balance at 1 January	31,030	980	31,030	980
Increase in ECL impairment	67,345	30,050	67,345	30,050
At 31 December	98,375	31,030	98,375	31,030

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
19. Financial assets				
Pledged assets (note a below)	22,071,575	2,497,380	22,071,575	2,497,380
Investment securities (note b below)	53,430,722	13,550,734	52,822,843	13,549,172
	75,502,297	16,048,114	74,894,418	16,046,552
19a. Pledged assets				
Nigerian Treasury Bills	21,094,924	1,407,980	21,094,924	1,407,980
Federal Government of Nigeria (FGN) bonds	976,652	1,089,400	976,652	1,089,400
	22,071,575	2,497,380	22,071,575	2,497,380
Current	21,094,924	1,407,980	21,076,331	1,407,980
Non-current	976,652	1,089,400	976,652	1,089,400
	22,071,575	2,497,380	22,052,983	2,497,380

The Bank pledged the FGN Bonds to the Central Bank of Nigeria (CBN) as a requirement to enable the Bank use the FMDQ's Q-ex trading system. The treasury bills were pledged to Nigeria Interbank Settlement Scheme (NIBSS) as a requirement to enable the Bank use the NIBSS Instant Payment (NIP) gateway.

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
19b. Investment securities				
Investment securities (see note (i))	53,430,722	13,550,734	52,822,843	13,549,172
	53,430,722	13,550,734	52,822,843	13,549,172
Current	48,456,746	12,185,776	48,065,486	12,184,214
Non current	4,973,976	1,364,958	4,757,357	1,364,958
	53,430,722	13,550,734	52,822,843	13,549,172
(i) Investment securities				
Debt securities at amortised cost	17,940,835	-	17,940,835	-
Nigerian Treasury Bills FVTPL	-	722,877	-	722,877
Mutual funds FVTPL	170,047	-	-	-
Quoted Equity FVTPL	221,213	-	-	-
Nigerian Treasury Bills FVOCI	30,124,651	11,462,899	30,124,651	11,461,337
Federal Government of Nigeria (FGN) bonds FVOCI	4,973,976	1,364,958	4,757,357	1,364,958
	53,430,722	13,550,734	52,822,843	13,549,172
20. Investment in Subsidiaries				
Investment in Novambl Asset Management Ltd	-	-	-	150,000
Investment in Novambl Securities Ltd	-	-	-	265,000
	-	-	-	415,000

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

- (a) Set out below is the group's subsidiaries as at 31 December 2020

Name of Subsidiary	Proportion of ownership interests
NovaMBL Asset Management Limited	99%
Novambl Securities Limited	88%

(b) Condensed result of consolidated entities

The condensed financial data of the consolidated entities is as follows:

Condensed statement of comprehensive income

	NovaMBL Asset Management Limited		Novambl Securities Limited
	December 2020	December 2019	December 2020
	N'000	N'000	N'000
Operating income	198,891	64,197	98,499
Operating expenses	(111,537)	(69,208)	(91,485)
Profit before tax	87,354	(5,011)	7,014
Taxation	-	-	-
Profit/(loss) for the year	87,354	(5,011)	7,014
Other comprehensive income	-	-	-
Total comprehensive income	87,354	(5,011)	7,014

Condensed statement of financial position

	NovaMBL Asset Management Limited		Novambl Securities Limited
	December 2020	December 2019	December 2020
	N'000	N'000	N'000
Cash and balances with banks	14,691	58	150,065
Investments	396,111	193,329	285,624
Other assets	26,897	29,382	2,449
Intangible assets	28,725	28,725	-
Property and equipment	862	1,345	482
Total assets	467,285	252,839	438,620

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Financed by:

Other liabilities	234,942	107,849	131,606
Equity	232,343	144,989	307,014
Total liabilities and equity	467,285	252,838	438,620
Net cashflow from operating activities	(174,771)	69,803	150,643
Net cashflow from investing activities	-	(219,745)	(578)
Net cashflow from financing activities	-	150,000	-
Increase in cash and cash equivalent	(174,771)	58	150,065
Cash and cash equivalent, beginning of year	189,462.22	-	-
Cash and cash equivalent, end of year	14,691	58	150,065

Nova Asset Management Limited had assets under management of N10.5bn as at 31 December 2020

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
21. Other assets				
in thousands of Naira				
Financial assets				
Contribution to AGSMEIS (note (i))	165,614	83,078	165,614	83,078
Foreign exchange settlement (note (ii))	3,037,380	1,985,608	3,015,209	1,764,457
Receivable from subsidiaries (iii)	-	-	309,610	102,179
Other receivables	531,620	374,351	562,004	374,351
Cash advance	-	3,200	-	3,200
	3,734,613	2,446,237	4,052,437	2,327,265
Non-financial assets				
Prepayments	90,979	44,889	90,979	44,889
	90,979	44,889	90,979	44,889
Total other assets	3,825,592	2,491,126	4,143,415	2,372,154
Current	3,734,613	2,446,237	4,052,437	2,327,265
Non-current	90,979	44,889	90,979	44,889
	3,825,592	2,491,126	4,143,415	2,372,154

Analysis of opening balance of other assets for cashflow purpose

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
Opening balance at 1 January 2019		979,583		979,583
Adjustment on adoption of IFRS 16		(225,333)		(225,333)
Adjusted opening balance at 1 January 2019		754,250		754,250

- i. This represents contribution to Agri-Business/Small and Medium Investment Scheme aimed at supporting the Federal Government's effort at promoting agricultural businesses as well as Small and Medium Enterprises. It is an initiative of the Bankers' Committee in which banks are required to set aside 5% of their Profit After Tax for investment in qualified players. The fund is domiciled in the Central Bank of Nigeria.
- ii. These amounts are receivables from the Central Bank of Nigeria for the purchase of foreign currency from the Retail Special Secondary Market Intervention Sales (SMIS) window.

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

iii. See note 33

Group

2020

31 December 2020

	Computer software	Work in progress	Total
Cost			
Balance at 1 January	104,373	730,804	835,177
Additions	702,049	80,665	782,714
Reclassification	-	(730,804)	(730,804)
Balance at 31 December	806,422	80,665	887,087
<u>Accumulated amortisation</u>			
Balance at 1 January	29,383	-	29,383
Amortization	156,604	-	156,604
Balance at 31 December	185,987	-	185,987
<u>Carrying amount</u>			
Balance at 31 December 2020	620,436	80,665	701,100

2019

31 December 2019

	Computer software	Work in progress	Total
Cost	N'000	N'000	N'000
Balance at 1 January	94,096	641,971	736,068
Additions	10,277	88,833	99,110
Balance at 31 December	104,373	730,804	835,177
<u>Accumulated amortisation</u>			
Balance at 1 January	8,499	-	8,498
Amortization	20,884	-	20,884
Balance at 31 December	29,383	-	29,382
<u>Carrying amount</u>			
Balance at 31 December 2019	74,990	730,804	805,795

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Bank

2020

31 December 2020

Cost

	Computer software N'000	Work in progress N'000	Total N'000
Balance at 1 January	104,373	702,079	806,453
Additions	702,049	51,940	753,989
Reclassification	(702,079)	(702,079)	
Balance at 31 December	806,422	51,940	858,362

Accumulated amortisation

Balance at 1 January	29,383	-	29,383
Amortization	156,604	-	156,604
Balance at 31 December	185,987	-	185,987

Carrying amount

Balance at 31 December 2020	620,436	51,940	672,375
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Bank

2019

31 December 2019

Balance at 1 January

	Computer software N'000	Work in progress N'000	Total N'000
Balance at 1 January	94,096	641,971	736,068
Additions	10,277	60,108	70,385
Balance at 31 December	104,373	702,079	806,453

Accumulated amortisation

Balance at 1 January	8,499	-	8,498
Amortization	20,884	-	20,884
Balance at 31 December	29,383	-	29,382

Carrying amount

Balance at 31 December 2019	74,990	702,079	777,071
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NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

23. Property and equipment

In thousands of Naira

Group

31 December 2020

	Office Equipment	IT Equipment	Furniture & Fittings	Motor Vehicles	Leasehold Improvement	WIP	Total
Cost							
Balance as at 1 January 2020	54,809	399,820	53,849	678,127	310,644		1,497,249
Acquisitions	3,260	20,452	8,445	114,250	46,313	9,192	201,911
Disposal	-	-	-	(139,250)	-		(139,250)
Balance as at 31 December 2020	58,069	420,271	62,293	653,127	356,956	9,192	1,559,909

Depreciation

Balance as at 1 January 2020	20,657	117,591	20,146	180,096	64,838	-	403,327
Charge for the period	11,564	83,061	11,699	137,545	34,496		278,365
Disposal	-	-	-	(54,398)	-		(54,398)
Balance as at 31 December 2020	32,221	200,652	31,844	263,242	99,334		627,294

Carrying amount

Balance as at 31 December 2020	25,848	219,619	30,449	389,884	257,622	9,192	932,615
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31 December 2019

	Office Equipment	IT Equipment	Furniture & Fittings	Motor Vehicles	Leasehold Improvement	WIP	Total
Office equipment							
Balance as at 1 January 2019	52,608	382,203	49,716	598,503	278,132		1,361,162
Acquisitions	2,201	17,617	4,133	99,499	32,512	-	155,962
Disposal	-	-	-	(19,875)	-		(19,875)
Balance as at 31 December 2019	54,809	399,820	53,849	678,127	310,644	-	1,497,249
Depreciation							
Balance as at 1 January 2019	9,798	38,688	9,681	54,258	35,488	-	147,913
Charge for the period	10,859	78,903	10,465	128,488	29,350		258,065
Disposal	-	-	-	(2,650)	-		(2,650)
Balance as at 31 December 2019	20,657	117,591	20,146	180,096	64,838		403,328

Carrying amount

Balance as at 31 December 2019	34,152	282,229	33,703	498,031	245,806	-	1,093,921
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Bank

31 December 2020

	Office Equipment	IT Equipment	Furniture & Fittings	Motor Vehicles	Leasehold Improvement	WIP	Total
Cost							
Balance as at 1 January 2020	54,727	399,820	52,456	678,127	310,504	-	1,495,632
Acquisitions	3,260	19,874	8,445	114,250	46,313	9,192	201,333
Disposal	-	-	-	(139,250)	-		(139,250)
Balance as at 31 December 2020	57,987	419,693	60,900	653,127	356,816	9,192	1,557,715

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Depreciation

Balance as at 1 January 2020	20,646	117,591	19,897	180,096	64,827	-	403,056
Charge for the period	11,548	82,965	11,249	137,545	34,480		277,786
Disposal	-	-	-	(54,398)	-		(54,398)
Balance as at 31 December 2020	32,193	200,556	31,146	263,242	99,307		626,444

Carrying amount

Balance as at 31 December 2020	25,793	219,138	29,754	389,884	257,510	9,192	931,272
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31 December 2019

	Office Equipment	IT Equipment	Furniture & Fittings	Motor Vehicles	Leasehold Improvement	WIP	Total
Cost							
Balance as at 1 January 2019	52,609	382,203	49,716	598,503	278,132	-	1,361,161
Acquisitions	2,118	17,617	2,740	99,499	32,372	-	154,346
Disposal	-	-	-	(19,875)	-		(19,875)
Balance as at 31 December 2019	54,727	399,820	52,456	678,127	310,504	-	1,495,632

Depreciation

Balance as at 1 January 2019	9,798	38,688	9,680	54,258	35,488	-	147,912
Charge for the period	10,848	78,903	10,217	128,488	29,339		257,794
Disposal	-	-	-	(2,650)	-		(2,650)
Balance as at 31 December 2019	20,646	117,591	19,897	180,096	64,827		403,056

Carrying amount

Balance as at 31 December 2019	34,081	282,229	32,559	498,031	245,677	-	1,092,576
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24. Right of use assets

	Building N'000	Total N'000
Opening balance at 1 January 2020	296,714	296,714
Additions in the year	-	-
Closing balance as at 31 December 2020	296,714	296,714
Depreciation		
	N'000	N'000
Opening balance as at 1 January 2020	15,843	15,843
Charge for the year	15,930	15,930
Closing balance as at 31 December 2020	31,774	31,774
Net book value	264,940	264,940

ii. Amounts recognised in the statement of profit or loss

	N'000	N'000
Depreciation charge of right-of-use assets	15,930	15,930
Interest expense (included in finance cost)	13,359	13,359
Total amount expensed	29,289	29,289

iii. Lease liability

Opening balance at 1 January 2020	82,825	82,825
Interest expense	-3,359	13,359
Closing balance as at 31 December 2020	96,184	96,184

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	N'000	N'000
Opening balance at 1 January 2019	296,714	296,714
Additions in the year	-	-
Closing balance as at 31 December 2019	296,714	296,714
Depreciation		

	N'000	N'000
Opening balance as at 1 January 2019	-	-
Charge for the year	15,843	15,843
Closing balance as at 31 December 2019	15,843	15,843
Net book value	280,871	280,871

ii Amounts recognised in the statement of profit or loss

	N'000	N'000
Depreciation charge of right-of-use assets	15,843	15,843
Interest expense (included in finance cost)	11,445	11,445
Total amount expensed	27,288	27,288

iii. Lease liability

Opening balance at 1 January 2019	71,380	71,380
Interest expense	11,445	11,445
Closing balance as at 31 December 2019	82,825	82,825

	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
Financial liabilities carried at amortised cost				
<u>Deposits</u>				
Demand deposits	24,082,723	6,686,870	24,067,109	6,686,928
Term deposits	65,544,720	33,826,012	65,544,720	33,826,012
Deposits	89,627,443	40,512,882	89,611,830	40,512,940
Current	89,627,443	40,512,882	89,611,830	40,512,940
	89,627,443	40,512,882	89,611,830	40,512,940
25b. Due to banks				
Deposit from Banks	21,713,953	-	21,713,953	-
	21,713,953	-	21,713,953	-
Current	21,713,953	-	21,713,953	-
	21,713,953	-	21,713,953	-
26. DEBT SECURITIES ISSUED CARRIED AT AMORTISED COST				
	10,259,852	10,333,708	10,259,852	-
	10,333,708	-		
Current	524,405	-	528,261	-
Non-current	9,735,447	-	9,805,447	-
	10,259,852	-	10,333,708	-

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020 N'000	Bank December 2020 N'000
Movement in Debt securities issued		
Net debt as at 1 January 2020	-	-
Debt securities issued	9,735,447	9,805,447
Repayment of debt securities issued	-	-
Interest expense	524,405	528,261
Interest paid	-	-
Balance as at December 2020	10,259,852	10,333,708

The Bank issued a N10Bn unsecured subordinated bond on July, 23, 2020 with a coupon rate of 12% payable semi-annually. The bond has a tenor of 7 years and is due on July, 2027. This is Series 1 of the bank's N50bn Bond programme issued via Novambl Investments SPV Plc. The subscription offer for this series contains a provision for early redemption in Year 5 at a redemption amount of N10bn. This call option is an embedded derivative which has not been separated from the host contract as the exercise price is approximately equivalent to the amortised cost at year 5.

	Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
Other liabilities				
<u>Financial liabilities</u>				
Customer's deposits for foreign trade - see note (i) below	3,749,046		966,446	3,749,046
Amount held for customer foreign exchange transactions - see note (ii) below	27,692,479	974,667	27,692,479	974,667
Sundry Creditors (iii)	2,332,142	101,712	2,314,215	98,323
Deferred Income (iv)	49,033	100,824	26,637	98,543
ECL impairment charge on off balance sheet engagements	54,155	48,804	54,155	48,804
	33,876,856	2,192,453	33,836,535	2,186,783
<u>Non-Financial liabilities</u>				
Statutory payables	187,283	1,078	187,100	1,078
Total other liabilities	34,064,139	2,193,532	34,023,635	2,187,861

The reconciliation of ECL on off balance sheet engagement is stated below:

Balance at 1 January	48,804	166	48,804	166
Increase in ECL impairment (see note 8)	5,351	48,638	5,351	48,638
At 31 December	54,155	48,804	54,155	48,804
Current	34,021,237	2,134,969	33,980,733	2,129,298
Non-current	42,902	58,563	42,902	58,563
	34,064,139	2,193,532	34,023,635	2,187,861

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

This represents the naira value of foreign currencies held on behalf of customers to cover letters of credit transactions.

This represents collections for the purchase of foreign currency from the Central Bank of Nigeria on behalf of customers.

This represents unsettled interbank transactions as at 31 Dec 2020

This represent contract fees charged from customers, which is being amortized through the life span of the contract

Group December 2020 N'000	Group December 2019 N'000	Bank December 2020 N'000	Bank December 2019 N'000
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Share capital

Share capital In thousands of Naira

Authorised:

20,000,000,000 ordinary shares of N1 each	20,000,000	20,000,000	20,000,000	20,000,000
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Issued and fully paid-up :

16,000,000,000 ordinary shares of N1 each	16,000,000	16,000,000	16,000,000	16,000,000
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The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to vote at meetings of the Bank.

Retained earnings and other reserves

Other regulatory reserves

Statutory reserves

Nigerian Banking regulations require the Bank to make an annual appropriation to a statutory reserve. As stipulated by S.16(1) of the Banks and Other Financial Institution Act of Nigeria, an appropriation of 30% of profit after tax is made if the statutory reserve is less than paid-up share capital and 15% of profit after tax if the statutory reserve is greater than the paid up share capital.

Retained earnings

Retained earnings are the carried forward recognised income net of expenses plus current period profit attributable to shareholders.

Fair value reserves

The revaluation reserves show the effects from the fair value measurement of financial instruments of the fair value through other comprehensive income category. Any gains or losses on this class of financial instruments are not recognised in the income statement until the asset has been sold or impaired.

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Regulatory risk reserves

This represents a non-distributable reserves for the excess between the impairment reserves on loans and advances determined using Prudential Guidelines issued by the Central Bank of Nigeria over the impairment reserves calculated under IFRS.

Movement in regulatory risk reserves

	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
	N'000	N'000	N'000	N'000
Balance as at 1 January	506,417	47,428	506,417	47,428
Transfer from retained earnings	781,006	458,989	781,006	458,989
Balance as at 31 December	1,287,423	506,417	1,287,423	506,417

Prudential adjustments

Prudential guidelines provision:

- General provisions	1,439,952	586,331	1,439,952	586,331
	1,439,952	586,331	1,439,952	586,331

IFRS impairment provisions:

- ECL provision on financial assets	152,530	79,914	152,530	79,914
	152,530	79,914	152,530	79,914

Difference in IFRS impairment over prudential guidelines accounted for in regulatory risk reserves

	1,287,423	506,417	1,287,423	506,417
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In line with the regulatory requirements of the Central Bank of Nigeria, provisions for loans recognised in the statement of comprehensive income determined based on the impairment provision requirement under IFRS should be compared with the provisions determined under prudential guidelines and the difference should be treated as follows:

- If impairment under Prudential Guidelines exceed the IFRS provisions; the resulting excess provision should be transferred from the general reserve account to a non-distributable " regulatory risk reserve"
- If the provisions under the Prudential Guidelines is less than the IFRS provisions; IFRS determined provision is charged to the statement of comprehensive income. The cumulative balance in the regulatory risk reserve is thereafter reversed to the general reserve account.

As at 31 December 2020, the CBN Prudential provision was higher than the IFRS impairment provision. The sum of N781 million (2019: N459 million) was reclassified from retained earnings to the regulatory risk reverse.

Contingent liabilities and commitments

Credit related commitments

In the normal course of business, the Bank is party to financial instruments with off-balance sheet risk. The instruments are used to meet credit and other financial requirements of

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

customers. The contractual amounts of the off-balance sheet financial instruments are:

	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
Letters of credit	55,501,594	29,091,314	55,501,594	29,091,314
Bonds and Guarantees	1,073,804	2,123,301	1,073,804	2,123,301
Loan commitments	8,398,861	3,233,445	8,398,861	3,233,445
	64,974,258	34,448,060	64,974,258	34,448,060

Related party transactions

A number of transactions are entered into with related parties in the normal course of business. These include wages and salaries paid and payable to related parties, Employer Pension contribution and loans and advances to related parties. In line with IAS 24, the Bank categorised its shareholders, directors, members of its key management personnel and their related entities or persons of influence with which the Bank had transactions for disclosure purposes. The definition of key management includes the close members of family of key personnel and any entity over which key management exercise control.

Parent

The parent company, which is also the ultimate parent company, is Nova Merchant Bank Limited

(i) Key management personnel

	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
(a) Compensation to directors				
Fees and sitting allowances	90,150	65,720	75,500	62,300
Wages and salaries	194,397	236,644	194,397	236,644
Pension Contribution	10,263	13,877	10,263	13,877
Other directors expenses	1,529	2,956	1,529	2,956
	296,339	319,197	281,689	315,777
(b) Loans and advances to directors	0	124,945	0	124,945

Loans outstanding

Loans to directors as disclosed above represent personal staff loans which are payable within 4 - 10 years. The loan is given at below market rate of interest. There were no specific loan loss provision related to the amounts outstanding. No loan was granted to any key management staff or employee outside their employment scheme of service.

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
Receivable from NovaMBL Asset Management Limited	-	-	198,893	102,179
Receivable from NovaMBL Securities Limited	-	-	309,610	102,179

The receivable from subsidiaries above represent transaction payments made by the bank on behalf of the subsidiaries. Cash reimbursement are made to the bank at no cost

Impact of Covid 19

The outbreak of the COVID-19 pandemic had a more than expected negative impact on the global economy in the first half of 2020 as global attention shifts to saving lives at a huge economic cost. Not surprising, GDP growth in Q1-2020 slowed to 1.87% and we expect Q2 & Q3 numbers to come in negative pushing the economy into another technical recession within 4 years.

The Nigeria economy faced serious macroeconomic disequilibrium and distortions in H1 2020 as the pandemic led to a spike in inflation, decrease in oil prices & production levels, lower level of investment, weak government revenue to finance critical projects & bailouts, weak alignment of fiscal and monetary policy thrusts, foreign currency (FX) supply bottlenecks and delay in implementing new FX regime, declining external reserves making LCY support tough, rising public debt without improvement in infrastructure and huge Naira devaluation. The spike in inflation resulted in rising food prices following supply disruptions, increased logistic cost, impact of rising exchange rate of the local currency and continuous border closure.

The rising inflation made Nigerians poorer as purchasing power dips, decreased disposable income, elevate cost of doing business and generally kept real interest rates in the negative territory.

As a Bank operating within this environment, it was also directly impacted by the pandemic. Some of the factors that directly impacted the Bank's operations includes:

- Operational challenges of keeping employees safe and meeting customer expectations
- Pressure on IT infrastructures

In combating the challenges above, the Group was able to deploy its business continuity plan and put in place some measures to ensure that its going concern status is not threatened. See below a summary of some of the measures amongst others put in place by the Bank to ensure its operations are not halted by the pandemic:

- Secure VPN access was granted to staff working from home.
- Various prevention kits such as hand sanitizers, face masks were provided within the bank's environment
- The bank contracted a neighboring hospital for quick resolution of emergencies
- Activation of Incident Command Center
- Adequate Liquidity management

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

- f. Intensify our cybersecurity activities to prevent operational losses due to electronic frauds
- g. Business support and constant engagement with customers operating within those sectors badly hit by the pandemic.
- h. Daily monitoring and assessment of our loan portfolio.
- i. Continuous communications and customer engagements throughout this period.
- j. Constant monitoring of sectors severely affected by the pandemic and proactively ascertaining the liquidity of secured collateral to exposure in the sector
- k. Constant monitoring of staff working from Home to ensure that the Bank's productivity level does not relapse.

In addition to the above, a forecast of macroeconomic indicators under different scenarios using key macro indicators that drive the Nigerian economy such as Government spending, revenue from Oil & Non-oil exports, Exchange rate, GDP, Interest Rate, Inflation, Capital and money market was done. Also, an assessment of the likely impact of the pandemic, government interventions and management responses were carried out. Given that there are still some uncertainties surrounding the possible effects of the pandemic, how long it will last, and macro outlook, the quantitative impact is constantly being monitored and reviewed.

At this point however, the impact on our business and results has not been significant and based on our experience to date we expect this to remain the case. We will continue to follow various government policies and advice, and we will do our utmost to continue our operations in the best and safest way possible without jeopardising the health of our people. The Group is confident that, based on the robust risk management in place, the going concern status of the institution is not threatened and the Group will continue to operate in the foreseeable future.

Events after statement of financial position date

There were no events subsequent to the financial position date which require adjustments to, or disclosure in these financial statements.

Insider related credits

In compliance with Central Bank of Nigeria circular BSD/1/2004 on insider related credits, the Bank follows a strict process in its Credit policy manual granting insider related credits

Below is a schedule showing Directors insider related credits as at 31st December 2020

Customer Name	Director Relationship	Facility Type	Balance Details In Naira	Bank Ifrs9 Staging	Detail of Security
African Foundries Limited	Shams Butt - Chairman BCRC	Term Loan	1,960,331,911	1	USD\$5,000,000 Cash Collateral
African Steel Mills Nigeria Ltd.	Shams Butt - Chairman BCRC	Term Loan	1,960,331,911	1	USD\$5,000,000 Cash Collateral
African Steel Mills Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	84,870	1	Cross Company Guarantees
African Steel Mills Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	6,276,774	1	Cross Company Guarantees
African Steel Mills Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	15,172,507	1	Cross Company Guarantees
African Steel Mills Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	67,324,296.76	1	Cross Company Guarantees
HFP Decor Limited	Shams Butt - Chairman BCRC	Long Term Loan	3,994,731,258	1	Charge Over Asset Financed
Orbit Wood and Allied Industries Limited	Shams Butt - Chairman BCRC	Offshore Refinance	9,532,658	1	Cross Company Guarantees

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

Customer Name	Director Relationship	Facility Type	Balance Details In Naira	Bank Ifrs9 Staging	Detail of Security
Parco Enterprises Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	5,903,667	1	Cross Company Guarantees
Parco Enterprises Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	8,016,608	1	Cross Company Guarantees
Parco Enterprises Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	1341562.58	1	Cross Company Guarantees
Parco Enterprises Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	22133445.04	1	Cross Company Guarantees
Parco Enterprises Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	27836145.89	1	Cross Company Guarantees
Parco Enterprises Nigeria Ltd.	Shams Butt - Chairman BCRC	Offshore Refinance	38406058.88	1	Cross Company Guarantees
TOTAL			8,129,623,673		

Proposed dividend

The Board of Directors has proposed a Dividend of 5 Kobo per N1.00 share held in Nova Merchant Bank

Non-audit services

During the year, the auditors PwC performed the following non-audit engagements.

Name of signer	FRC number	Name of firm	Contract sum (N)	Service Description
Patrick Obianwa	FRC/2013/ICAN/00000000880	PricewaterhouseCoopers	500,000	Certification of total deposit outstanding in the books of the bank as at 31 Dec 2020

39. Statement of Cashflow workings

	Group December 2020	Group December 2019	Bank December 2020	Bank December 2019
Profit/loss on disposal of property and equipment				
Cost (See note 25)	139,250	19,875	139,250	19,875
Accumulated depreciation (See note 25)	(54,398)	(2,650)	(54,398)	(2,650)
Net book value	84,852	17,225	84,852	17,225
Proceeds from disposal of property and equipment	62,913	17,293	62,913	17,293
Profit/(loss) on disposal (See note 12 and 13)	(21,938)	68	(21,938)	68
ii Mandatory reserve deposits with the Central Bank of Nigeria				
Balance as at beginning of the year (See note 16)	1,286,185	-	1,286,185	-
Cash outflow from reserve deposit	33,883,827	1,286,185	33,883,827	1,286,185
Balance as at end of the year (See note 16)	35,170,012	1,286,185	35,170,012	1,286,185
iii Loans and advances to customers				
Balance as at beginning of the year (See note 19)	29,285,504	2,427,818	29,285,504	2,427,818
Allowance for impairment	(67,345)	(30,050)	(67,345)	(30,050)
Cash outflow due to loans and advances to customer	20,733,353	26,887,737	20,733,353	26,887,73
Foreign exchange gain /(loss) on FCY balances	20,111	-	20,111	-
Balance as at end of the year (See note 19)	49,971,622	29,285,504	49,971,622	29,285,504

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

iv. Financial instruments - FVTPL

Balance as at beginning of the year (See note 20)	722,877	3,828,375	722,877	3,828,375
Cash outflow due to proceeds from sale of financial assets at FVTPL	3,288,632	(3,105,497)	(722,877)	(3,105,497)
Net gains on FVTPL instruments	(3,007,709)			
Balance as at end of the year (See note 20)	391,260	722,877	-	722,877

v. Other assets

Balance as at beginning of the year (See note 22)	2,491,126	979,583	2,372,154	979,583
Adjustment on adoption of IFRS 16		(225,333)		(225,333)
Cash inflow due to changes in other assets	1,731,750	1,736,876	1,771,262	1,617,904
Balance as at end of the year (See note 22)	3,825,592	2,491,126	4,143,416	2,372,154

vi. Due to banks

Balance as at beginning of the year (See note 18b)	-	-	-	-
Cash inflow due to increase in liabilities - due to banks	21,008,784	-	21,008,784	-
Interest expense	1,136,091	-	1,136,091	-
Interest paid	(430,923)		(430,923)	
Balance as at end of the year (See note 27b)	21,713,953	-	21,713,953	-

vii. Due to customers

Balance as at beginning of the year (See note 27a)	40,512,882	6,979,441	40,512,940	6,979,441
Cash inflow due to increase in liabilities - due to banks	48,014,793	33,533,440	48,014,867	33,533,499
Interest expense	5,503,365		5,503,365	
Interest paid	(4,419,342)		(4,419,342)	
Balance as at end of the year (See note 27a)	89,627,443	40,512,882	89,611,830	40,512,940

viii. Other liabilities

Balance as at beginning of the year (See note 29)	2,193,532	783,310	2,187,861	783,310
Impairment charge on contingent assets	5,351	48,638	5,351	48,638
Cash inflow due to increase in liabilities - Other liabilities	32,018,864	1,361,586	31,830,423	1,355,915
Balance as at end of the year (See note 29)	34,064,139	2,193,532	34,023,635	2,187,861

ix. Interest received

Interest receivable beginning of the year	761,134		761,134	-
Interest income for the year	9,646,011	4,536,246	9,605,681	4,529,392
Interest receivable at the end of the year	(3,610,413)		(3,638,113)	
Interest received	6,796,732	4,536,246	6,728,701	4,529,392

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

x. Interest paid

Interest expense (See note 7)	(7,177,219)	(2,329,665)	(7,181,076)	(2,343,268)
Interest paid	2,326,955	484,969	2,330,811	484,969
Interest paid	(4,850,264)	(1,844,696)	(4,850,264)	(1,858,299)

xi Pledged assets

Balance as at beginning of the year (See note 18)	2,497,380	1,192,312	2,497,380	1,192,312
Cash outflow due to changes in pledged assets	19,574,196	1,305,067	19,574,196	1,305,067
Balance as at end of the year (See note 18)	22,071,575	2,497,380	22,071,575	2,497,380

xii. Investment securities - FVOCI

Balance as at beginning of the year (See note 20b)	12,827,857	9,222,403	12,826,295	9,222,403
Change in fair value (See SOCI)	(185,345)	297,664	(185,345)	297,664
Cash outflow due to changes in FVOCI assets	40,396,950	3,307,789	40,181,893	3,306,227
Balance as at end of the year (See note 20b)	53,039,462	12,827,857	52,822,843	12,826,295

Operating segments

The Group has two reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products and services, and are managed separately based on the group's management and internal reporting structure. The group presents segment information to its Board of Directors, which is the group's chief operating decision maker, based on International Financial Reporting Standards. All segments are operated in Nigeria.

2020	Bank Segment	Investment Management Segment	Unallocated Segment	Total
Interest income	9,605,681	40,330		9,646,011
Interest expense	(7,181,076)	3,856		(7,177,219)
Net interest income	2,424,605	44,186		2,468,792
Impairment charge for credit losses	(72,696)	-		(72,696)
Other operating income	3,654,774	247,050		3,901,824
Operating expenses	(2,581,382)	(196,868)		(2,778,250)
Profit before tax	3,425,301	94,368		3,519,670
Income tax	(34,424)	-		(34,424)
Profit for the year	3,390,877	94,368		3,485,245
Total assets	182,259,871	72,307		182,332,178
Total liabilities	159,494,527	56,804	(73,856)	159,477,475
Net Assets	22,765,344	15,502	73,856	22,854,703

NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER 2020

2019	Bank Segment	Investment Management Segment	Unallocated Segment	Total
Interest income	4,529,392	6,854		4,536,246
Interest expense	(2,343,268)	13,603		(2,329,665)
Net interest income	2,186,124	20,457		2,206,581
Impairment charge for credit losses	(78,766)			(78,766)
Other operating income	1,289,587	42,539		1,332,126
Operating expenses	(1,880,059)	(68,005)		(1,948,063)
Profit before tax	1,516,886	(5,009)		1,511,876
Income tax	133,831	-		133,831
Profit for the year	1,650,717	(5,009)		1,645,707
Total assets	63,805,299	603		63,805,902
Total liabilities	44,245,488	5,612		44,251,100
Net asset	19,559,811	(5,010)		19,554,802

OTHER DISCLOSURES

STATEMENT OF VALUE ADDED

FOR THE YEAR ENDED 31ST DECEMBER 2020

	Group December 2020 N'000	%	Group December 2019 N'000	%	Bank December 2020 N'000	%	Bank December 2019 N'000	%
Gross earnings	13,547,835		5,868,372		13,260,455		5,818,979	
Interest expense	(7,177,219)		(2,329,665)		(7,181,076)		(2,343,268)	
Administrative overheads- local	(1,459,956)		(480,118)		(1,387,886)		(455,258)	
Total value added	4,910,659		3,058,588		4,691,493		3,020,453	
Distribution of value added								
<u>To employees and directors:</u>								
Salaries and benefits	1,125,435	23%	950,254	31%	1,001,215	21%	907,379	30%
<u>To government:</u>								
Tax	34,424	1%	(133,831)	-4%	34,424	1%	(133,831)	-4%
<u>Provide for maintenance and expansion of the company</u>								
For replacement of property, plant and equipment (depreciation)	278,365	6%	258,065	8%	277,786	6%	257,795	9%
Depreciation of right of use asset	15,930	0%	15,843	1%	15,930	0%	15,843	1%
For replacement of intangible assets (amortisation)	156,604	3%	20,885	1%	156,604	3%	20,885	1%
Rent expense	-	0%	4,000	0%	-	0%	4,000	0%
Retained earnings	3,299,901	67%	1,943,371	64%	3,205,532	68%	1,948,381	65%
	4,910,660	100%	3,058,587	100%	4,691,493	100%	3,020,453	100%

These statements shows the distribution of the wealth created by the Bank during the period.

TWO YEAR FINANCIAL SUMMARY - GROUP

FOR THE YEAR ENDED 31ST DECEMBER 2020

In thousands of Naira	December 2020	December 2019
Assets		
Balances with banks	46,983,617	4,861,089
Financial assets held for trading	-	-
Loans to banks and other financial institutions	4,978	7,035,462
Loans and advances to customers	49,971,622	29,285,504
Investment securities	53,430,722	13,550,734
Derivative financial assets	3,700,410	1,460,523
Pledged assets	22,071,575	2,497,380
Property and equipment	932,615	1,093,921
Right-of-use asset	264,940	280,871
Intangible assets	701,100	805,795
Other assets	3,825,592	2,491,126
Deferred tax assets	445,006	443,497
Total assets	182,332,177	63,805,902
Liabilities		
Due to Banks	21,713,953	-
Due to customers	89,627,443	40,512,882
Derivative financial liabilities	3,680,548	1,446,597
Lease liability	96,184	82,825
Current tax liabilities	35,356	15,264
Other liabilities	34,064,139	2,193,532
Debt securities issued	10,259,852	-
Total liabilities	159,477,475	44,251,100
Equity		
Share capital	16,000,000	16,000,000
Statutory reserve	2,010,946	993,683
Retained earnings	3,494,145	1,807,169
Fair value reserve	62,188	247,533
Regulatory risk reserve	1,287,423	506,417
Total equity attributable to owners of the Parent	22,816,550	19,554,802
Non-controlling interest	38,152	-
Total Equity	22,854,702	19,554,802
	-	-
Total liabilities and equity	182,332,177	63,805,902

TWO YEAR FINANCIAL SUMMARY - GROUP

FOR THE YEAR ENDED 31ST DECEMBER 2020

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

In thousands of Naira	December 2020	December 2019
Interest income	9,644,250	4,536,246
Interest expense	(7,177,219)	(2,329,665)
	-	-
Net interest income	2,468,792	2,206,581
Impairment charge for credit losses	(72,696)	(78,766)
Fee and commission income	336,597	309,611
Net gains on financial instruments held for trading	3,013,645	765,117
Net foreign exchange gain	369,614	246,116
Other income	181,968	11,281
Operating expenses	(2,778,250)	(1,948,063)
Profit before tax	3,519,670	1,511,876
	-	-
Income tax	(34,424)	133,831
	-	-
Profit for the year	3,485,246	1,645,707
Net changes in fair value of financial assets FVOCI	(185,345)	297,664
Other comprehensive loss, net of related tax effects:	(185,345)	297,664
	-	-
Total comprehensive income for the period	3,299,901	1,943,371
Profit for the period attributable to:		
Owners of Parent	3,483,554	1,645,708
Non-controlling interest	1,692	-
Profit for the period	3,485,246	1,645,708
Total comprehensive income attributable to:		
Owners of Parent	3,298,209	1,943,371
Non-controlling interest	1,692	-
Total comprehensive income	3,299,901	1,943,371

FOUR YEAR FINANCIAL SUMMARY - BANK

FOR THE YEAR ENDED 31ST DECEMBER 2020

In thousands of Naira	December 2020	December 2019	December 2018	December 2017
Assets				
Balances with banks	46,822,920	4,861,089	1,195,794	17,557,340
Loans to banks and other financial institutions	-	7,035,462	3,883,788	-
Loans and advances to customers	49,971,622	29,285,504	2,427,818	23,163
Investment securities	52,822,843	13,549,172	13,050,778	-
Investment in subsidiaries	415,000	150,000	-	-
Derivative financial assets	3,700,410	1,460,523	20,753	-
Pledged assets	22,071,575	2,497,380	1,192,312	-
Property and equipment	931,272	1,092,576	1,213,250	313,684
Right-of-use asset	264,940	280,871	-	-
Intangible assets	672,375	777,071	727,568	3,066
Other assets	4,143,416	2,372,154	979,583	-
Deferred tax assets	443,498	443,497	294,497	94,497
	-	-	-	-
Total assets	182,259,871	63,805,299	24,986,141	17,991,750
Liabilities				
Due to banks	21,713,953	-	-	-
Due to customers	89,611,830	40,512,940	6,494,473	-
Derivative financial liabilities	3,680,548	1,446,598	87,319	-
Lease liability	96,184	82,825	-	-
Current tax liabilities	34,670	15,264	9,606	4,161
Other liabilities	34,023,634	2,187,861	783,310	1,477,013
Debt securities issued	10,333,708	-	-	-
Total liabilities	159,494,527	44,245,488	7,374,708	1,481,174
Equity				
Share capital	16,000,000	16,000,000	16,000,000	16,000,000
Statutory reserve	2,010,946	993,683	498,468	153,173
Retained earnings	3,404,787	1,812,178	1,115,666	357,403
Fair value reserve	62,188	247,533	(50,131)	-
Regulatory risk reserve	1,287,423	506,417	47,428	-
Total equity attributable to owners of the Parent	22,765,344	19,559,811	17,611,431	16,510,576
Non-controlling interest	-	-	-	-
Total Equity	22,765,344	19,559,811	-	-
Total liabilities and equity	182,259,871	63,805,299	24,986,139	17,991,750

FOUR YEAR FINANCIAL SUMMARY - BANK

FOR THE YEAR ENDED 31ST DECEMBER 2020

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

In thousands of Naira	December 2020	December 2019	December 2018	December 2017
Interest income	9,603,920	4,529,392	1,876,519	1,224,514
Interest expense	(7,181,076)	(2,343,268)	(373,347)	(60,878)
Net interest income	2,424,605	2,186,124	1,503,172	1,163,636
Impairment charge for credit losses	(72,696)	(78,766)	(1,148)	-
Fee and commission income	320,272	267,072	29,068	-
Net gains on financial instruments held for trading	2,959,026	765,117	545,475	-
Net foreign exchange gain	369,614	246,116	302,419	-
Other income	5,862	11,281	1,987	-
Operating expenses	(2,581,382)	(1,880,059)	(1,420,382)	(743,396)
Profit before tax	3,425,301	1,516,886	960,591	420,240
Income tax	(34,424)	133,831	190,394	90,336
	-	-	-	-
Profit for the year	3,390,877	1,650,717	1,150,985	510,576
	-	-	-	-
Net changes in fair value of financial assets FVOCI	(185,345)	297,664	(50,131)	-
	-	-	-	-
Other comprehensive loss, net of related tax effects:	(185,345)	297,664	(50,131)	-
	-	-	-	-
Total comprehensive income for the period	3,205,532	1,948,381	1,100,854	510,576
Profit for the period attributable to:				
Owners of Parent	3,483,554	1,645,708	3,390,877	1,650,717
Non-controlling interest	1,692	-	-	-
Profit for the period	3,485,246	1,645,708	3,390,877	1,650,717
Total comprehensive income attributable to:				
Owners of Parent	3,298,209	1,943,371	3,205,532	1,948,381
Non-controlling interest	1,692	-	-	-
Total comprehensive income	3,299,901	1,943,371	3,205,532	1,948,381

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